MAR 5 1979

March 2, 1979

Mr. Ray Woodrow
Princeton University
Princeton N.J.

Dear Mr. Woodrow:

I wonder if you could guide me in achieving my career objectives.

I am seeking a position in the University Patents Administration field, and would like to have my availability known. Does SUPA has a regular publication where I could advertise? As indicated in the enclosed resume, I hold a B.S. degree in Chemistry, and a MBA degree in marketing. I am registered to practice before the U.S. patent Office and have 5 years patent prosecution experience. My experience also included providing information and education concerning procedures and policies for the disclosure and follow up of inventions.

I would appreciate very much your help in letting me know how to reach prospective Universities.

Very truly yours,

Papan Devnani

PAPAN DEVNANI

RESUME

PAPAN DEVNANI
182 Highledge Drive
Penfield, NY 14526
(716) 381-0792

EDUCATION AND LANGUAGES

Xavier University, Cincinnati, Ohio, MBA in Marketing, 1965
Bombay University, Bombay, India, BS with honors in Chemistry, 1957.

Languages: Fluent in German.

U. S. Citizen.

EXPERIENCE

July 1973 to Present: Sybron Corporation, Rochester, New York. Patent Agent. Prepared and prosecuted patent applications in U.S. and foreign countries. Conducted patent searches.

May 1972 to June 1973: Full-time Law Student.

October 1967 to April 1972: The Standard Oil Company (Ohio) Inc., Cleveland, Ohio. Procurement Associate. Negotiated long-term contracts for the procurement of chemicals. Determined potential vendors; assessed capabilities of suppliers to meet requirements. Developed pertinent information as to suppliers' output, market conditions, changing technology and administrative procedures to opportunistically lower the cost. Complied with government regulations and exercised legal precautions to protect company's interests in suitable agreements with suppliers.

February 1965 to September 1967: Standard Products Company, Cleveland, Ohio. Chemist reporting to chief engineer. In charge of plastics compounding/production/extrusion program. Aspects of responsibility encompassed--evaluation of raw materials, actual formulation and compounding of PVC. Accomplishments have included total reorganization of the department to achieve efficiency and substantial cost reduction.

1963 to 1965: Graduate Student

1958 to 1963: Continental Rubber Company, Hannover, West Germany. Assistant chemist in plastic products development laboratory. Participated in the development of new plastic products and processes and in solving problems encountered in production. Areas included--thermoplastics and elastomers.

1954 to 1958: Exxon Corporation, Bombay. Oil Refinery Operator

MEMBERSHIPS

Mensa
American Chemical Society
Registered to practice before the U.S. Patent Office

References furnished on request.