7. General description of past licensing activities of the Wisconsin Alumni Research Foundation for inventions originating within the institution:

a. Number of patents obtained during the past ten years -

1958 thru 1967 - 87 patents

b. Number of exclusive licenses issued - 13

1958 thru 1967 - license agreements - 10
option agreements - 3

c. Number of nonexclusive licenses issued - 74

1958 thru 1967 - license agreements - 52
option agreements - 10
licenses to U.S. Government - 12

d. Estimated gross royalty income over past ten years -

1. Total royalty income for period 1958-1967 - $6,439,936.11

2. Income received during the period 1958-1967 from patents granted and licenses issued prior to 1958 - $5,543,632.81

3. Income received during the period 1958-1967 from licenses granted during the period - $ 896,303.30

4. Income received on inventions which WARF received under NIH determinations during period 1958 thru 1967 -

No. Inventions	Total Royalty Income	Total Expenses Including Staff Time
4	0	$55,264.00

e. A general description of royalties charged, including minimum and maximum royalty rates -

Royalties charged are reasonable and in line with standard practices in the art to which a particular invention pertains.

The rates reflect the type of license granted, i.e. exclusive or nonexclusive and range from 1% to 10% on a net selling price basis.

In some areas, where royalties are based on product weight or count, the royalties may amount to considerably less than 1% of the net selling price depending upon the value of a particular product in the market.

Royalty-free licenses have been granted in several instances to enable manufacturers and/or distributors of rare chemicals to make such chemical available in limited quantities for research purposes.