Vermont									
Number of Firms	17,970	10,914	3,244	1,798	15,956	1,317	292	17,565	405
Employment	215,220	18,332	21,078	23,925	63,335	47,679	34,422	145,436	69,784
Annual Payroll	4,120,043	312,056	312,819	381,611	1,006,486	833,543	666,652	2,506,681	1,613,362
Region II									
Number of Firms	600,456	371,321	103,177	59,113	533,611	49,815	10,639	594,065	6,391
Employment	10,293,275	618,201	673,583	789,525	2,081,309	1,891,918	1,551,484	5,524,711	4,768,564
Annual Payroll	277,139,945	16,635,878	14,888,517	18,493,879	50,018,274	45,558,150	37,783,453	133,359,877	143,780,068
New Jersey									
Number of Firms	187,958	113,797	32,847	18,885	165,529	16,061	3,648	185,238	2,720
Employment	3,219,629	189,856	214,542	251,952	656,350	609,516	468,408	1,734,274	1,485,355
Annual Payroll	85,408,883	5,164,152	4,845,894	5,996,851	16,006,897	14,942,583	11,265,384	42,214,864	43,194,019
New York									
Number of Firms	412,498	257,524	70,330	40,228	368,082	33,754	6,991	408,827	3,671
Employment	7,073,646	428,345	459,041	537,573	1,424,959	1,282,402	1,083,076	3,790,437	3,283,209
Annual Payroll	191,731,062	11,471,726	10,042,623	12,497,028	34,011,377	30,615,567	26,518,069	91,145,013	100,586,049
Region III									
Number of Firms	515,441	289,022	96,194	58,428	443,644	49,703	11,713	505,060	10,381
Employment	9,951,208	498,963	631,640	778,537	1,909,140	1,850,804	1,505,201	5,265,145	4,686,063
Annual Payroll	221,357,526	10,479,903	11,271,138	14,919,771	36,670,812	37,110,379	31,036,939	104,818,130	116,539,396
Delaware									
Number of Firms	16,323	8,873	2,925	1,823	13,621	1,535	405	15,561	762
Employment	311,016	13,961	19,398	23,858	57,217	54,918	36,091	148,226	162,790
Annual Payroll	7,545,568	314,442	331,797	458,906	1,105,145	1,071,012	728,650	2,904,807	4,640,761
District of Columbia									
Number of Firms	16,474	7,972	2,711	1,944	12,627	2,079	823	15,529	945
Employment	426,734	13,573	17,739	25,109	56,421	72,598	78,408	207,427	219,307
Annual Payroll	12,393,438	544,484	484,231	697,571	1,726,286	1,971,586	2,297,270	5,995,142	6,398,296
Maryland									
Number of Firms	95,935	51,959	18,188	11,635	81,782	9,781	2,286	93,849	2,086
Employment	1,810,872	87,312	119,967	155,028	362,307	362,237	277,566	1,002,110	808,762
Annual Payroll	41,101,164	2,193,793	2,291,679	3,040,561	7,526,033	7,514,698	5,825,124	20,865,855	20,235,309
Pennsylvania									
Number of Firms	233,521	133,321	43,476	26,028	202,825	22,505	4,931	230,261	3,260
Employment	4,598,597	234,500	285,205	348,483	868,188	857,909	717,894	2,443,991	2,154,606
Annual Payroll	101,449,327	4,593,450	4,993,889	6,674,115	16,261,454	16,914,358	14,476,574	47,652,386	53,796,941

Mississippi									
Number of Firms	44,484	26,583	7,917	4,517	39,017	3,419	841	43,277	1,207
Employment	724,749	45,921	51,944	59,782	157,647	125,816	103,308	386,771	337,978
Annual Payroll	12,335,906	664,542	688,848	870,892	2,224,282	1,965,146	1,563,464	5,752,892	6,583,014
North Carolina									
Number of Firms	135,925	79,099	25,398	14,459	118,956	11,707	2,725	133,388	2,537
Employment	2,675,033	137,302	165,994	192,700	495,996	437,788	367,676	1,301,460	1,373,573
Annual Payroll	51,322,095	2,404,756	2,590,955	3,240,362	8,236,073	7,619,718	6,367,380	22,223,171	29,098,924
South Carolina									
Number of Firms	66,074	38,016	12,360	7,046	57,422	5,703	1,340	64,465	1,609
Employment	1,266,293	65,994	81,070	93,158	240,222	206,685	164,587	611,494	654,799
Annual Payroll	23,563,523	1,123,712	1,221,511	1,514,236	3,859,459	3,334,117	2,748,237	9,941,813	13,621,710
Tennessee									
Number of Firms	92,836	52,989	16,851	10,107	79,947	8,508	2,072	90,527	2,309
Employment	1,868,937	92,415	110,127	134,434	336,976	323,021	254,976	914,973	953,964
Annual Payroll	36,769,052	1,681,632	1,751,991	2,330,791	5,764,414	5,839,114	4,467,371	16,070,899	20,698,153
Region V									
Number of Firms	913,093	506,288	173,695	107,028	787,011	91,420	19,652	898,083	15,010
Employment	18,236,286	868,401	1,141,536	1,432,102	3,442,039	3,476,248	2,724,802	9,643,089	8,593,197
Annual Payroll	417,179,398	18,783,969	20,445,898	27,167,433	66,397,300	69,540,520	56,229,070	192,166,890	225,012,508
Illinois									
Number of Firms	230,830	130,121	42,166	26,537	198,824	23,073	5,322	227,219	3,611
Employment	4,647,135	219,916	277,659	354,571	852,146	868,836	701,340	2,422,322	2,224,813
Annual Payroll	114,487,799	5,718,436	5,611,232	7,451,593	18,781,261	19,026,942	16,023,957	53,832,160	60,655,639
Indiana									
Number of Firms	105,883	57,579	20,681	12,394	90,654	10,500	2,468	103,622	2,261
Employment	2,150,168	101,409	135,624	165,529	402,562	396,649	324,390	1,123,601	1,026,567
Annual Payroll	45,057,638	1,806,145	2,094,833	2,712,274	6,613,252	7,273,027	5,977,545	19,863,824	25,193,814
Michigan									
Number of Firms	175,884	97,409	34,653	20,891	152,953	17,236	3,257	173,446	2,438
Employment	3,411,489	166,402	227,515	279,771	673,688	659,676	470,584	1,803,948	1,607,541
Annual Payroll	83,175,942	3,712,416	4,243,082	5,566,480	13,521,978	13,852,916	9,985,002	37,359,896	45,816,046
Minnesota									
Number of Firms	95,520	52,869	17,882	11,359	82,110	9,577	2,036	93,723	1,797
Employment	1,832,236	87,985	117,591	152,284	357,860	364,495	292,846	1,015,201	817,035
Annual Payroll	40,272,064	1,853,815	1,968,609	2,727,462	6,549,886	6,915,569	5,959,279	19,424,734	20,847,330

Texas									
Number of Firms	316,864	188,581	57,743	33,675	279,999	27,165	5,891	313,055	3,809
Employment	5,864,642	320,628	377,520	448,751	1,146,899	1,017,947	795,699	2,960,545	2,904,097
Annual Payroll	129,838,908	7,588,594	6,860,165	8,326,249	22,775,008	19,006,233	16,070,569	57,851,810	71,987,098
Region VII									
Number of Firms	264,308	152,621	48,107	28,698	229,426	23,804	5,117	258,347	5,961
Employment	4,502,183	264,882	314,910	380,295	960,087	875,627	620,688	2,456,402	2,045,781
Annual Payroll	88,726,765	4,383,795	4,835,533	6,347,635	15,566,963	15,223,991	11,067,182	41,858,136	46,868,629
Iowa									
Number of Firms	61,404	35,315	11,415	6,786	53,516	5,501	1,131	60,148	1,256
Employment	1,007,900	62,045	74,471	89,896	226,412	201,572	143,074	571,058	436,842
Annual Payroll	18,631,850	943,398	1,067,916	1,419,331	3,430,645	3,339,661	2,415,958	9,186,264	9,445,586
Kansas									
Number of Firms	55,893	32,277	10,102	5,964	48,343	4,978	1,128	54,449	1,444
Employment	893,799	55,831	66,219	78,635	200,685	180,733	127,283	508,701	385,098
Annual Payroll	17,486,890	907,486	1,013,367	1,303,499	3,224,352	3,144,622	2,311,163	8,680,137	8,806,753
Missouri									
Number of Firms	109,446	63,361	19,638	11,840	94,839	10,118	2,207	107,164	2,282
Employment	2,013,440	108,761	128,580	157,678	395,019	375,401	272,899	1,043,319	970,121
Annual Payroll	42,132,115	1,960,899	2,079,530	2,754,147	6,794,576	6,831,660	5,033,128	18,659,364	23,472,751
Nebraska									
Number of Firms	37,565	21,668	6,952	4,108	32,728	3,207	651	36,586	979
Employment	587,044	38,245	45,640	54,086	137,971	117,921	77,432	333,324	253,720
Annual Payroll	10,475,910	572,012	674,720	870,658	2,117,390	1,908,048	1,306,933	5,332,371	5,143,539
Region VIII									
Number of Firms	183,698	109,281	32,606	18,653	160,540	14,932	3,273	178,745	4,953
Employment	2,584,184	180,711	213,069	247,757	641,537	539,857	338,730	1,520,124	1,064,060
Annual Payroll	51,446,407	3,413,514	3,373,390	4,075,771	10,862,675	9,280,646	6,130,173	26,273,494	25,172,913
Colorado									
Number of Firms	82,749	49,912	14,478	8,032	72,422	6,749	1,533	80,704	2,045
Employment	1,248,009	82,038	94,536	106,614	283,188	245,969	156,617	685,774	562,235
Annual Payroll	27,459,806	1,767,406	1,705,440	1,985,843	5,458,689	4,620,759	3,087,336	13,166,784	14,293,022
Montana									
Number of Firms	22,223	13,856	3,863	2,190	19,909	1,569	274	21,752	471
Employment	221,851	22,947	25,277	29,218	77,442	55,098	27,602	160,142	61,709
Annual Payroll	3,688,313	355,434	327,121	410,030	1,092,585	820,881	464,888	2,378,354	1,309,959

Hawaii									
Number of Firms	24,386	13,430	4,601	2,855	20,886	2,355	523	23,764	622
Employment	432,663	22,931	30,223	38,143	91,297	87,652	75,147	254,096	178,567
Annual Payroll	9,296,865	637,465	594,080	755,416	1,986,961	1,752,733	1,586,391	5,326,085	3,970,780
Nevada									
Number of Firms	26,043	14,127	4,729	2,949	21,805	2,550	675	25,030	1,013
Employment	536,602	22,468	31,148	39,033	92,649	93,878	71,785	258,312	278,290
Annual Payroll	11,210,695	642,641	601,063	781,949	2,025,653	1,875,424	1,413,138	5,314,215	5,896,480
Region X									
Number of Firms	218,925	127,112	40,648	23,912	191,672	18,924	3,992	214,588	4,337
Employment	3,236,726	208,388	266,815	317,166	792,369	688,877	483,264	1,964,510	1,272,216
Annual Payroll	71,161,909	4,366,323	4,592,926	5,695,039	14,654,288	13,273,118	10,076,129	38,003,535	33,158,374
Alaska									
Number of Firms	12,843	7,659	2,304	1,358	11,321	874	238	12,433	410
Employment	157,798	11,914	15,165	17,942	45,021	30,830	27,862	103,713	54,085
Annual Payroll	4,663,266	384,249	352,776	421,117	1,158,142	777,276	761,990	2,697,408	1,965,858
Idaho									
Number of Firms	22,976	13,222	4,371	2,521	20,114	1,896	383	22,393	583
Employment	300,163	22,088	28,598	33,274	83,960	66,760	38,334	189,054	111,109
Annual Payroll	5,607,460	374,358	403,603	487,286	1,265,247	1,052,323	623,855	2,941,425	2,666,035
Oregon									
Number of Firms	69,860	40,252	13,061	7,650	60,963	6,162	1,294	68,419	1,441
Employment	1,017,415	67,499	85,495	101,631	254,625	222,501	162,337	639,463	377,952
Annual Payroll	20,729,997	1,327,393	1,382,558	1,706,340	4,416,291	4,068,066	3,211,575	11,695,932	9,034,065
Washington									
Number of Firms	113,246	65,979	20,912	12,383	99,274	9,992	2,077	111,343	1,903
Employment	1,761,350	106,887	137,557	164,319	408,763	368,786	254,731	1,032,280	729,070
Annual Payroll	40,161,186	2,280,323	2,453,989	3,080,296	7,814,608	7,375,453	5,478,709	20,668,770	19,492,416

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Employment	205,661	18,227	19,967	22,411	60,605	45,621	32,422	138,648	67,013
Annual Payroll	4,104,452	317,821	314,802	378,225	1,010,848	826,828	644,709	2,482,385	1,622,067
Region II									
Number of Firms	587,530	369,462	98,633	56,068	524,163	46,830	10,177	581,170	6,360
Employment	9,889,714	616,376	642,676	746,913	2,005,965	1,760,527	1,450,291	5,216,783	4,672,931
Annual Payroll	276,059,891	16,640,951	14,734,067	18,353,877	49,728,895	43,969,087	36,682,779	130,380,761	145,679,130
New Jersey									
Number of Firms	183,263	113,107	31,235	17,730	162,072	15,011	3,468	180,551	2,712
Employment	3,087,243	188,765	203,633	235,805	628,203	561,384	430,606	1,620,193	1,467,050
Annual Payroll	85,936,253	5,161,158	4,835,320	5,914,543	15,911,021	14,256,409	10,839,181	41,006,611	44,929,642
New York									
Number of Firms	404,267	256,355	67,398	38,338	362,091	31,819	6,709	400,619	3,648
Employment	6,802,471	427,611	439,043	511,108	1,377,762	1,199,143	1,019,685	3,596,590	3,205,881
Annual Payroll	190,123,638	11,479,793	9,898,747	12,439,334	33,817,874	29,712,678	25,843,598	89,374,150	100,749,488
Region III									
Number of Firms	511,065	289,999	94,332	56,726	441,057	47,874	11,484	500,415	10,650
Employment	9,716,173	503,686	618,108	753,755	1,875,549	1,768,467	1,422,825	5,066,841	4,649,332
Annual Payroll	224,372,860	10,924,431	11,571,950	15,028,567	37,524,948	36,689,799	30,224,645	104,439,392	119,933,468
Delaware									
Number of Firms	16,427	8,972	2,844	1,760	13,576	1,487	449	15,512	915
Employment	308,266	14,238	18,744	23,220	56,202	52,386	34,810	143,398	164,868
Annual Payroll	7,625,270	307,337	350,016	464,067	1,121,420	1,053,948	685,654	2,861,022	4,764,248
District of Columbia									
Number of Firms	16,322	8,089	2,615	1,842	12,546	2,034	801	15,381	941
Employment	402,220	14,014	17,154	23,648	54,816	70,290	71,175	196,281	205,939
Annual Payroll	12,297,347	550,279	500,021	676,668	1,726,968	2,032,034	2,173,640	5,932,642	6,364,705
Maryland									
Number of Firms	94,951	52,555	17,834	11,127	81,516	9,148	2,185	92,849	2,102
Employment	1,731,154	89,211	117,165	147,725	354,101	335,837	258,108	948,046	783,108
Annual Payroll	41,035,262	2,246,213	2,325,599	3,009,684	7,581,496	7,245,303	5,636,057	20,462,856	20,572,406
Pennsylvania									
Number of Firms	231,583	132,957	42,912	25,546	201,415	21,998	4,865	228,278	3,305
Employment	4,547,255	235,444	281,188	341,497	858,129	832,384	687,688	2,378,201	2,169,054
Annual Payroll	103,845,455	4,888,029	5,172,279	6,776,009	16,836,317	16,904,047	14,239,464	47,979,828	55,865,627
Virginia									
Number of Firms	120,036	69,054	22,207	13,228	104,489	10,574	2,537	117,600	2,436
Employment	2,242,860	118,283	145,303	175,189	438,775	384,292	305,000	1,128,067	1,114,793
Annual Payroll	49,680,296	2,433,271	2,646,248	3,404,559	8,484,078	7,846,387	6,292,976	22,623,441	27,056,855

Employment	2,611,415	138,538	161,920	185,896	486,354	418,305	353,823	1,258,482	1,352,933
Annual Payroll	53,090,365	2,437,449	2,682,803	3,275,004	8,395,256	7,699,585	6,429,736	22,524,577	30,565,788
South Carolina									
Number of Firms	65,914	38,006	12,352	7,002	57,360	5,582	1,320	64,262	1,652
Employment	1,242,746	66,240	80,764	92,444	239,448	199,471	154,235	593,154	649,592
Annual Payroll	23,888,540	1,155,261	1,262,975	1,555,639	3,973,875	3,330,681	2,691,144	9,995,700	13,892,840
Tennessee									
Number of Firms	92,532	53,064	16,778	9,901	79,743	8,385	2,061	90,189	2,343
Employment	1,867,571	92,580	109,649	131,879	334,108	314,105	249,208	897,421	970,150
Annual Payroll	38,058,848	1,685,706	1,821,705	2,411,381	5,918,792	5,941,645	4,669,163	16,529,600	21,529,248
Region V									
Number of Firms	915,009	510,399	173,466	106,065	789,930	90,008	19,876	899,814	15,195
Employment	18,057,535	877,665	1,139,350	1,415,156	3,432,171	3,406,744	2,711,683	9,550,598	8,506,937
Annual Payroll	425,266,468	19,131,445	21,097,081	27,648,221	67,876,747	69,862,979	57,245,696	194,985,422	230,281,046
Illinois									
Number of Firms	231,533	131,594	42,125	26,112	199,831	22,758	5,349	227,938	3,595
Employment	4,634,844	221,801	277,195	348,235	847,231	857,058	688,084	2,392,373	2,242,471
Annual Payroll	116,794,222	5,743,182	5,786,823	7,519,865	19,049,870	19,104,344	16,065,484	54,219,698	62,574,524
Indiana									
Number of Firms	106,054	57,873	20,591	12,312	90,776	10,440	2,531	103,747	2,307
Employment	2,129,157	102,367	135,177	163,595	401,139	389,047	331,688	1,121,874	1,007,283
Annual Payroll	46,152,986	1,901,379	2,176,660	2,813,735	6,891,774	7,367,594	6,227,136	20,486,504	25,666,482
Michigan									
Number of Firms	176,018	98,604	34,282	20,787	153,673	16,624	3,242	173,539	2,479
Employment	3,300,668	169,404	224,691	277,175	671,270	633,592	461,262	1,766,124	1,534,544
Annual Payroll	82,521,926	3,838,321	4,277,752	5,657,101	13,773,174	13,639,559	10,052,371	37,465,104	45,056,822
Minnesota									
Number of Firms	96,539	53,760	17,834	11,372	82,966	9,583	2,122	94,671	1,868
Employment	1,842,020	89,705	117,335	152,111	359,151	363,237	292,591	1,014,979	827,041
Annual Payroll	42,014,011	1,870,233	2,043,696	2,785,829	6,699,758	7,113,396	6,271,597	20,084,751	21,929,260
Ohio									
Number of Firms	200,072	110,675	38,760	23,081	172,516	20,019	4,443	196,978	3,094
Employment	4,192,207	194,817	254,169	307,896	756,882	764,718	613,854	2,135,454	2,056,753
Annual Payroll	96,174,749	3,910,524	4,631,259	5,955,638	14,497,421	15,219,276	12,168,029	41,884,726	54,290,023
Wisconsin									
Number of Firms	104,793	57,893	19,874	12,401	90,168	10,584	2,189	102,941	1,852
Employment	1,958,639	99,571	130,783	166,144	396,498	399,092	324,204	1,119,794	838,845
Annual Payroll	41,608,574	1,867,806	2,180,891	2,916,053	6,964,750	7,418,810	6,461,079	20,844,639	20,763,935

Employment	1,019,661	62,243	75,499	90,865	228,607	206,508	147,896	583,011	436,650
Annual Payroll	19,239,301	964,375	1,112,496	1,461,664	3,538,535	3,512,627	2,610,338	9,661,500	9,577,801
Kansas									
Number of Firms	55,549	31,847	10,106	5,983	47,936	4,988	1,146	54,070	1,479
Employment	894,515	55,399	66,010	78,957	200,366	182,653	124,984	508,003	386,512
Annual Payroll	18,161,860	925,481	1,056,400	1,368,500	3,350,381	3,239,059	2,356,061	8,945,501	9,216,359
Missouri									
Number of Firms	109,280	63,947	19,468	11,566	94,981	9,787	2,209	106,977	2,303
Employment	1,990,486	109,286	127,300	154,223	390,809	366,267	268,036	1,025,112	965,374
Annual Payroll	42,670,908	2,004,507	2,161,632	2,811,354	6,977,493	6,908,291	5,039,480	18,925,264	23,745,644
Nebraska									
Number of Firms	37,776	21,628	7,113	4,092	32,833	3,247	691	36,771	1,005
Employment	603,953	37,818	46,464	54,128	138,410	117,990	77,405	333,805	270,148
Annual Payroll	11,038,973	591,254	699,391	883,181	2,173,826	1,989,224	1,343,749	5,506,799	5,532,174
Region VIII									
Number of Firms	187,491	111,206	33,274	19,017	163,497	15,425	3,448	182,370	5,121
Employment	2,669,177	183,779	217,351	251,319	652,449	556,172	352,565	1,561,186	1,107,991
Annual Payroll	55,023,130	3,660,538	3,553,405	4,268,552	11,482,495	9,917,615	6,513,741	27,913,851	27,109,279
Colorado									
Number of Firm s	84,881	51,145	14,771	8,320	74,236	6,937	1,615	82,788	2,093
Employment	1,285,937	84,013	96,332	110,070	290,415	251,640	163,981	706,036	579,901
Annual Payroll	29,440,489	1,935,310	1,784,771	2,094,107	5,814,188	4,949,286	3,285,283	14,048,757	15,391,732
Montana									
Number of Firms	22,647	14,105	4,034	2,088	20,227	1,646	273	22,146	501
Employment	226,002	23,114	26,422	27,566	77,102	58,135	28,036	163,273	62,729
Annual Payroll	3,912,523	363,745	360,198	402,127	1,126,070	897,262	481,702	2,505,034	1,407,489
North Dakota									
Number of Firms	16,474	9,769	2,917	1,693	14,379	1,333	308	16,020	454
Employment	201,449	16,567	19,043	22,178	57,788	49,422	33,136	140,346	61,103
Annual Payroll	3,442,713	229,952	269,786	333,023	832,761	774,159	539,357	2,146,277	1,296,436
South Dakota									
Number of Firms	18,307	10,885	3,235	1,895	16,015	1,470	341	17,826	481
Employment	227,574	18,047	21,155	25,238	64,440	52,327	33,160	149,927	77,647
Annual Payroll	3,726,272	287,795	288,806	373,378	949,979	796,301	554,524	2,300,804	1,425,468
Utah									
Number of Firms	31,990	17,405	5,951	3,718	27,074	3,094	692	30,860	1,130
Employment	592,055	29,057	39,032	49,315	117,404	113,506	78,151	309,061	282,994
Annual Payroll	11,811,535	638,359	624,721	800,692	2,063,772	1,982,641	1,373,635	5,420,048	6,391,487

Employment	163,637	12,033	15,900	17,465	45,398	32,123	27,369	104,890	58,747
Annual Payroll	4,932,836	374,003	387,772	429,985	1,191,760	820,579	794,295	2,806,634	2,126,202
Idaho									
Number of Firms	23,654	13,768	4,354	2,575	20,697	1,936	405	23,038	616
Employment	308,678	22,700	28,478	33,774	84,952	66,973	39,939	191,864	116,814
Annual Payroll	5,989,893	400,104	433,181	515,632	1,348,917	1,085,134	682,591	3,116,642	2,873,251
Oregon									
Number of Firms	70,533	40,799	13,166	7,670	61,635	6,056	1,348	69,039	1,494
Employment	1,033,457	68,689	86,492	101,834	257,015	219,392	160,596	637,003	396,454
Annual Payroll	21,791,879	1,348,700	1,463,620	1,791,039	4,603,359	4,139,057	3,268,788	12,011,204	9,780,675
Washington									
Number of Firms	115,542	67,398	21,212	12,664	101,274	10,211	2,083	113,568	1,974
Employment	1,792,132	109,406	139,816	168,395	417,617	375,947	251,151	1,044,715	747,417
Annual Payroll	42,615,664	2,344,248	2,588,998	3,240,324	8,173,570	7,785,619	5,513,425	21,472,614	21,143,050

Note: An enterprise is defined as an aggregation of all establishments owned by a parent company. It may consist of a single, independent establishment or it can include subsidiaries or other branch establishments under the same ownership and control. Firms with locations in more than one state are counted in each state in which they are located.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Coal Mining									
Firms	2,752	930	376	514	1,820	727	102	2,649	103
Establishments	3,608	935	383	518	1,836	770	196	2,802	806
Employment	154,202	1,275	2,545	7,161	10,981	27,700	17,358	56,039	98,163
Annual Payroll	5,981,629	83,953	57,451	163,088	304,492	803,043	627,403	1,734,938	4,246,691
Estimated Receipts	33,075,492	448,634	272,798	666,246	1,387,678	3,567,984	3,587,272	8,542,934	24,532,558
Receipts per Firm	12,018.71	482.40	725.53	1,296.20	762.46	4,907.82	35,169.33	3,224.97	238,180.17
Receipts per Employee	214.49	351.87	107.19	93.04	126.37	128.81	206.66	152.45	249.92
Payroll per Employee	38.79	65.85	22.57	22.77	27.73	28.99	36.14	30.96	43.26
Oil and Gas Extraction									
Firms	17,014	10,444	2,721	1,783	14,948	1,562	278	16,788	226
Establishments	20,313	10,496	2,770	1,893	15,159	1,862	730	17,751	2,562
Employment	400,012	17,207	17,762	23,834	58,803	59,455	43,719	161,977	238,035
Annual Payroll	15,102,260	521,075	420,915	603,786	1,545,776	1,588,192	1,407,498	4,541,466	10,560,794
Estimated Receipts	135,847,862	4,385,466	2,973,698	3,731,893	11,091,057	10,462,413	9,350,535	30,904,005	104,943,857
Receipts per Firm	7,984.48	419.90	1,092.87	2,093.04	741.98	6,698.09	33,635.02	1,840.84	464,353.35
Receipts per Employee	339.61	254.87	167.42	156.58	188.61	175.97	213.88	190.79	440.88
Payroll per Employee	37.75	30.28	23.70	25.33	26.29	26.71	32.19	28.04	44.37
Mining and Quarrying of Nonmetallic Minerals, except Fuels									
Firms	3,887	1,419	732	691	2,842	658	230	3,730	157
Establishments	5,832	1,420	743	724	2,887	889	687	4,463	1,369
Employment	112,688	2,487	4,881	9,280	16,648	21,353	20,075	58,076	54,612
Annual Payroll	3,508,077	83,483	120,474	234,384	438,341	589,635	609,149	1,637,125	1,870,952
Estimated Receipts	16,930,118	430,764	501,825	945,654	1,878,243	2,341,060	2,707,117	6,926,420	10,003,698
Receipts per Firm	4,355.57	303.57	685.55	1,368.53	660.89	3,557.84	11,770.07	1,856.95	63,717.82
Receipts per Employee	150.24	173.21	102.81	101.90	112.82	109.64	134.85	119.26	183.18
Payroll per Employee	31.13	33.57	24.68	25.26	26.33	27.61	30.34	28.19	34.26
Construction									
Firms	597,797	372,689	110,632	63,333	546,654	45,164	5,022	596,840	957
Establishments	603,534	372,732	110,684	63,459	546,875	45,837	6,350	599,062	4,472
Employment	5,258,524	603,801	724,903	844,033	2,172,737	1,663,237	791,975	4,627,949	630,575
Annual Payroll	132,972,138	13,652,646	14,074,052	18,684,004	46,410,702	42,908,394	23,212,001	112,531,097	20,441,041
Estimated Receipts	616,783,995	88,649,219	65,723,411	81,487,431	235,860,061	184,965,864	105,844,767	526,670,692	90,113,303
Receipts per Firm	1,031.76	237.86	594.07	1,286.65	431.46	4,095.43	21,076.22	882.43	94,162.28

Employment	3,146,894	383,152	478,035	563,647	1,424,834	1,059,643	441,317	2,925,794	221,100
Annual Payroll	75,032,548	8,233,534	9,055,805	12,083,108	29,372,447	26,390,850	12,226,211	67,989,508	7,043,040
Estimated Receipts	250,800,743	37,774,978	31,584,892	39,858,368	109,218,238	82,634,075	38,024,198	229,876,511	20,924,232
Receipts per Firm	661.36	162.78	434.16	942.66	314.67	2,853.09	13,628.74	606.78	55,501.94
Receipts per Employee	79.70	98.59	66.07	70.72	76.65	77.98	86.16	78.57	94.64
Payroll per Employee	23.84	21.49	18.94	21.44	20.61	24.91	27.70	23.24	31.85
Manufacturing									
Firms	334,147	124,546	60,477	53,198	238,221	67,965	18,816	325,002	9,145
Establishments	385,933	124,583	60,546	53,422	238,551	71,311	28,705	338,567	47,366
Employment	19,167,922	219,022	404,623	723,292	1,353,611	2,785,692	3,078,746	7,218,049	11,949,873
Annual Payroll	543,898,226	5,885,956	7,830,123	15,364,236	29,223,238	63,652,275	73,081,434	165,956,947	377,941,279
Estimated Receipts	2,573,847,235	29,098,782	34,651,110	64,201,818	128,794,034	271,278,130	346,711,061	746,783,225	1,827,064,010
Receipts per Firm	7,702.74	233.64	572.96	1,206.85	540.65	3,991.44	18,426.40	2,297.78	199,788.30
Receipts per Employee	134.28	132.86	85.64	88.76	95.15	97.38	112.61	103.46	152.89
Payroll per Employee	28.38	26.87	19.35	21.24	21.59	22.85	23.74	22.99	31.63
Food and Kindred Products									
Firms	16,165	5,203	2,626	2,484	10,313	3,818	1,381	15,512	653
Establishments	22,019	5,206	2,628	2,502	10,336	4,070	2,147	16,553	5,466
Employment	1,565,858	8,782	17,796	33,882	60,460	158,745	246,640	465,845	1,100,013
Annual Payroll	39,303,530	260,404	269,952	566,888	1,097,244	3,135,244	5,566,742	9,799,230	29,504,300
Estimated Receipts	346,768,348	2,844,968	3,008,403	5,346,993	11,200,364	28,887,802	50,649,157	90,737,323	256,031,025
Receipts per Firm	21,451.80	546.79	1,145.62	2,152.57	1,086.04	7,566.21	36,675.71	5,849.49	392,084.26
Receipts per Employee	221.46	323.95	169.05	157.81	185.25	181.98	205.36	194.78	232.75
Payroll per Employee	25.10	29.65	15.17	16.73	18.15	19.75	22.57	21.04	26.82
Tobacco Products									
Firms	112	42	11	9	62	17	17	96	16
Establishments	196	42	11	9	62	18	24	104	92
Employment	62,530	NA	NA	NA	260	813	2,597	3,670	58,860
Annual Payroll	2,381,856	NA	NA	NA	34,399	16,870	53,408	104,677	2,277,179
Estimated Receipts	15,660,955	NA	NA	NA	320,433	144,682	379,787	844,902	14,816,053
Receipts per Firm	139,829.96	NA	NA	NA	5,168.27	8,510.71	22,340.41	8,801.06	926,003.31
Receipts per Employee	250.46	NA	NA	NA	1,232.43	177.96	146.24	230.22	251.72
Payroll per Employee	38.09	NA	NA	NA	132.30	20.75	20.57	28.52	38.69
Textile Mill Products									
Firms	5,228	1,462	643	737	2,842	1,428	628	4,898	330
Establishments	6,641	1,462	643	738	2,843	1,475	851	5,169	1,472

Furniture and Fixtures									
Firms	11,595	4,389	2,037	1,813	8,239	2,444	664	11,347	248
Establishments	12,601	4,389	2,038	1,815	8,242	2,500	877	11,619	982
Employment	522,086	7,670	13,673	24,849	46,192	103,163	113,499	262,854	259,232
Annual Payroll	10,492,282	183,012	218,807	425,824	827,643	1,948,268	2,206,888	4,982,799	5,509,483
Estimated Receipts	43,113,294	721,078	829,823	1,585,360	3,136,261	7,228,133	8,781,309	19,145,703	23,967,591
Receipts per Firm	3,718.27	164.29	407.38	874.44	380.66	2,957.50	13,224.86	1,687.29	96,643.51
Receipts per Employee	82.58	94.01	60.69	63.80	67.90	70.07	77.37	72.84	92.46
Payroll per Employee	20.10	23.86	16.00	17.14	17.92	18.89	19.44	18.96	21.25
Paper and Allied Products									
Firms	4,291	754	472	714	1,940	1,492	559	3,991	300
Establishments	6,769	754	472	716	1,942	1,541	891	4,374	2,395
Employment	678,479	1,197	3,251	10,106	14,554	66,139	94,867	175,560	502,919
Annual Payroll	21,490,617	63,110	64,659	212,997	340,766	1,551,284	2,546,040	4,438,090	17,052,527
Estimated Receipts	111,597,765	332,098	336,821	1,106,511	1,775,430	8,054,147	12,859,244	22,688,821	88,908,944
Receipts per Firm	26,007.40	440.45	713.60	1,549.74	915.17	5,398.22	23,004.01	5,685.00	296,363.15
Receipts per Employee	164.48	277.44	103.61	109.49	121.99	121.78	135.55	129.24	176.79
Payroll per Employee	31.67	52.72	19.89	21.08	23.41	23.45	26.84	25.28	33.91
Printing, Publishing, and Allied Industries									
Firms	60,015	28,232	12,750	8,746	49,728	8,176	1,553	59,457	558
Establishments	65,735	28,236	12,775	8,799	49,810	8,650	2,662	61,122	4,613
Employment	1,633,563	53,314	84,671	117,760	255,745	322,889	263,987	842,621	790,942
Annual Payroll	42,535,630	1,132,435	1,553,934	2,457,981	5,144,350	8,104,069	6,902,394	20,150,813	22,384,817
Estimated Receipts	157,002,404	4,548,340	5,468,553	8,156,526	18,173,419	27,032,536	24,854,121	70,060,076	86,942,328
Receipts per Firm	2,616.05	161.11	428.91	932.60	365.46	3,306.33	16,003.94	1,178.33	155,810.62
Receipts per Employee	96.11	85.31	64.59	69.26	71.06	83.72	94.15	83.15	109.92
Payroll per Employee	26.04	21.24	18.35	20.87	20.12	25.10	26.15	23.91	28.30
Chemicals and Allied Products									
Firms	8,699	2,770	1,479	1,350	5,599	1,832	683	8,114	585
Establishments	13,793	2,776	1,487	1,365	5,628	2,089	1,347	9,064	4,729
Employment	1,097,345	4,918	9,941	18,379	33,238	72,981	99,867	206,086	891,259
Annual Payroll	42,948,356	182,776	255,459	499,366	937,601	2,058,818	3,032,630	6,029,049	36,919,307
Estimated Receipts	247,640,028	1,655,553	2,157,891	3,825,269	7,638,713	13,501,688	21,692,076	42,832,477	204,807,551
Receipts per Firm	28,467.64	597.67	1,459.02	2,833.53	1,364.30	7,369.92	31,759.99	5,278.84	350,098.38

Estimated Receipts	9,499,374	NA	NA	NA	521,891	1,629,651	2,218,215	4,369,757	5,129,617
Receipts per Firm	5,052.86	NA	NA	NA	435.64	3,763.63	13,125.53	2,427.64	64,120.21
Receipts per Employee	75.16	NA	NA	NA	81.37	83.47	71.65	76.80	73.82
Payroll per Employee	16.84	NA	NA	NA	16.92	16.69	16.47	16.59	17.04
Stone, Clay, Glass, and Concrete Products									
Firms	12,598	4,343	2,287	2,262	8,892	2,720	640	12,252	346
Establishments	16,968	4,345	2,293	2,314	8,952	3,356	1,815	14,123	2,845
Employment	554,017	7,790	15,450	30,828	54,068	105,192	93,565	252,825	301,192
Annual Payroll	15,217,050	209,162	299,997	676,882	1,186,041	2,544,052	2,405,109	6,135,202	9,081,848
Estimated Receipts	67,464,184	1,023,565	1,559,103	3,162,799	5,745,467	11,725,670	11,394,995	28,866,132	38,598,052
Receipts per Firm	5,355.15	235.68	681.72	1,398.23	646.14	4,310.91	17,804.68	2,356.03	111,555.06
Receipts per Employee	121.77	131.39	100.91	102.60	106.26	111.47	121.79	114.17	128.15
Payroll per Employee	27.47	26.85	19.42	21.96	21.94	24.18	25.71	24.27	30.15
Primary Metal Industries									
Firms	5,695	1,278	721	841	2,840	1,633	717	5,190	505
Establishments	7,322	1,278	721	844	2,843	1,696	1,010	5,549	1,773
Employment	747,441	2,281	4,978	11,882	19,141	70,589	118,703	208,433	539,008
Annual Payroll	24,051,072	102,174	109,468	266,501	478,143	1,736,285	3,143,578	5,358,006	18,693,066
Estimated Receipts	125,992,759	459,392	519,141	1,190,100	2,168,633	8,493,246	16,260,496	26,922,375	99,070,384
Receipts per Firm	22,123.40	359.46	720.03	1,415.10	763.60	5,201.01	22,678.52	5,187.36	196,178.98
Receipts per Employee	168.57	201.40	104.29	100.16	113.30	120.32	136.98	129.17	183.80
Payroll per Employee	32.18	44.79	21.99	22.43	24.98	24.60	26.48	25.71	34.68
Fabricated Metal Products, except Machinery and Transportation Equipment									
Firms	34,809	10,247	6,156	6,439	22,842	8,930	2,159	33,931	878
Establishments	38,879	10,251	6,160	6,444	22,855	9,239	3,245	35,339	3,540
Employment	1,522,270	18,418	41,951	88,741	149,110	362,745	329,159	841,014	681,256
Annual Payroll	41,505,143	533,076	881,905	2,027,296	3,442,277	9,068,698	8,403,882	20,914,857	20,590,286
Estimated Receipts	169,264,292	2,267,667	3,306,598	7,240,939	12,815,204	33,707,631	36,024,105	82,546,940	86,717,352
Receipts per Firm	4,862.66	221.30	537.13	1,124.54	561.04	3,774.65	16,685.55	2,432.79	98,766.92
Receipts per Employee	111.19	123.12	78.82	81.60	85.94	92.92	109.44	98.15	127.29
Payroll per Employee	27.27	28.94	21.02	22.85	23.09	25.00	25.53	24.87	30.22

Receipts per Firm	31,517.87	291.50	605.29	1,261.37	597.56	4,066.83	17,665.52	2,808.06	576,884.90
Receipts per Employee	156.99	174.80	90.24	92.08	104.05	97.10	105.54	102.41	165.13
Payroll per Employee	36.15	31.82	18.85	20.56	21.77	22.91	23.98	23.29	38.07
Measuring, Analyzing, and Controlling Instruments; Photographic, Medical and Optical Goods; Watches and Clocks									
Firms	9,190	2,995	1,485	1,398	5,878	2,030	756	8,664	526
Establishments	10,706	2,995	1,485	1,411	5,891	2,097	984	8,972	1,734
Employment	1,020,352	5,537	9,910	19,254	34,701	83,939	118,655	237,295	783,057
Annual Payroll	34,772,399	192,144	261,149	524,155	977,448	2,316,554	3,376,745	6,670,747	28,101,652
Estimated Receipts	119,217,713	737,683	965,335	1,872,736	3,575,754	8,076,545	12,211,894	23,864,193	95,353,520
Receipts per Firm	12,972.55	246.30	650.06	1,339.58	608.33	3,978.59	16,153.30	2,754.41	181,280.46
Receipts per Employee	116.84	133.23	97.41	97.26	103.04	96.22	102.92	100.57	121.77
Payroll per Employee	34.08	34.70	26.35	27.22	28.17	27.60	28.46	28.11	35.89
Miscellaneous Manufacturing Industries									
Firms	18,102	8,497	3,327	2,656	14,480	2,785	588	17,853	249
Establishments	18,695	8,498	3,328	2,660	14,486	2,860	745	18,091	604
Employment	408,951	14,261	22,180	36,010	72,451	112,226	91,681	276,358	132,593
Annual Payroll	9,081,409	325,865	386,676	703,434	1,415,975	2,316,966	1,992,535	5,725,476	3,355,933
Estimated Receipts	42,035,312	1,457,428	1,638,602	2,881,286	5,977,316	9,358,760	9,113,992	24,450,068	17,585,244
Receipts per Firm	2,322.14	171.52	492.52	1,084.82	412.80	3,360.42	15,499.99	1,369.52	70,623.47
Receipts per Employee	102.79	102.20	73.88	80.01	82.50	83.39	99.41	88.47	132.63
Payroll per Employee	22.21	22.85	17.43	19.53	19.54	20.65	21.73	20.72	25.31
Transportation, Communications and Public Utilities									
Firms	181,564	102,821	31,801	21,270	155,892	20,026	3,600	179,518	2,046
Establishments	242,241	103,038	32,195	22,183	157,416	23,633	10,297	191,346	50,895
Employment	5,594,752	169,014	203,186	277,799	664,664	762,043	553,068	1,979,775	3,614,977
Annual Payroll	165,930,849	3,753,427	3,574,488	5,156,995	12,780,093	16,124,647	13,157,314	42,062,054	123,868,795
Estimated Receipts	191,070,042	13,041,850	11,638,319	14,344,226	39,024,395	38,217,291	26,408,052	103,649,738	87,420,304
Receipts per Firm	1,052.36	126.84	365.97	674.39	250.33	1,908.38	7,335.57	577.38	42,727.42
Receipts per Employee	34.15	77.16	57.28	51.64	58.71	50.15	47.75	52.35	24.18
Payroll per Employee	29.66	22.21	17.59	18.56	19.23	21.16	23.79	21.25	34.27

Receipts per Employee	131.87	226.06	139.71	105.47	144.86	116.52	125.41	127.90	135.82
Payroll per Employee	30.92	37.30	21.54	22.24	25.52	25.71	28.00	26.55	35.28
Transportation by Air									
Firms	5,174	2,586	938	620	4,144	649	176	4,969	205
Establishments	10,568	2,587	938	625	4,150	688	452	5,290	5,278
Employment	734,360	4,100	NA	NA	18,647	25,440	27,721	71,808	662,552
Annual Payroll	23,615,049	136,823	NA	NA	428,749	541,308	694,335	1,664,392	21,950,657
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	32.16	33.37	NA	NA	22.99	21.28	25.05	23.18	33.13
Pipelines, except Natural Gas									
Firms	120	29	14	3	46	14	10	70	50
Establishments	706	29	14	3	46	24	67	137	569
Employment	17,213	46	NA	NA	164	598	1,587	2,349	14,864
Annual Payroll	728,766	3,488	NA	NA	6,745	26,194	70,711	103,650	625,116
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	42.34	75.83	NA	NA	41.13	43.80	44.56	44.13	42.06
Transportation Services									
Firms	36,630	22,012	8,212	3,508	33,732	2,235	416	36,383	247
Establishments	43,863	22,122	8,473	4,026	34,621	3,704	2,020	40,345	3,518
Employment	373,089	41,787	53,145	45,642	140,574	81,289	58,113	279,976	93,113
Annual Payroll	8,260,587	864,992	962,867	932,663	2,760,522	1,813,131	1,396,465	5,970,118	2,290,469
Estimated Receipts	28,098,530	3,062,463	2,916,628	2,649,522	8,628,613	5,172,729	4,256,235	18,057,577	10,040,953
Receipts per Firm	767.09	139.13	355.17	755.28	255.80	2,314.42	10,231.33	496.32	40,651.63
Receipts per Employee	75.31	73.29	54.88	58.05	61.38	63.63	73.24	64.50	107.84
Payroll per Employee	22.14	20.70	18.12	20.43	19.64	22.30	24.03	21.32	24.60
Communications									
Firms	13,742	4,793	2,453	2,910	10,156	2,801	490	13,447	295
Establishments	35,643	4,812	2,462	2,935	10,209	3,209	1,740	15,158	20,485
Employment	1,400,526	7,158	16,807	40,066	64,031	103,816	83,382	251,229	1,149,297
Annual Payroll	46,787,978	325,323	295,804	654,198	1,275,325	2,305,504	2,373,474	5,954,303	40,833,675

Annual Payroll	112,746,911	6,252,242	8,081,066	12,336,737	26,670,045	28,061,520	15,498,851	70,230,416	42,516,495
Estimated Receipts	1,126,717,303	98,191,564	97,590,070	122,713,428	318,495,062	255,883,929	175,718,178	750,097,169	376,620,134
Receipts per Firm	4,727.33	838.03	1,964.89	3,438.99	1,572.67	8,810.52	37,418.69	3,174.91	180,806.59
Receipts per Employee	298.87	460.25	296.98	257.81	312.88	246.71	319.32	287.90	323.41
Payroll per Employee	29.91	29.31	24.59	25.92	26.20	27.06	28.17	26.96	36.51
Wholesale Trade—Nondurable Goods									
Firms	137,209	68,872	25,981	18,990	113,843	18,154	3,604	135,601	1,608
Establishments	176,616	69,181	26,710	20,527	116,418	24,430	9,758	150,606	26,010
Employment	2,562,488	120,594	171,345	252,879	544,818	656,762	427,168	1,628,748	933,740
Annual Payroll	68,502,247	3,506,396	3,937,552	5,834,126	13,278,074	15,480,149	10,899,289	39,657,512	28,844,735
Estimated Receipts	1,250,224,658	83,477,153	81,290,233	105,026,969	269,794,355	267,003,129	190,522,553	727,320,037	522,904,621
Receipts per Firm	9,111.83	1,212.06	3,128.83	5,530.65	2,369.88	14,707.67	52,864.19	5,363.68	325,189.44
Receipts per Employee	487.89	692.22	474.42	415.32	495.20	406.54	446.01	446.55	560.01
Payroll per Employee	26.73	29.08	22.98	23.07	24.37	23.57	25.52	24.35	30.89
Retail Trade									
Firms	1,114,959	606,045	230,145	144,823	981,013	116,052	14,027	1,111,092	3,867
Establishments	1,574,905	611,053	237,727	159,980	1,008,760	165,286	81,048	1,255,094	319,811
Employment	19,861,604	1,061,152	1,515,594	1,923,026	4,499,772	4,273,110	2,134,371	10,907,253	8,954,351
Annual Payroll	242,369,258	14,446,638	16,164,655	21,058,903	51,670,196	53,201,028	27,284,284	132,155,508	110,213,750
Estimated Receipts	1,844,056,923	129,678,507	125,223,009	153,324,288	408,225,804	419,072,801	218,164,769	1,045,463,374	798,593,549
Receipts per Firm	1,653.92	213.98	544.10	1,058.70	416.13	3,611.08	15,553.20	940.93	206,515.01
Receipts per Employee	92.85	122.21	82.62	79.73	90.72	98.07	102.22	95.85	89.18
Payroll per Employee	12.20	13.61	10.67	10.95	11.48	12.45	12.78	12.12	12.31
Building Materials, Hardware, Garden Supply, and Mobile Home Dealers									
Firms	59,006	29,534	14,449	8,971	52,954	5,216	624	58,794	212
Establishments	74,032	29,703	14,806	9,864	54,373	7,949	3,083	65,405	8,627
Employment	729,032	57,334	95,389	117,957	270,680	170,632	70,019	511,331	217,701
Annual Payroll	12,646,023	925,316	1,469,113	2,004,962	4,399,391	3,238,383	1,394,440	9,032,214	3,613,809
Estimated Receipts	96,623,006	8,077,050	11,115,205	14,562,330	33,754,585	23,739,822	10,817,531	68,311,938	28,311,068
Receipts per Firm	1,637.51	273.48	769.27	1,623.27	637.43	4,551.35	17,335.79	1,161.89	133,542.77
Receipts per Employee	132.54	140.88	116.53	123.45	124.70	139.13	154.49	133.60	130.05
Payroll per Employee	17.35	16.14	15.40	17.00	16.25	18.98	19.92	17.66	16.60

Apparel and Accessory Stores									
Firms	69,641	43,079	14,895	6,807	64,781	3,810	687	69,278	363
Establishments	154,235	44,120	16,201	9,274	69,595	10,063	9,038	88,696	65,539
Employment	1,307,946	80,003	96,251	88,514	264,768	134,207	107,992	506,967	800,979
Annual Payroll	15,170,911	874,851	968,119	1,021,215	2,864,185	1,662,395	1,365,615	5,892,195	9,278,716
Estimated Receipts	103,820,443	7,159,361	6,508,641	6,213,985	19,881,987	9,869,770	9,537,696	39,289,453	64,530,990
Receipts per Firm	1,490.79	166.19	436.97	912.88	306.91	2,590.49	13,883.11	567.13	177,771.32
Receipts per Employee	79.38	89.49	67.62	70.20	75.09	73.54	88.32	77.50	80.57
Payroll per Employee	11.60	10.94	10.06	11.54	10.82	12.39	12.65	11.62	11.58
Home Furniture, Furnishings, and Equipment Stores									
Firms	82,280	48,979	18,368	9,250	76,597	4,811	590	81,998	282
Establishments	113,071	49,563	19,446	11,245	80,254	9,934	4,937	95,125	17,946
Employment	802,401	90,810	119,897	119,999	330,706	159,725	83,661	574,092	228,309
Annual Payroll	13,762,744	1,391,496	1,809,274	2,066,187	5,266,957	3,053,757	1,707,150	10,027,864	3,734,880
Estimated Receipts	99,456,167	11,530,262	12,542,191	13,415,335	37,487,788	19,460,702	11,747,002	68,695,492	30,760,675
Receipts per Firm	1,208.75	235.41	682.83	1,450.31	489.42	4,045.04	19,910.17	837.77	109,080.41
Receipts per Employee	123.95	126.97	104.61	111.80	113.36	121.84	140.41	119.66	134.73
Payroll per Employee	17.15	15.32	15.09	17.22	15.93	19.12	20.41	17.47	16.36
Eating and Drinking Places									
Firms	325,194	152,723	60,720	51,331	264,774	54,019	5,486	324,279	915
Establishments	424,242	153,377	61,262	52,655	267,294	62,442	25,226	354,962	69,280
Employment	6,576,794	237,772	406,816	701,622	1,346,210	2,056,559	964,427	4,367,196	2,209,598
Annual Payroll	53,086,472	3,182,247	2,728,421	4,751,815	10,662,483	15,710,048	7,470,524	33,843,055	19,243,417
Estimated Receipts	205,006,537	16,013,905	12,683,966	19,425,658	48,123,529	55,812,760	27,029,666	130,965,955	74,040,582
Receipts per Firm	630.41	104.86	208.89	378.44	181.75	1,033.21	4,927.03	403.87	80,918.67
Receipts per Employee	31.17	67.35	31.18	27.69	35.75	27.14	28.03	29.99	33.51
Payroll per Employee	8.07	13.38	6.71	6.77	7.92	7.64	7.75	7.75	8.71
Miscellaneous Retail									
Firms	276,134	173,837	58,794	27,550	260,181	13,149	1,887	275,217	917
Establishments	363,009	175,286	61,387	32,250	268,923	24,998	13,803	307,724	55,285
Employment	2,614,403	311,198	381,940	355,693	1,048,831	423,446	220,759	1,693,036	921,367
Annual Payroll	36,476,005	4,089,010	4,589,856	4,657,545	13,336,411	6,005,151	3,322,206	22,663,768	13,812,237
Estimated Receipts	258,825,126	35,189,209	32,342,793	30,278,012	97,810,014	38,407,037	22,991,769	159,208,820	99,616,306
Receipts per Firm	937.32	202.43	550.10	1,099.02	375.93	2,920.91	12,184.30	578.48	108,632.83

Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	28.08	24.28	23.46	23.92	23.89	23.73	27.68	24.80	30.46
Security and Commodity Brokers, Dealers, Exchanges, and Services									
Firms	15,591	11,062	1,857	1,067	13,986	964	279	15,229	362
Establishments	26,170	11,068	1,858	1,082	14,008	1,214	734	15,956	10,214
Employment	417,174	15,947	12,007	14,149	42,103	37,211	43,908	123,222	293,952
Annual Payroll	26,961,033	888,464	696,738	862,839	2,448,041	2,328,700	2,801,592	7,578,333	19,382,700
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	64.63	55.71	58.03	60.98	58.14	62.58	63.81	61.50	65.94
Insurance Carriers									
Firms	16,730	11,191	2,102	1,220	14,513	1,304	415	16,232	498
Establishments	48,873	11,211	2,112	1,244	14,567	1,488	1,297	17,352	31,521
Employment	1,440,924	12,244	13,888	16,228	42,360	50,154	68,985	161,499	1,279,425
Annual Payroll	42,653,348	573,264	273,310	351,047	1,197,621	1,255,099	1,889,735	4,342,455	38,310,893
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	29.60	46.82	19.68	21.63	28.27	25.02	27.39	26.89	29.94
Insurance Agents, Brokers, and Service									
Firms	107,696	80,415	16,352	6,344	103,111	3,674	497	107,282	414
Establishments	113,825	80,425	16,362	6,379	103,166	4,003	1,337	108,506	5,319
Employment	719,329	142,084	104,806	83,625	330,515	127,404	64,574	522,493	196,836
Annual Payroll	20,524,721	2,853,162	2,557,885	2,477,475	7,888,522	4,116,035	2,062,824	14,067,381	6,457,340
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	28.53	20.08	24.41	29.63	23.87	32.31	31.95	26.92	32.81
Real Estate									
Firms	213,895	160,334	28,254	13,350	201,938	9,221	1,843	213,002	893
Establishments	222,752	160,505	28,431	13,679	202,615	10,857	4,295	217,767	4,985
Employment	1,392,892	248,206	182,456	175,198	605,860	334,535	242,651	1,183,046	209,846
Annual Payroll	29,001,102	5,145,958	3,346,194	3,424,492	11,916,644	6,456,354	5,001,373	23,374,371	5,626,731

Employment	1,550,825	34,413	42,619	76,953	153,985	271,520	345,118	770,623	780,202
Annual Payroll	19,898,585	724,130	401,314	693,830	1,819,274	2,530,244	3,887,206	8,236,724	11,661,861
Estimated Receipts	69,803,607	3,838,771	1,955,853	3,004,926	8,799,550	9,578,909	14,170,441	32,548,900	37,254,707
Receipts per Firm	1,532.76	158.44	303.80	526.44	241.92	1,431.18	7,207.75	722.78	73,336.04
Receipts per Employee	45.01	111.55	45.89	39.05	57.15	35.28	41.06	42.24	47.75
Payroll per Employee	12.83	21.04	9.42	9.02	11.81	9.32	11.26	10.69	14.95
Personal Services									
Firms	168,714	114,027	32,155	14,473	160,655	7,153	722	168,530	184
Establishments	195,045	114,811	33,561	16,597	164,969	13,522	4,822	183,313	11,732
Employment	1,222,292	201,325	208,529	187,986	597,840	249,534	113,950	961,324	260,968
Annual Payroll	14,088,876	2,288,732	2,209,368	2,126,460	6,624,560	3,030,207	1,491,707	11,146,474	2,942,402
Estimated Receipts	41,253,344	8,529,450	6,570,571	5,694,722	20,794,743	7,941,398	3,902,100	32,638,241	8,615,103
Receipts per Firm	244.52	74.80	204.34	393.47	129.44	1,110.22	5,404.57	193.66	46,821.21
Receipts per Employee	33.75	42.37	31.51	30.29	34.78	31.82	34.24	33.95	33.01
Payroll per Employee	11.53	11.37	10.60	11.31	11.08	12.14	13.09	11.59	11.27
Business Services									
Firms	268,890	166,346	43,300	26,894	236,540	24,063	6,128	266,731	2,159
Establishments	308,188	166,691	43,756	28,068	238,515	28,742	12,827	280,084	28,104
Employment	5,258,530	251,653	283,565	358,210	893,428	945,095	1,072,205	2,910,728	2,347,802
Annual Payroll	102,957,877	7,433,647	5,660,096	7,229,361	20,323,104	18,392,153	17,724,547	56,439,804	46,518,073
Estimated Receipts	263,407,096	25,869,209	18,110,216	20,480,940	64,460,365	48,078,182	43,323,262	155,861,809	107,545,287
Receipts per Firm	979.61	155.51	418.25	761.54	272.51	1,998.01	7,069.72	584.34	49,812.55
Receipts per Employee	50.09	102.80	63.87	57.18	72.15	50.87	40.41	53.55	45.81
Payroll per Employee	19.58	29.54	19.96	20.18	22.75	19.46	16.53	19.39	19.81
Automotive Repair, Services, and Parking									
Firms	143,561	95,917	29,102	12,188	137,207	5,407	682	143,296	265
Establishments	163,741	96,328	29,654	13,221	139,203	8,287	3,920	151,410	12,331
Employment	917,120	171,646	187,752	157,133	516,531	168,681	65,380	750,592	166,528
Annual Payroll	16,234,711	2,897,858	3,227,596	2,879,455	9,004,909	2,743,185	1,127,982	12,876,076	3,358,635
Estimated Receipts	67,954,955	13,673,003	11,934,853	10,020,385	35,628,241	10,319,974	6,022,849	51,971,064	15,983,891
Receipts per Firm	473.35	142.55	410.10	822.15	259.67	1,908.63	8,831.16	362.68	60,316.57
Receipts per Employee	74.10	79.66	63.57	63.77	68.98	61.18	92.12	69.24	95.98
Payroll per Employee	17.70	16.88	17.19	18.32	17.43	16.26	17.25	17.15	20.17

Health Services									
Firms	410,409	242,771	99,101	37,502	379,374	21,345	6,948	407,667	2,742
Establishments	445,894	243,771	101,033	40,364	385,168	27,634	13,532	426,334	19,560
Employment	8,882,294	489,656	639,136	487,855	1,616,647	870,147	1,307,197	3,793,991	5,088,303
Annual Payroll	216,545,585	18,971,501	20,487,130	17,913,404	57,372,035	23,230,824	22,980,145	103,583,004	112,962,581
Estimated Receipts	539,005,750	54,011,434	46,421,344	36,926,927	137,359,705	51,201,960	55,368,842	243,930,507	295,075,243
Receipts per Firm	1,313.34	222.48	468.42	984.67	362.07	2,398.78	7,969.03	598.36	107,613.14
Receipts per Employee	60.68	110.30	72.63	75.69	84.97	58.84	42.36	64.29	57.99
Payroll per Employee	24.38	38.74	32.05	36.72	35.49	26.70	17.58	27.30	22.20
Legal Services									
Firms	141,573	104,903	19,799	9,630	134,332	6,241	864	141,437	136
Establishments	146,095	105,035	20,077	10,148	135,260	7,750	2,124	145,134	961
Employment	935,115	175,449	127,977	127,672	431,098	233,327	168,191	832,616	102,499
Annual Payroll	36,126,307	5,226,255	3,766,863	4,628,721	13,621,839	10,022,065	7,585,198	31,229,102	4,897,205
Estimated Receipts	92,884,628	16,739,962	10,217,281	10,888,596	37,845,839	21,564,015	18,821,430	78,231,284	14,653,344
Receipts per Firm	656.09	159.58	516.05	1,130.70	281.73	3,455.22	21,784.06	553.12	107,745.18
Receipts per Employee	99.33	95.41	79.84	85.29	87.79	92.42	111.91	93.96	142.96
Payroll per Employee	38.63	29.79	29.43	36.25	31.60	42.95	45.10	37.51	47.78
Educational Services									
Firms	33,512	13,000	4,806	4,989	22,795	8,155	1,890	32,840	672
Establishments	37,500	13,044	4,869	5,097	23,010	8,963	3,387	35,360	2,140
Employment	1,763,271	21,183	32,428	69,497	123,108	330,786	358,669	812,563	950,708
Annual Payroll	29,714,132	444,974	417,089	885,556	1,747,619	4,787,819	5,520,951	12,056,389	17,657,743
Estimated Receipts	93,592,671	1,672,154	1,370,606	2,677,933	5,720,693	13,349,937	15,084,128	34,154,758	59,437,913
Receipts per Firm	2,792.81	128.63	285.19	536.77	250.96	1,637.02	7,981.02	1,040.04	88,449.28
Receipts per Employee	53.08	78.94	42.27	38.53	46.47	40.36	42.06	42.03	62.52
Payroll per Employee	16.85	21.01	12.86	12.74	14.20	14.47	15.39	14.84	18.57
Social Services									
Firms	92,149	42,970	17,299	14,431	74,700	13,412	3,451	91,563	586
Establishments	122,117	43,086	17,494	15,192	75,772	21,607	16,542	113,921	8,196
Employment	1,778,812	75,439	115,894	195,886	387,219	524,842	552,403	1,464,464	314,348
Annual Payroll	21,406,146	1,039,787	1,245,125	2,143,928	4,428,840	6,454,710	6,872,583	17,756,133	3,650,013
Estimated Receipts	65,685,579	3,741,548	8,072,222	5,641,151	17,454,921	16,423,563	18,716,165	52,594,649	13,090,930
Receipts per Firm	712.82	87.07	466.63	390.91	233.67	1,224.54	5,423.40	574.41	22,339.47
Receipts per Employee	36.93	49.60	69.65	28.80	45.08	31.29	33.88	35.91	41.64
Payroll per Employee	12.03	13.78	10.74	10.94	11.44	12.30	12.44	12.12	11.61

Coal Mining									
Firms	2,526	818	366	474	1,658	667	112	2,437	89
Establishments	3,385	823	370	481	1,674	710	224	2,608	777
Employment	145,898	1,200	2,479	6,556	10,235	25,388	19,908	55,531	90,367
Annual Payroll	5,706,795	80,085	51,474	151,357	282,916	729,195	671,164	1,683,275	4,023,520
Estimated Receipts	30,059,710	434,458	244,410	618,718	1,297,586	3,230,623	3,594,967	8,123,176	21,936,534
Receipts per Firm	11,900.12	531.12	667.79	1,305.31	782.62	4,843.51	32,097.92	3,333.27	246,477.91
Receipts per Employee	206.03	362.05	98.59	94.37	126.78	127.25	180.58	146.28	242.75
Payroll per Employee	39.11	66.74	20.76	23.09	27.64	28.72	33.71	30.31	44.52
Oil and Gas Extraction									
Firms	17,355	10,553	2,865	1,791	15,209	1,610	324	17,143	212
Establishments	20,572	10,611	2,903	1,908	15,422	1,855	791	18,068	2,504
Employment	406,826	17,873	18,730	24,015	60,618	61,397	52,914	174,929	231,897
Annual Payroll	15,033,900	486,097	453,638	592,223	1,531,958	1,602,233	1,638,912	4,773,103	10,260,797
Estimated Receipts	125,583,270	4,168,416	3,188,518	3,670,431	11,027,365	10,414,691	11,487,282	32,929,338	92,653,932
Receipts per Firm	7,236.14	395.00	1,112.92	2,049.38	725.06	6,468.75	35,454.57	1,920.86	437,046.85
Receipts per Employee	308.69	233.22	170.24	152.84	181.92	169.63	217.09	188.24	399.55
Payroll per Employee	36.95	27.20	24.22	24.66	25.27	26.10	30.97	27.29	44.25
Mining and Quarrying of Nonmetallic Minerals, except Fuels									
Firms	3,814	1,418	743	659	2,820	616	217	3,653	161
Establishments	5,784	1,424	750	685	2,859	849	649	4,357	1,427
Employment	108,873	2,514	4,967	8,723	16,204	20,199	17,737	54,140	54,733
Annual Payroll	3,383,898	77,796	119,227	219,446	416,469	575,148	544,300	1,535,917	1,847,981
Estimated Receipts	14,447,036	392,063	497,200	887,990	1,777,253	2,290,805	2,262,261	6,330,319	8,116,717
Receipts per Firm	3,787.90	276.49	669.18	1,347.48	630.23	3,718.84	10,425.17	1,732.91	50,414.39
Receipts per Employee	132.70	155.95	100.10	101.80	109.68	113.41	127.54	116.92	148.30
Payroll per Employee	31.08	30.95	24.00	25.16	25.70	28.47	30.69	28.37	33.76
Construction									
Firms	582,344	377,827	103,475	57,491	538,793	38,889	3,969	581,651	693
Establishments	588,544	377,893	103,555	57,651	539,099	39,722	5,351	584,172	4,372
Employment	4,680,166	602,521	676,911	766,182	2,045,614	1,422,991	631,221	4,099,826	580,340
Annual Payroll	123,010,082	13,877,480	13,759,735	17,818,216	45,455,431	38,273,119	19,429,749	103,158,299	19,851,783
Estimated Receipts	574,349,634	89,763,390	63,869,919	77,110,783	230,744,092	164,485,377	87,206,997	482,436,466	91,913,168
Receipts per Firm	986.27	237.58	617.25	1,341.27	428.26	4,229.61	21,972.03	829.43	132,630.83

Employment	2,792,863	384,666	449,634	516,980	1,351,280	905,146	343,773	2,600,199	192,664
Annual Payroll	69,361,452	8,423,457	8,925,119	11,653,380	29,001,956	23,448,078	10,266,792	62,716,826	6,644,626
Estimated Receipts	233,948,476	38,658,856	31,130,503	38,435,131	108,224,490	73,522,139	31,697,343	213,443,972	20,504,504
Receipts per Firm	633.45	164.94	453.87	990.44	316.65	2,943.71	14,207.68	578.46	61,025.31
Receipts per Employee	83.77	100.50	69.24	74.35	80.09	81.23	92.20	82.09	106.43
Payroll per Employee	24.84	21.90	19.85	22.54	21.46	25.91	29.87	24.12	34.49
Manufacturing									
Firms	322,018	125,369	59,552	52,018	236,939	64,460	16,052	317,451	4,567
Establishments	381,514	125,416	59,611	52,307	237,334	68,534	28,038	333,906	47,608
Employment	18,390,674	222,835	399,570	709,296	1,331,701	2,657,138	2,921,842	6,910,681	11,479,993
Annual Payroll	545,157,710	5,868,762	8,005,983	15,563,555	29,438,300	63,129,592	71,947,379	164,515,271	380,642,439
Estimated Receipts	2,693,404,939	28,812,517	35,423,235	65,221,045	129,456,797	270,507,356	339,738,558	739,702,711	1,953,702,228
Receipts per Firm	8,364.14	229.82	594.83	1,253.82	546.37	4,196.51	21,164.87	2,330.13	427,786.78
Receipts per Employee	146.45	129.30	88.65	91.95	97.21	101.80	116.28	107.04	170.18
Payroll per Employee	29.64	26.34	20.04	21.94	22.11	23.76	24.62	23.81	33.16
Food and Kindred Products									
Firms	15,847	5,173	2,547	2,389	10,109	3,712	1,371	15,192	655
Establishments	21,788	5,176	2,548	2,404	10,128	3,930	2,177	16,235	5,553
Employment	1,594,057	8,954	17,281	32,499	58,734	154,466	239,555	452,755	1,141,302
Annual Payroll	41,346,586	243,709	273,674	555,949	1,073,332	3,210,646	5,635,060	9,919,038	31,427,548
Estimated Receipts	357,277,716	2,746,509	3,016,363	5,271,269	11,034,141	29,590,230	51,505,581	92,129,952	265,147,764
Receipts per Firm	22,545.45	530.93	1,184.28	2,206.48	1,091.52	7,971.51	37,567.89	6,064.37	404,805.75
Receipts per Employee	224.13	306.74	174.55	162.20	187.87	191.56	215.01	203.49	232.32
Payroll per Employee	25.94	27.22	15.84	17.11	18.27	20.79	23.52	21.91	27.54
Tobacco Products									
Firms	109	44	12	7	63	16	14	93	16
Establishments	198	44	12	7	63	17	21	101	97
Employment	57,746	73	76	91	240	746	2,299	3,285	54,461
Annual Payroll	2,411,190	2,041	889	1,807	4,737	19,913	47,865	72,515	2,338,675
Estimated Receipts	17,498,793	18,663	11,683	20,679	51,025	167,426	382,494	600,945	16,897,848
Receipts per Firm	160,539.39	424.16	973.58	2,954.14	809.92	10,464.13	27,321.00	6,461.77	1,056,115.50
Receipts per Employee	303.03	255.66	153.72	227.24	212.60	224.43	166.37	182.94	310.27
Payroll per Employee	41.76	27.96	11.70	19.86	19.74	26.69	20.82	22.07	42.94
Textile Mill Products									
Firms	5,258	1,637	634	732	3,003	1,343	599	4,945	313
Establishments	6,689	1,637	635	735	3,007	1,385	822	5,214	1,475

Furniture and Fixtures									
Firms	10,733	4,098	1,877	1,674	7,649	2,257	589	10,495	238
Establishments	11,702	4,099	1,878	1,677	7,654	2,318	803	10,775	927
Employment	471,345	7,062	12,535	22,776	42,373	94,661	99,299	236,333	235,012
Annual Payroll	9,828,048	153,312	212,025	409,367	774,704	1,873,091	2,034,400	4,682,195	5,145,853
Estimated Receipts	38,780,783	607,082	804,302	1,524,250	2,935,634	6,946,098	8,025,031	17,906,763	20,874,020
Receipts per Firm	3,613.23	148.14	428.50	910.54	383.79	3,077.58	13,624.84	1,706.22	87,705.97
Receipts per Employee	82.28	85.96	64.16	66.92	69.28	73.38	80.82	75.77	88.82
Payroll per Employee	20.85	21.71	16.91	17.97	18.28	19.79	20.49	19.81	21.90
Paper and Allied Products									
Firms	4,278	777	509	707	1,993	1,466	527	3,986	292
Establishments	6,770	778	509	707	1,994	1,514	855	4,363	2,407
Employment	669,671	1,341	3,523	9,990	14,854	64,926	90,355	170,135	499,536
Annual Payroll	21,930,877	87,793	75,925	216,837	380,555	1,610,570	2,509,142	4,500,267	17,430,610
Estimated Receipts	114,360,362	449,539	393,298	1,128,103	1,970,940	8,360,087	12,918,036	23,249,063	91,111,299
Receipts per Firm	26,732.20	578.56	772.69	1,595.62	988.93	5,702.65	24,512.40	5,832.68	312,025.00
Receipts per Employee	170.77	335.23	111.64	112.92	132.69	128.76	142.97	136.65	182.39
Payroll per Employee	32.75	65.47	21.55	21.71	25.62	24.81	27.77	26.45	34.89
Printing, Publishing, and Allied Industries									
Firms	59,490	28,372	12,763	8,413	49,548	7,898	1,496	58,942	548
Establishments	65,199	28,379	12,781	8,477	49,637	8,333	2,639	60,609	4,590
Employment	1,586,996	53,593	84,270	113,384	251,247	310,553	253,461	815,261	771,735
Annual Payroll	42,475,493	1,180,019	1,579,390	2,453,661	5,213,070	8,000,163	6,772,916	19,986,149	22,489,344
Estimated Receipts	151,893,747	4,787,720	5,561,794	8,148,336	18,497,850	26,727,066	24,066,275	69,291,191	82,602,556
Receipts per Firm	2,553.27	168.75	435.77	968.54	373.33	3,384.03	16,087.08	1,175.58	150,734.59
Receipts per Employee	95.71	89.33	66.00	71.86	73.62	86.06	94.95	84.99	107.03
Payroll per Employee	26.76	22.02	18.74	21.64	20.75	25.76	26.72	24.52	29.14
Chemicals and Allied Products									
Firms	8,585	2,726	1,441	1,368	5,535	1,788	678	8,001	584
Establishments	13,842	2,727	1,445	1,388	5,560	2,051	1,336	8,947	4,895
Employment	1,116,623	4,789	9,694	18,512	32,995	71,509	96,885	201,389	915,234
Annual Payroll	45,412,121	173,160	262,281	507,182	942,623	2,143,408	2,995,187	6,081,218	39,330,903
Estimated Receipts	327,090,813	1,560,301	2,210,430	3,931,004	7,701,735	14,214,257	21,043,545	42,959,537	284,131,276
Receipts per Firm	38,100.27	572.38	1,533.96	2,873.54	1,391.46	7,949.81	31,037.68	5,369.27	486,526.16

Estimated Receipts	9,675,258	134,006	144,383	260,617	539,006	1,616,107	2,256,744	4,411,857	5,263,401
Receipts per Firm	5,215.77	192.26	555.32	1,038.31	446.20	3,829.64	14,654.18	2,473.01	74,132.41
Receipts per Employee	83.84	112.05	82.88	76.38	84.88	87.52	78.44	82.33	85.15
Payroll per Employee	17.95	22.43	16.17	16.62	17.59	17.67	17.85	17.76	18.12
Stone, Clay, Glass, and Concrete Products									
Firms	12,191	4,270	2,241	2,212	8,723	2,562	584	11,869	322
Establishments	16,754	4,271	2,249	2,262	8,782	3,225	1,792	13,799	2,955
Employment	508,140	7,682	15,044	29,928	52,654	97,853	83,498	234,005	274,135
Annual Payroll	14,471,783	198,238	302,099	680,796	1,181,133	2,444,503	2,201,090	5,826,726	8,645,057
Estimated Receipts	66,969,900	971,063	1,573,522	3,189,742	5,734,327	11,331,527	10,225,504	27,291,358	39,678,542
Receipts per Firm	5,493.39	227.42	702.15	1,442.02	657.38	4,422.92	17,509.42	2,299.38	123,225.29
Receipts per Employee	131.79	126.41	104.59	106.58	108.91	115.80	122.46	116.63	144.74
Payroll per Employee	28.48	25.81	20.08	22.75	22.43	24.98	26.36	24.90	31.54
Primary Metal Industries									
Firms	5,707	1,278	741	862	2,881	1,640	693	5,214	493
Establishments	7,412	1,278	742	862	2,882	1,708	1,004	5,594	1,818
Employment	717,233	2,280	5,060	12,022	19,362	69,445	114,631	203,438	513,795
Annual Payroll	23,242,416	95,714	109,478	279,630	484,822	1,700,187	3,028,296	5,213,305	18,029,111
Estimated Receipts	122,242,746	565,893	518,741	1,260,959	2,345,593	8,386,126	15,603,923	26,335,642	95,907,104
Receipts per Firm	21,419.79	442.80	700.06	1,462.83	814.16	5,113.49	22,516.48	5,050.95	194,537.74
Receipts per Employee	170.44	248.20	102.52	104.89	121.14	120.76	136.12	129.45	186.66
Payroll per Employee	32.41	41.98	21.64	23.26	25.04	24.48	26.42	25.63	35.09
Fabricated Metal Products, except Machinery and Transportation Equipment									
Firms	33,047	9,770	5,825	6,159	21,754	8,427	2,037	32,218	829
Establishments	37,091	9,771	5,828	6,170	21,769	8,791	3,126	33,686	3,405
Employment	1,424,655	17,926	39,737	84,783	142,446	341,580	312,348	796,374	628,281
Annual Payroll	40,256,678	537,494	874,973	2,014,631	3,427,098	8,771,789	8,227,188	20,426,075	19,830,603
Estimated Receipts	160,782,523	2,314,491	3,296,523	7,208,700	12,819,714	32,524,276	34,118,840	79,462,830	81,319,693
Receipts per Firm	4,865.27	236.90	565.93	1,170.43	589.30	3,859.53	16,749.55	2,466.41	98,093.72
Receipts per Employee	112.86	129.11	82.96	85.03	90.00	95.22	109.23	99.78	129.43
Payroll per Employee	28.26	29.98	22.02	23.76	24.06	25.68	26.34	25.65	31.56

Receipts per Firm	33,203.25	267.00	642.90	1,324.86	593.52	4,237.01	18,418.06	2,814.98	641,104.71
Receipts per Employee	175.78	157.12	96.06	96.69	106.33	101.37	109.78	106.36	186.47
Payroll per Employee	37.89	29.16	19.84	21.62	22.32	23.98	24.80	24.15	40.00
Measuring, Analyzing, and Controlling Instruments; Photographic, Medical and Optical Goods; Watches and Clocks									
Firms	9,287	3,123	1,451	1,467	6,041	1,962	763	8,766	521
Establishments	10,836	3,123	1,453	1,476	6,052	2,031	995	9,078	1,758
Employment	985,986	5,560	9,774	20,221	35,555	80,892	117,085	233,532	752,454
Annual Payroll	35,364,874	200,191	268,070	566,515	1,034,776	2,318,780	3,466,530	6,820,086	28,544,788
Estimated Receipts	121,379,001	776,902	989,321	2,031,680	3,797,903	8,073,778	12,644,173	24,515,854	96,863,147
Receipts per Firm	13,069.78	248.77	681.82	1,384.92	628.69	4,115.08	16,571.66	2,796.70	185,917.75
Receipts per Employee	123.10	139.73	101.22	100.47	106.82	99.81	107.99	104.98	128.73
Payroll per Employee	35.87	36.01	27.43	28.02	29.10	28.67	29.61	29.20	37.94
Miscellaneous Manufacturing Industries									
Firms	16,990	8,219	3,060	2,364	13,643	2,550	562	16,755	235
Establishments	17,596	8,222	3,062	2,368	13,652	2,615	721	16,988	608
Employment	383,975	13,976	20,388	32,016	66,380	100,923	89,322	256,625	127,350
Annual Payroll	8,972,558	317,885	373,218	645,544	1,336,647	2,223,929	1,988,641	5,549,217	3,423,341
Estimated Receipts	39,675,133	1,421,461	1,581,662	2,645,093	5,648,216	8,976,195	8,943,203	23,567,614	16,107,519
Receipts per Firm	2,335.21	172.95	516.88	1,118.91	414.00	3,520.08	15,913.17	1,406.60	68,542.63
Receipts per Employee	103.33	101.71	77.58	82.62	85.09	88.94	100.12	91.84	126.48
Payroll per Employee	23.37	22.75	18.31	20.16	20.14	22.04	22.26	21.62	26.88
Transportation, Communications and Public Utilities									
Firms	182,157	105,522	31,194	20,735	157,451	19,168	3,571	180,190	1,967
Establishments	249,984	105,847	31,654	22,007	159,508	24,768	11,348	195,624	54,360
Employment	5,590,526	171,903	198,506	270,714	654,648	729,546	540,774	1,924,968	3,665,558
Annual Payroll	169,082,574	3,763,234	3,587,926	5,249,127	12,878,346	15,801,377	13,328,087	42,007,810	127,074,764
Estimated Receipts	197,891,400	13,515,846	12,016,227	15,072,173	40,604,246	38,424,383	27,089,720	106,118,349	91,773,051
Receipts per Firm	1,086.38	128.09	385.21	726.90	257.88	2,004.61	7,586.03	588.92	46,656.36
Receipts per Employee	35.40	78.62	60.53	55.68	62.02	52.67	50.09	55.13	25.04
Payroll per Employee	30.24	21.89	18.07	19.39	19.67	21.66	24.65	21.82	34.67

Receipts per Employee	142.80	204.97	145.22	114.52	146.95	117.99	137.10	133.70	151.22
Payroll per Employee	32.04	33.98	22.43	23.92	25.87	25.84	30.25	27.56	36.18
Transportation by Air									
Firms	4,967	2,531	882	564	3,977	612	172	4,761	206
Establishments	11,131	2,574	890	611	4,075	862	618	5,555	5,576
Employment	802,138	3,831	NA	NA	17,243	22,978	26,547	66,768	735,370
Annual Payroll	24,768,342	114,808	NA	NA	389,391	510,427	725,974	1,625,792	23,142,550
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	30.88	29.97	NA	NA	22.58	22.21	27.35	24.35	31.47
Pipelines, except Natural Gas									
Firms	104	22	10	3	35	14	9	58	46
Establishments	784	22	10	4	36	23	64	123	661
Employment	18,226	33	NA	NA	146	578	1,097	1,821	16,405
Annual Payroll	822,479	1,595	NA	NA	5,071	21,835	47,784	74,690	747,789
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	45.13	48.33	NA	NA	34.73	37.78	43.56	41.02	45.58
Transportation Services									
Firms	37,869	23,586	8,010	3,423	35,019	2,212	406	37,637	232
Establishments	45,608	23,719	8,289	3,918	35,926	3,733	1,879	41,538	4,070
Employment	386,591	44,376	51,463	44,468	140,307	81,221	54,672	276,200	110,391
Annual Payroll	8,826,651	916,752	962,879	959,013	2,838,644	1,841,664	1,327,291	6,007,599	2,819,052
Estimated Receipts	28,357,233	3,248,326	2,935,184	2,762,023	8,945,533	5,332,996	3,922,039	18,200,568	10,156,665
Receipts per Firm	748.82	137.72	366.44	806.90	255.45	2,410.94	9,660.19	483.58	43,778.73
Receipts per Employee	73.35	73.20	57.03	62.11	63.76	65.66	71.74	65.90	92.01
Payroll per Employee	22.83	20.66	18.71	21.57	20.23	22.67	24.28	21.75	25.54
Communications									
Firms	13,148	4,807	2,274	2,692	9,773	2,604	490	12,867	281
Establishments	39,306	4,832	2,311	2,954	10,097	3,768	2,094	15,959	23,347
Employment	1,362,522	6,540	15,670	37,171	59,381	96,522	83,001	238,904	1,123,618
Annual Payroll	47,910,229	289,470	270,085	609,693	1,169,248	2,170,728	2,376,095	5,716,071	42,194,158

Annual Payroll	112,941,614	6,376,890	8,362,077	12,435,313	27,174,280	27,681,424	15,042,432	69,898,136	43,043,478
Estimated Receipts	1,180,242,337	99,897,912	101,292,471	125,589,822	326,780,205	258,651,716	158,595,568	744,027,489	436,214,848
Receipts per Firm	4,893.72	823.43	2,016.13	3,577.45	1,581.20	9,225.37	35,511.77	3,110.89	217,455.06
Receipts per Employee	319.91	451.78	304.90	268.06	319.79	258.08	303.21	292.11	381.92
Payroll per Employee	30.61	28.84	25.17	26.54	26.59	27.62	28.76	27.44	37.69
Wholesale Trade—Nondurable Goods									
Firms	137,643	70,367	25,984	18,567	114,918	17,660	3,511	136,089	1,554
Establishments	176,756	70,708	26,693	20,039	117,440	23,686	9,684	150,810	25,946
Employment	2,536,366	122,218	171,423	247,110	540,751	641,191	421,137	1,603,079	933,287
Annual Payroll	70,124,732	3,563,770	4,098,373	5,888,284	13,550,427	15,638,767	11,081,149	40,270,343	29,854,389
Estimated Receipts	1,283,328,841	84,738,636	84,545,197	106,622,871	275,906,704	268,822,568	190,666,524	735,395,796	547,933,045
Receipts per Firm	9,323.60	1,204.24	3,253.74	5,742.60	2,400.90	15,222.12	54,305.48	5,403.79	352,595.27
Receipts per Employee	505.97	693.34	493.20	431.48	510.23	419.26	452.74	458.74	587.10
Payroll per Employee	27.65	29.16	23.91	23.83	25.06	24.39	26.31	25.12	31.99
Retail Trade									
Firms	505,076	279,639	107,710	63,064	450,413	46,441	6,264	503,118	1,958
Establishments	777,966	282,558	112,467	72,274	467,299	74,703	41,065	583,067	194,899
Employment	10,481,969	512,004	706,929	825,990	2,044,923	1,702,399	895,814	4,643,136	5,838,833
Annual Payroll	154,771,048	7,308,365	9,051,954	11,671,713	28,032,032	30,625,948	15,789,887	74,447,867	80,323,181
Estimated Receipts	1,430,410,978	79,599,845	82,523,869	105,133,012	267,256,726	318,747,418	160,121,978	746,126,122	684,284,856
Receipts per Firm	2,832.07	284.65	766.17	1,667.08	593.36	6,863.49	25,562.26	1,483.00	349,481.54
Receipts per Employee	136.46	155.47	116.74	127.28	130.69	187.23	178.74	160.69	117.20
Payroll per Employee	14.77	14.27	12.80	14.13	13.71	17.99	17.63	16.03	13.76
Building Materials, Hardware, Garden Supply, and Mobile Home Dealers									
Firms	58,110	29,688	14,258	8,481	52,427	4,924	563	57,914	196
Establishments	72,888	29,886	14,638	9,341	53,865	7,563	2,991	64,419	8,469
Employment	710,121	57,422	94,095	111,220	262,737	160,504	63,873	487,114	223,007
Annual Payroll	12,780,112	940,557	1,516,630	1,963,688	4,420,875	3,082,356	1,270,797	8,774,028	4,006,084
Estimated Receipts	96,474,459	8,200,096	11,506,118	14,334,555	34,040,769	22,713,114	9,534,094	66,287,977	30,186,482
Receipts per Firm	1,660.20	276.21	806.99	1,690.20	649.30	4,612.74	16,934.45	1,144.59	154,012.66
Receipts per Employee	135.86	142.80	122.28	128.88	129.56	141.51	149.27	136.08	135.36
Payroll per Employee	18.00	16.38	16.12	17.66	16.83	19.20	19.90	18.01	17.96

Apparel and Accessory Stores									
Firms	67,120	42,391	13,964	6,308	62,663	3,486	621	66,770	350
Establishments	151,044	43,407	15,388	8,912	67,707	9,344	8,586	85,637	65,407
Employment	1,306,407	78,862	90,584	81,468	250,914	122,445	95,505	468,864	837,543
Annual Payroll	15,285,787	885,233	960,366	989,787	2,835,386	1,561,019	1,224,760	5,621,165	9,664,622
Estimated Receipts	100,451,563	7,240,614	6,553,047	6,253,531	20,047,192	9,682,491	7,797,879	37,527,562	62,924,001
Receipts per Firm	1,496.60	170.81	469.28	991.37	319.92	2,777.54	12,556.97	562.04	179,782.86
Receipts per Employee	76.89	91.81	72.34	76.76	79.90	79.08	81.65	80.04	75.13
Payroll per Employee	11.70	11.23	10.60	12.15	11.30	12.75	12.82	11.99	11.54
Home Furniture, Furnishings, and Equipment Stores									
Firms	82,877	50,633	18,023	8,896	77,552	4,502	554	82,608	269
Establishments	114,333	51,274	19,207	10,848	81,329	9,601	4,656	95,586	18,747
Employment	793,582	93,231	117,266	114,804	325,301	149,175	80,822	555,298	238,284
Annual Payroll	14,011,883	1,479,869	1,834,443	2,073,745	5,388,057	2,943,494	1,724,681	10,056,232	3,955,651
Estimated Receipts	97,001,442	12,266,856	12,815,649	13,674,935	38,757,440	19,215,004	11,628,325	69,600,769	27,400,673
Receipts per Firm	1,170.43	242.27	711.07	1,537.20	499.76	4,268.10	20,989.76	842.54	101,861.24
Receipts per Employee	122.23	131.57	109.29	119.12	119.14	128.81	143.88	125.34	114.99
Payroll per Employee	17.66	15.87	15.64	18.06	16.56	19.73	21.34	18.11	16.60
Eating and Drinking Places									
Firms	328,310	154,241	61,647	52,506	268,394	53,806	5,227	327,427	883
Establishments	428,016	154,784	62,175	53,804	270,763	62,423	24,750	357,936	70,080
Employment	6,518,379	244,721	412,501	716,308	1,373,530	2,032,918	925,025	4,331,476	2,186,903
Annual Payroll	54,896,220	3,321,154	2,890,595	5,086,652	11,298,401	16,242,313	7,574,444	35,115,158	19,781,062
Estimated Receipts	210,305,425	16,771,754	13,458,592	20,868,143	51,098,489	58,351,729	27,811,766	137,261,984	73,043,441
Receipts per Firm	640.57	108.74	218.32	397.44	190.39	1,084.48	5,320.79	419.21	82,721.90
Receipts per Employee	32.26	68.53	32.63	29.13	37.20	28.70	30.07	31.69	33.40
Payroll per Employee	8.42	13.57	7.01	7.10	8.23	7.99	8.19	8.11	9.05
Miscellaneous Retail									
Firms	275,673	175,038	58,145	27,051	260,234	12,734	1,805	274,773	900
Establishments	363,677	176,546	60,797	31,744	269,087	24,715	14,154	307,956	55,721
Employment	2,626,198	314,560	378,046	349,419	1,042,025	411,393	220,342	1,673,760	952,438
Annual Payroll	37,848,747	4,370,349	4,744,822	4,784,658	13,899,829	6,030,117	3,393,181	23,323,127	14,525,620
Estimated Receipts	271,087,114	37,712,497	33,592,203	31,535,190	102,839,890	39,466,060	23,934,208	166,240,158	104,846,956
Receipts per Firm	983.36	215.45	577.73	1,165.77	395.18	3,099.27	13,259.95	605.01	116,496.62

Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	30.78	30.12	27.46	29.27	28.97	28.37	31.14	29.41	31.41
Security and Commodity Brokers, Dealers, Exchanges, and Services									
Firms	15,764	11,388	1,818	980	14,186	897	307	15,390	374
Establishments	28,028	11,436	1,864	1,304	14,604	1,452	974	17,030	10,998
Employment	402,123	15,578	11,713	12,733	40,024	32,477	41,091	113,592	288,531
Annual Payroll	27,609,635	944,802	720,112	899,096	2,564,010	2,557,586	2,766,508	7,888,104	19,721,531
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	68.66	60.65	61.48	70.61	64.06	78.75	67.33	69.44	68.35
Insurance Carriers									
Firms	20,579	14,483	2,350	1,336	18,169	1,440	474	20,083	496
Establishments	54,126	14,540	2,400	1,499	18,439	2,014	1,700	22,153	31,973
Employment	1,516,696	17,536	15,379	17,540	50,455	53,849	72,890	177,194	1,339,502
Annual Payroll	46,530,878	680,581	316,148	395,421	1,392,150	1,383,641	2,073,354	4,849,145	41,681,733
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	30.68	38.81	20.56	22.54	27.59	25.69	28.44	27.37	31.12
Insurance Agents, Brokers, and Service									
Firms	103,936	77,977	15,445	6,062	99,484	3,504	538	103,526	410
Establishments	114,800	78,200	15,806	7,505	101,511	5,912	1,932	109,355	5,445
Employment	684,638	137,622	98,431	79,298	315,351	117,702	64,000	497,053	187,585
Annual Payroll	19,797,580	2,835,776	2,464,528	2,398,855	7,699,159	3,920,856	2,058,086	13,678,101	6,119,479
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	28.92	20.61	25.04	30.25	24.41	33.31	32.16	27.52	32.62
Real Estate									
Firms	206,336	155,338	27,154	12,598	195,090	8,576	1,779	205,445	891
Establishments	221,461	155,827	27,680	14,155	197,662	12,753	5,557	215,972	5,489
Employment	1,316,908	239,618	175,115	164,457	579,190	306,120	223,650	1,108,960	207,948
Annual Payroll	27,641,255	4,829,683	3,301,042	3,305,926	11,436,651	6,065,131	4,740,617	22,242,399	5,398,856

Employment	1,538,970	34,692	44,049	79,764	158,505	269,220	336,678	764,403	774,567
Annual Payroll	20,386,865	676,309	418,117	750,158	1,844,584	2,619,898	3,960,814	8,425,296	11,961,569
Estimated Receipts	75,352,682	3,668,660	2,045,491	3,268,093	8,982,244	10,023,019	14,485,423	33,490,686	41,861,996
Receipts per Firm	1,629.53	149.67	306.85	553.35	242.21	1,500.45	7,398.07	732.49	80,503.84
Receipts per Employee	48.96	105.75	46.44	40.97	56.67	37.23	43.02	43.81	54.05
Payroll per Employee	13.25	19.49	9.49	9.40	11.64	9.73	11.76	11.02	15.44
Personal Services									
Firms	170,236	115,336	32,232	14,679	162,247	7,115	686	170,048	188
Establishments	197,498	116,152	33,626	16,758	166,536	13,240	5,166	184,942	12,556
Employment	1,251,195	203,816	208,703	191,052	603,571	246,817	111,395	961,783	289,412
Annual Payroll	14,719,814	2,379,628	2,309,954	2,241,764	6,931,346	3,109,865	1,497,403	11,538,614	3,181,200
Estimated Receipts	43,329,987	8,916,423	6,977,317	6,137,103	22,030,843	8,430,524	4,014,959	34,476,326	8,853,661
Receipts per Firm	254.53	77.31	216.47	418.09	135.79	1,184.89	5,852.71	202.74	47,093.94
Receipts per Employee	34.63	43.75	33.43	32.12	36.50	34.16	36.04	35.85	30.59
Payroll per Employee	11.76	11.68	11.07	11.73	11.48	12.60	13.44	12.00	10.99
Business Services									
Firms	279,862	175,816	44,227	27,189	247,232	24,493	6,025	277,750	2,112
Establishments	321,507	176,190	44,678	28,367	249,235	29,119	12,589	290,943	30,564
Employment	5,327,915	266,793	289,753	362,495	919,041	963,140	1,068,321	2,950,502	2,377,413
Annual Payroll	107,434,798	7,664,618	5,918,658	7,510,775	21,094,051	19,226,615	18,324,140	58,644,806	48,789,992
Estimated Receipts	284,013,313	26,926,621	18,980,822	21,447,600	67,355,043	50,554,281	44,617,806	162,527,130	121,486,183
Receipts per Firm	1,014.83	153.15	429.17	788.83	272.44	2,064.03	7,405.44	585.16	57,521.87
Receipts per Employee	53.31	100.93	65.51	59.17	73.29	52.49	41.76	55.08	51.10
Payroll per Employee	20.16	28.73	20.43	20.72	22.95	19.96	17.15	19.88	20.52
Automotive Repair, Services, and Parking									
Firms	144,939	98,698	28,752	11,512	138,962	5,107	618	144,687	252
Establishments	165,997	99,127	29,339	12,517	140,983	8,058	3,541	152,582	13,415
Employment	892,261	176,724	185,093	147,931	509,748	160,020	56,760	726,528	165,733
Annual Payroll	16,221,680	3,055,261	3,300,079	2,795,511	9,150,851	2,644,732	987,519	12,783,102	3,438,578
Estimated Receipts	70,292,711	14,400,320	12,244,960	9,799,673	36,444,953	10,077,360	4,671,072	51,193,385	19,099,326
Receipts per Firm	484.98	145.90	425.88	851.26	262.27	1,973.24	7,558.37	353.82	75,790.98
Receipts per Employee	78.78	81.48	66.16	66.24	71.50	62.98	82.30	70.46	115.24
Payroll per Employee	18.18	17.29	17.83	18.90	17.95	16.53	17.40	17.59	20.75

Health Services									
Firms	417,106	244,645	101,247	38,922	384,814	22,230	7,248	414,292	2,814
Establishments	454,222	245,648	103,089	41,726	390,463	28,567	14,230	433,260	20,962
Employment	9,282,506	493,953	653,423	506,776	1,654,152	906,692	1,357,604	3,918,448	5,364,058
Annual Payroll	237,758,858	19,612,448	21,515,791	19,280,297	60,408,536	25,830,834	25,498,349	111,737,719	126,021,139
Estimated Receipts	564,452,291	56,142,963	49,121,981	40,226,825	145,491,769	57,198,991	61,675,202	264,365,962	300,086,329
Receipts per Firm	1,353.26	229.49	485.17	1,033.52	378.08	2,573.05	8,509.27	638.12	106,640.49
Receipts per Employee	60.81	113.66	75.18	79.38	87.96	63.09	45.43	67.47	55.94
Payroll per Employee	25.61	39.71	32.93	38.05	36.52	28.49	18.78	28.52	23.49
Legal Services									
Firms	145,013	108,038	19,935	9,714	137,687	6,307	880	144,874	139
Establishments	149,429	108,174	20,210	10,202	138,586	7,760	2,144	148,490	939
Employment	944,114	179,770	128,640	128,607	437,017	236,018	165,730	838,765	105,349
Annual Payroll	37,453,393	5,398,001	3,911,185	4,816,217	14,125,403	10,496,386	7,701,725	32,323,514	5,129,879
Estimated Receipts	94,372,912	17,290,163	10,627,720	11,381,849	39,299,732	22,766,859	18,476,705	80,543,296	13,829,616
Receipts per Firm	650.79	160.04	533.12	1,171.70	285.43	3,609.78	20,996.26	555.95	99,493.64
Receipts per Employee	99.96	96.18	82.62	88.50	89.93	96.46	111.49	96.03	131.27
Payroll per Employee	39.67	30.03	30.40	37.45	32.32	44.47	46.47	38.54	48.69
Educational Services									
Firms	34,988	13,996	4,994	5,073	24,063	8,305	1,935	34,303	685
Establishments	39,042	14,018	5,061	5,194	24,273	9,155	3,484	36,912	2,130
Employment	1,824,448	22,391	33,448	70,235	126,074	337,975	362,951	827,000	997,448
Annual Payroll	32,087,697	470,938	442,965	931,403	1,845,306	5,125,713	5,806,139	12,777,158	19,310,539
Estimated Receipts	100,511,699	1,769,718	1,457,824	2,822,753	6,050,295	14,350,386	15,917,620	36,318,301	64,193,398
Receipts per Firm	2,872.7	126.4	291.9	556.4	251.4	1,727.9	8,226.2	1,058.7	93,713.0
Receipts per Employee	55.1	79.0	43.6	40.2	48.0	42.5	43.9	43.9	64.4
Payroll per Employee	17.6	21.0	13.2	13.3	14.6	15.2	16.0	15.5	19.4
Social Services									
Firms	97,933	46,268	18,049	15,141	79,458	14,152	3,690	97,300	633
Establishments	129,633	46,361	18,264	15,956	80,581	22,528	17,540	120,649	8,984
Employment	1,891,229	80,433	120,720	205,620	406,773	554,373	595,444	1,556,590	334,639
Annual Payroll	23,883,798	1,159,331	1,347,048	2,358,821	4,865,200	7,086,074	7,757,088	19,708,362	4,175,436
Estimated Receipts	73,831,549	4,172,656	8,696,620	6,476,629	19,345,905	19,481,252	21,969,839	60,796,996	13,034,553
Receipts per Firm	753.9	90.2	481.8	427.8	243.5	1,376.6	5,953.9	624.8	20,591.7
Receipts per Employee	39.0	51.9	72.0	31.5	47.6	35.1	36.9	39.1	39.0
Payroll per Employee	12.6	14.4	11.2	11.5	12.0	12.8	13.0	12.7	12.5

Receipts per Firm	1,008.46	144.09	450.46	982.11	278.14	2,780.34	9,849.93	596.46	56,515.71
Receipts per Employee	79.67	90.94	69.36	74.24	78.09	74.99	69.72	74.82	87.76
Payroll per Employee	33.05	31.49	28.16	31.85	30.56	32.34	30.08	30.99	36.48
Miscellaneous Services									
Firms	19,535	14,346	2,782	1,390	18,518	825	117	19,460	75
Establishments	20,176	14,384	2,812	1,470	18,666	1,037	207	19,910	266
Employment	109,562	20,630	17,992	18,376	56,998	28,342	11,997	97,337	12,225
Annual Payroll	3,260,784	793,540	455,426	491,671	1,740,637	810,115	281,106	2,831,858	428,926
Estimated Receipts	9,376,403	2,289,215	1,258,362	1,201,152	4,748,729	1,937,506	1,212,008	7,898,243	1,478,160
Receipts per Firm	479.98	159.57	452.32	864.14	256.44	2,348.49	10,359.04	405.87	19,708.80
Receipts per Employee	85.58	110.97	69.94	65.37	83.31	68.36	101.03	81.14	120.91
Payroll per Employee	29.76	38.47	25.31	26.76	30.54	28.58	23.43	29.09	35.09
Nonclassifiable Establishments									
Firms	29,027	26,522	1,512	701	28,735	292	NA	29,027	NA
Establishments	29,027	26,522	1,512	701	28,735	292	NA	29,027	NA
Employment	46,562	18,489	9,822	9,222	37,533	9,029	NA	46,562	NA
Annual Payroll	572,534	373,076	64,465	62,136	499,677	72,857	NA	572,534	NA
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	12.30	20.18	6.56	6.74	13.31	8.07	NA	12.30	NA

NA = Not available.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.9 *Enterprises, Establishments, and Employment by Major Industrial Sector and Firm Size, 1990 (Smaller Firms in Five-Employee Increments)*—Continued

	Firms	Percent of Total	Establishments	Percent of Total	Employment	Percent of Total
Construction						
Total	**597,272**	**100.00**	**603,534**	**100.00**	**5,258,524**	**100.00**
0–4	372,677	62.40	372,732	61.76	603,801	11.48
5–9	110,619	18.52	110,684	18.34	724,903	13.79
10–14	42,474	7.11	42,561	7.05	495,744	9.43
15–19	20,823	3.49	20,898	3.46	348,289	6.62
20–24	12,521	2.10	12,604	2.09	271,884	5.17
25–29	8,127	1.36	8,212	1.36	216,626	4.12
30–34	5,654	0.95	5,709	0.95	178,335	3.39
35–39	4,058	0.68	4,129	0.68	148,505	2.82
40–44	3,109	0.52	3,158	0.52	128,655	2.45
45–49	2,307	0.39	2,373	0.39	106,929	2.03
50–74	6,461	1.08	6,671	1.11	379,749	7.22
75–99	2,793	0.47	2,981	0.49	232,554	4.42
100+	5,649	0.95	10,822	1.79	1,422,550	27.05
Manufacturing						
Total	**327,036**	**100.00**	**385,933**	**100.00**	**19,167,922**	**100.00**
0–4	124,543	38.08	124,583	32.28	220,326	1.15
5–9	60,470	18.49	60,546	15.69	406,418	2.12
10–14	32,851	10.05	32,959	8.54	386,560	2.02
15–19	20,307	6.21	20,463	5.30	340,307	1.78
20–24	13,947	4.26	14,128	3.66	303,337	1.58
25–29	10,300	3.15	10,520	2.73	274,462	1.43
30–34	7,879	2.41	8,074	2.09	248,908	1.30
35–39	6,172	1.89	6,404	1.66	225,237	1.18
40–44	5,037	1.54	5,258	1.36	207,665	1.08
45–49	4,112	1.26	4,382	1.14	189,932	0.99
50–74	12,887	3.94	14,228	3.69	760,421	3.97
75–99	6,967	2.13	8,317	2.16	575,730	3.00
100+	21,564	6.59	76,071	19.71	15,028,619	78.41
Transportation, Communications, and Public Utilities						
Total	**180,900**	**100.00**	**242,241**	**100.00**	**5,594,752**	**100.00**
0–4	102,820	56.84	103,038	42.54	169,014	3.02
5–9	31,795	17.58	32,195	13.29	209,478	3.74
10–14	13,672	7.56	14,235	5.88	159,724	2.85
15–19	7,585	4.19	7,948	3.28	126,448	2.26
20–24	5,002	2.77	5,385	2.22	108,197	1.93
25–29	3,335	1.84	3,605	1.49	88,452	1.58
30–34	2,403	1.33	2,711	1.12	74,832	1.34
35–39	1,815	1.00	2,040	0.84	65,913	1.18
40–44	1,432	0.79	1,716	0.71	58,393	1.04
45–49	1,133	0.63	1,364	0.56	51,682	0.92
50–74	3,267	1.81	4,319	1.78	188,343	3.37
75–99	1,556	0.86	2,493	1.03	126,231	2.26
100+	5,085	2.81	61,192	25.26	4,168,045	74.50

Table A.9 *Enterprises, Establishments, and Employment by Major Industrial Sector and Firm Size, 1990 (Smaller Firms in Five-Employee Increments)*—Continued

	Firms	Percent of Total	Establishments	Percent of Total	Employment	Percent of Total
Services						
Total	**1,921,767**	**100.00**	**2,135,627**	**100.00**	**28,880,444**	**100.00**
0–4	1,200,505	62.47	1,204,139	56.38	2,098,685	7.27
5–9	363,345	18.91	369,571	17.31	2,364,281	8.19
10–14	126,099	6.56	132,469	6.20	1,466,104	5.08
15–19	60,334	3.14	65,358	3.06	1,006,203	3.48
20–24	35,425	1.84	40,298	1.89	766,869	2.66
25–29	23,000	1.20	26,781	1.25	611,353	2.12
30–34	16,375	0.85	19,729	0.92	515,107	1.78
35–39	11,893	0.62	15,029	0.70	432,170	1.50
40–44	9,363	0.49	12,208	0.57	385,571	1.34
45–49	7,380	0.38	9,984	0.47	339,895	1.18
50–74	21,851	1.14	32,606	1.53	1,281,296	4.44
75–99	11,473	0.60	20,513	0.96	951,384	3.29
100+	34,724	1.81	186,942	8.75	16,661,526	57.69
Unclassified						
Total	**64,767**	**100.00**	**64,790**	**100.00**	**132,116**	**100.00**
0–4	58,305	90.02	58,305	89.99	45,767	34.64
5–9	3,975	6.14	3,975	6.14	25,648	19.41
10–14	1,123	1.73	1,123	1.73	13,013	9.85
15–19	471	0.73	471	0.73	7,883	5.97
20–24	281	0.43	281	0.43	6,106	4.62
25–29	171	0.26	171	0.26	4,607	3.49
30–34	105	0.16	105	0.16	3,322	2.51
35–39	68	0.10	68	0.10	2,507	1.90
40–44	45	0.07	45	0.07	1,866	1.41
45–49	82	0.13	82	0.13	3,909	2.96
50–74	22	0.03	22	0.03	1,271	0.96
75–99	9	0.01	9	0.01	631	0.48
100+	110	0.17	133	0.21	15,586	11.80

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data prepared by the U.S. Department of Commerce, Bureau of the Census.

Employment	416,792	110,322	144,511	165,457	178,915	237,877
Annual Payroll	9,393,668	2,227,944	2,919,067	3,350,368	3,644,013	5,749,655
Rhode Island						
Number of Firms	24,277	21,478	22,511	22,836	23,016	1,261
Employment	373,833	94,490	128,526	146,005	158,941	214,892
Annual Payroll	8,035,616	1,943,261	2,626,347	2,996,986	3,258,245	4,777,371
Vermont						
Number of Firms	17,592	15,965	16,571	16,774	16,889	703
Employment	205,661	67,537	87,110	98,005	106,226	99,435
Annual Payroll	4,104,452	1,137,687	1,488,754	1,684,847	1,837,676	2,266,776
SBA Region II						
Number of Firms	587,530	535,906	559,486	567,171	570,993	16,537
Employment	9,889,714	2,258,486	3,042,622	3,474,534	3,766,492	6,123,222
Annual Payroll	276,059,891	55,989,869	75,626,510	86,512,407	93,697,982	182,361,909
New Jersey						
Number of Firms	183,263	165,819	173,234	175,825	177,083	6,180
Employment	3,087,243	708,423	952,956	1,096,049	1,189,587	1,897,656
Annual Payroll	85,936,253	17,978,774	24,222,092	27,849,448	30,167,430	55,768,823
New York						
Number of Firms	404,267	370,087	386,252	391,346	393,910	10,357
Employment	6,802,471	1,550,063	2,089,666	2,378,485	2,576,905	4,225,566
Annual Payroll	190,123,638	38,011,095	51,404,418	58,662,959	63,530,552	126,593,086
SBA Region III						
Number of Firms	511,065	453,002	477,044	484,999	488,931	22,134
Employment	9,716,173	2,130,606	2,919,730	3,355,865	3,644,016	6,072,157
Annual Payroll	224,372,860	42,765,982	59,122,075	68,254,616	74,214,747	150,158,113

SBA Region IV						
Number of Firms	907,448	816,007	853,639	865,927	872,212	35,236
Employment	16,038,542	3,645,917	4,881,223	5,555,373	6,020,814	10,017,728
Annual Payroll	323,461,449	66,894,546	89,376,652	101,750,003	110,227,547	213,233,902
Alabama						
Number of Firms	71,638	63,447	66,722	67,788	68,331	3,307
Employment	1,351,465	298,243	405,713	464,377	505,072	846,393
Annual Payroll	26,533,920	5,004,698	6,893,890	7,962,372	8,686,447	17,847,473
Florida						
Number of Firms	304,040	279,246	290,529	294,251	296,131	7,909
Employment	4,570,752	1,182,329	1,555,433	1,765,093	1,907,697	2,663,055
Annual Payroll	91,691,994	23,786,401	30,782,312	34,580,813	37,215,429	54,476,565
Georgia						
Number of Firms	128,197	113,738	119,302	121,072	122,066	6,131
Employment	2,470,045	518,235	698,818	792,185	863,305	1,606,740
Annual Payroll	54,103,916	10,319,179	13,745,294	15,579,023	16,964,209	37,139,707
Kentucky						
Number of Firms	66,335	58,478	61,546	62,606	63,143	3,192
Employment	1,194,898	275,942	376,884	433,961	473,126	721,772
Annual Payroll	23,251,852	4,455,060	6,184,565	7,158,950	7,825,142	15,426,710
Mississippi						
Number of Firms	44,256	39,614	41,340	41,902	42,166	2,090
Employment	729,650	174,778	230,482	261,003	279,823	449,827
Annual Payroll	12,842,014	2,577,801	3,474,189	3,972,786	4,276,486	8,565,528
North Carolina						
Number of Firms	134,536	120,916	126,564	128,400	129,305	5,231
Employment	2,611,415	548,771	735,439	837,381	904,659	1,706,756
Annual Payroll	53,090,365	9,560,844	12,919,655	14,830,172	16,094,841	36,995,524

Employment	3,300,668	763,720	1,042,063	1,197,223	1,304,862	1,995,806
Annual Payroll	82,521,926	15,722,847	21,699,746	24,966,867	27,412,733	55,109,193
Minnesota						
Number of Firms	96,539	85,328	90,164	91,710	92,549	3,990
Employment	1,842,020	410,076	571,317	658,584	722,388	1,119,632
Annual Payroll	42,014,011	7,677,031	10,825,310	12,534,896	13,813,154	28,200,857
Ohio						
Number of Firms	200,072	177,368	187,457	190,846	192,535	7,537
Employment	4,192,207	861,520	1,197,451	1,391,388	1,521,600	2,670,607
Annual Payroll	96,174,749	16,553,708	23,249,261	27,108,237	29,716,697	66,458,052
Wisconsin						
Number of Firms	104,793	92,916	98,200	99,890	100,752	4,041
Employment	1,958,639	455,630	632,856	729,097	795,590	1,163,049
Annual Payroll	41,608,574	8,043,331	11,211,253	13,043,824	14,383,560	27,225,014
SBA Region VI						
Number of Firms	534,187	480,461	503,375	511,012	514,672	19,515
Employment	9,444,971	2,179,686	2,937,800	3,361,806	3,637,400	5,807,571
Annual Payroll	203,973,460	41,288,726	55,302,426	63,228,098	68,347,377	135,626,083
Arkansas						
Number of Firms	46,067	41,318	43,132	43,708	43,965	2,102
Employment	759,511	186,289	245,257	276,428	295,871	463,640
Annual Payroll	13,559,819	2,974,228	3,937,104	4,417,917	4,753,107	8,806,712
Louisiana						
Number of Firms	73,186	64,591	68,020	69,304	69,923	3,263
Employment	1,305,215	307,899	421,588	493,939	540,793	764,422
Annual Payroll	26,710,906	5,489,857	7,477,433	8,750,249	9,564,618	17,146,288
New Mexico						
Number of Firms	31,134	27,535	28,844	29,271	29,488	1,646
Employment	427,595	122,441	164,721	186,948	201,738	225,857
Annual Payroll	8,002,506	1,941,047	2,615,604	2,955,017	3,195,686	4,806,820

Employment	1,990,486	443,754	602,214	692,829	757,076	1,233,410
Annual Payroll	42,670,908	7,981,556	10,960,030	12,682,287	13,885,784	28,785,124
Nebraska						
Number of Firms	37,776	33,669	35,267	35,817	36,080	1,696
Employment	603,953	156,234	208,185	237,571	256,400	347,553
Annual Payroll	11,038,973	2,472,101	3,328,556	3,846,731	4,163,050	6,875,923
SBA Region VIII						
Number of Firms	187,491	167,478	175,143	177,640	178,922	8,569
Employment	2,669,177	737,272	987,183	1,120,096	1,208,621	1,460,556
Annual Payroll	55,023,130	12,975,214	17,352,570	19,749,694	21,400,110	33,623,020
Colorado						
Number of Firms	84,881	76,039	79,490	80,604	81,173	3,708
Employment	1,285,937	328,935	442,473	502,551	542,055	743,882
Annual Payroll	29,440,489	6,548,322	8,715,160	9,900,803	10,763,474	18,677,015
Montana						
Number of Firms	22,647	20,674	21,509	21,743	21,873	774
Employment	226,002	86,584	113,644	126,131	135,237	90,765
Annual Payroll	3,912,523	1,282,213	1,700,195	1,888,607	2,023,332	1,889,191
North Dakota						
Number of Firms	16,474	14,680	15,348	15,573	15,712	762
Employment	201,449	64,221	85,837	97,860	107,210	94,239
Annual Payroll	3,442,713	936,093	1,277,485	1,458,238	1,606,920	1,835,793
South Dakota						
Number of Firms	18,307	16,396	17,115	17,349	17,485	822
Employment	227,574	72,528	95,517	108,053	116,767	110,807
Annual Payroll	3,726,272	1,064,481	1,411,089	1,615,384	1,746,280	1,979,992
Utah						
Number of Firms	31,990	27,884	29,389	29,928	30,168	1,822
Employment	592,055	134,642	184,263	213,027	230,910	361,145
Annual Payroll	11,811,535	2,367,710	3,215,538	3,732,527	4,046,413	7,765,122

Employment	541,212	109,607	149,831	171,463	185,980	355,232
Annual Payroll	11,390,995	2,339,407	3,172,473	3,622,508	3,888,634	7,502,361
SBA Region X						
Number of Firms	222,779	200,015	209,636	212,727	214,192	8,587
Employment	3,297,904	910,659	1,226,059	1,395,271	1,499,417	1,798,487
Annual Payroll	75,330,272	17,334,114	23,506,910	26,943,225	29,147,995	46,182,277
Alaska						
Number of Firms	13,050	11,699	12,177	12,309	12,383	667
Employment	163,637	50,161	65,782	72,362	77,521	86,116
Annual Payroll	4,932,836	1,310,735	1,704,434	1,872,232	2,012,339	2,920,497
Idaho						
Number of Firms	23,654	21,192	22,191	22,482	22,633	1,021
Employment	308,678	95,360	127,165	142,474	151,925	156,753
Annual Payroll	5,989,893	1,522,627	2,043,676	2,279,256	2,434,051	3,555,842
Oregon						
Number of Firms	70,533	63,209	66,249	67,244	67,691	2,842
Employment	1,033,457	290,747	390,241	444,670	476,407	557,050
Annual Payroll	21,791,879	5,204,758	7,090,415	8,125,616	8,742,416	13,049,463
Washington						
Number of Firms	115,542	103,915	109,019	110,692	111,485	4,057
Employment	1,792,132	474,391	642,871	735,765	793,564	998,568
Annual Payroll	42,615,664	9,295,994	12,668,385	14,666,121	15,959,189	26,656,475

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data prepared by the U.S. Department of Commerce, Bureau of the Census.

New Hampshire	1988	455,641	6.4	8.0	9.5	23.9	22.0	15.6	61.6	38.4
	1989	464,124	6.2	8.0	9.6	23.9	21.0	16.0	60.9	39.1
	1990	441,480	6.4	8.0	9.2	23.7	20.3	15.1	59.1	40.9
	1991	416,792	6.6	7.9	9.0	23.5	19.4	14.8	57.7	42.3
Rhode Island	1988	406,149	6.1	7.1	8.7	21.9	22.4	16.9	61.2	38.8
	1989	409,900	6.1	7.3	8.8	22.2	22.3	17.4	61.9	38.1
	1990	393,456	6.3	7.4	9.1	22.9	21.4	16.7	60.9	39.1
	1991	373,833	6.5	7.2	8.7	22.5	20.1	16.5	59.0	41.0
Vermont	1988	209,529	8.5	9.9	11.1	29.5	22.3	16.7	68.5	31.5
	1989	219,174	8.4	9.8	10.9	29.1	22.4	16.3	67.7	32.3
	1990	215,220	8.5	9.8	11.1	29.4	22.2	16.0	67.6	32.4
	1991	205,661	8.9	9.7	10.9	29.5	22.2	15.8	67.4	32.6
Region II	1988	10,037,420	6.1	6.7	7.9	20.7	18.8	15.1	54.5	45.5
	1989	10,342,853	6.0	6.5	7.7	20.2	18.5	15.2	53.9	46.1
	1990	10,293,275	6.0	6.5	7.7	20.2	18.4	15.1	53.7	46.3
	1991	9,889,714	6.2	6.5	7.6	20.3	17.8	14.7	52.7	47.3
New Jersey	1988	3,154,690	5.9	6.8	8.1	20.8	19.6	14.7	55.0	45.0
	1989	3,248,306	5.9	6.6	7.8	20.3	19.0	15.0	54.3	45.7
	1990	3,219,629	5.9	6.7	7.8	20.4	18.9	14.5	53.9	46.1
	1991	3,087,243	6.1	6.6	7.6	20.3	18.2	13.9	52.5	47.5
New York	1988	6,882,730	6.2	6.6	7.8	20.6	18.4	15.3	54.3	45.7
	1989	7,094,547	6.1	6.5	7.6	20.1	18.3	15.3	53.7	46.3
	1990	7,073,646	6.1	6.5	7.6	20.1	18.1	15.3	53.6	46.4
	1991	6,802,471	6.3	6.5	7.5	20.3	17.6	15.0	52.9	47.1

Virginia	1988	2,165,194	5.2	6.6	8.1	19.9	18.1	14.5	52.5	47.5
	1989	2,266,831	5.0	6.4	8.0	19.5	17.6	14.3	51.4	48.6
	1990	2,321,472	5.0	6.5	7.9	19.5	17.6	14.1	51.2	48.8
	1991	2,242,860	5.3	6.5	7.8	19.6	17.1	13.6	50.3	49.7
West Virginia	1988	455,855	7.0	8.1	9.2	24.3	20.0	12.8	57.1	42.9
	1989	467,656	6.9	8.0	9.0	23.9	20.1	13.0	57.0	43.0
	1990	482,517	6.7	7.9	8.9	23.5	19.6	14.0	57.1	42.9
	1991	484,418	6.7	8.0	8.8	23.4	19.3	13.6	56.3	43.7
Region IV	1988	15,042,886	5.8	7.0	8.0	20.9	18.1	13.7	52.7	47.3
	1989	15,776,968	5.7	6.8	7.9	20.4	17.8	13.7	51.9	48.1
	1990	16,168,273	5.6	6.8	7.9	20.3	17.8	13.5	51.6	48.4
	1991	16,038,542	5.7	6.8	7.8	20.2	17.3	13.3	50.8	49.2
Alabama	1988	1,220,918	5.7	7.0	8.1	20.8	18.9	13.8	53.4	46.6
	1989	1,303,358	5.4	6.7	7.8	19.8	18.3	13.8	52.0	48.0
	1990	1,340,644	5.3	6.7	7.8	19.8	18.1	13.8	51.7	48.3
	1991	1,351,465	5.2	6.6	7.7	19.5	17.8	13.6	51.0	49.0
Florida	1988	4,271,270	6.9	8.1	9.1	24.0	19.9	13.5	57.5	42.5
	1989	4,499,478	6.6	7.9	8.9	23.4	19.6	13.6	56.6	43.4
	1990	4,607,903	6.6	7.9	8.8	23.3	19.3	13.3	55.9	44.1
	1991	4,570,752	6.8	7.8	8.6	23.2	18.5	13.1	54.8	45.2
Georgia	1988	2,356,650	5.1	6.5	7.5	19.1	17.0	13.6	49.7	50.3
	1989	2,469,183	4.9	6.3	7.4	18.6	16.7	13.4	48.7	51.3
	1990	2,498,736	5.0	6.2	7.4	18.6	16.6	13.0	48.2	51.8
	1991	2,470,045	5.1	6.2	7.3	18.6	16.4	12.8	47.8	52.2

Region V	1988	17,097,227	5.0	6.4	8.1	19.4	19.1	14.9	53.4	46.6
	1989	17,861,083	4.8	6.3	7.9	18.9	19.0	15.1	53.0	47.0
	1990	18,236,286	4.8	6.3	7.9	18.9	19.1	14.9	52.9	47.1
	1991	18,057,535	4.9	6.3	7.8	19.0	18.9	15.0	52.9	47.1
Illinois	1988	4,375,941	4.9	6.1	7.8	18.8	19.0	15.0	52.8	47.2
	1989	4,535,606	4.8	6.0	7.7	18.4	18.9	15.2	52.5	47.5
	1990	4,647,135	4.7	6.0	7.6	18.3	18.7	15.1	52.1	47.9
	1991	4,634,844	4.8	6.0	7.5	18.3	18.5	14.8	51.6	48.4
Indiana	1988	1,998,903	5.0	6.4	7.9	19.3	18.6	15.1	52.9	47.1
	1989	2,108,403	4.7	6.2	7.7	18.7	18.4	15.2	52.3	47.7
	1990	2,150,168	4.7	6.3	7.7	18.7	18.4	15.1	52.3	47.7
	1991	2,129,157	4.8	6.3	7.7	18.8	18.3	15.6	52.7	47.3
Michigan	1988	3,207,562	5.0	6.8	8.4	20.1	19.3	13.7	53.2	46.8
	1989	3,363,048	4.9	6.6	8.1	19.6	19.4	14.1	53.2	46.8
	1990	3,411,489	4.9	6.7	8.2	19.7	19.3	13.8	52.9	47.1
	1991	3,300,668	5.1	6.8	8.4	20.3	19.2	14.0	53.5	46.5
Minnesota	1988	1,700,092	5.0	6.7	8.7	20.4	19.8	16.0	56.2	43.8
	1989	1,785,979	4.8	6.4	8.3	19.6	19.6	16.0	55.2	44.8
	1990	1,832,236	4.8	6.4	8.3	19.5	19.9	16.0	55.4	44.6
	1991	1,842,020	4.9	6.4	8.3	19.5	19.7	15.9	55.1	44.9
Ohio	1988	4,018,273	4.8	6.1	7.5	18.4	18.3	14.5	51.2	48.8
	1989	4,179,287	4.6	6.0	7.5	18.1	18.3	14.7	51.1	48.9
	1990	4,246,402	4.6	6.0	7.4	17.9	18.5	14.4	50.9	49.1
	1991	4,192,207	4.6	6.1	7.3	18.1	18.2	14.6	50.9	49.1

Oklahoma	1988	875,890	7.5	8.2	9.0	24.7	19.8	13.4	57.9	42.1
	1989	912,219	7.1	7.9	9.0	24.0	19.7	13.7	57.4	42.6
	1990	940,800	6.9	7.9	8.9	23.7	19.8	13.9	57.4	42.6
	1991	967,731	6.8	7.8	8.8	23.4	20.0	14.4	57.8	42.2
Texas	1988	5,450,518	5.9	6.8	7.8	20.5	18.0	13.3	51.7	48.3
	1989	5,653,247	5.6	6.5	7.7	19.9	17.4	13.2	50.5	49.5
	1990	5,864,642	5.5	6.4	7.7	19.6	17.4	13.6	50.5	49.5
	1991	5,984,919	5.4	6.4	7.5	19.4	17.1	13.2	49.6	50.4
Region VII	1988	4,190,537	6.3	7.4	8.8	22.4	19.6	13.6	55.6	44.4
	1989	4,390,725	6.0	7.1	8.5	21.6	19.2	13.6	54.4	45.6
	1990	4,502,183	5.9	7.0	8.4	21.3	19.4	13.8	54.6	45.4
	1991	4,508,615	5.9	7.0	8.4	21.3	19.4	13.7	54.3	45.7
Iowa	1988	919,455	6.7	8.1	9.2	24.0	20.2	13.5	57.7	42.3
	1989	978,448	6.3	7.5	8.9	22.7	19.9	14.1	56.7	43.2
	1990	1,007,900	6.2	7.4	8.9	22.5	20.0	14.2	56.7	43.3
	1991	1,019,661	6.1	7.4	8.9	22.4	20.3	14.5	57.2	42.8
Kansas	1988	834,337	6.9	7.9	9.4	24.1	20.7	13.5	58.3	41.7
	1989	866,397	6.5	7.7	9.1	23.3	20.1	14.1	57.5	42.5
	1990	893,799	6.2	7.4	8.8	22.5	20.2	14.2	56.9	43.1
	1991	894,515	6.2	7.4	8.8	22.4	20.4	14.0	56.8	43.2
Missouri	1988	1,898,070	5.5	6.6	8.0	20.1	18.7	13.7	52.6	47.4
	1989	1,981,932	5.4	6.4	7.8	19.5	18.4	13.3	51.2	48.8
	1990	2,013,440	5.4	6.4	7.8	19.6	18.6	13.6	51.8	48.2
	1991	1,990,486	5.5	6.4	7.7	19.6	18.4	13.5	51.5	48.5

South Dakota	1988	193,790	9.1	10.1	11.8	31.0	23.1	15.1	69.2	30.8
	1989	204,403	8.7	9.8	11.4	29.9	22.7	15.9	68.6	31.4
	1990	215,104	8.4	9.6	11.5	29.5	24.0	15.9	69.4	30.6
	1991	227,574	7.9	9.3	11.1	28.3	23.0	14.6	65.9	34.1
Utah	1988	507,189	5.5	7.4	8.6	21.5	19.0	13.0	53.5	46.5
	1989	541,593	5.1	7.0	8.6	20.6	18.7	12.8	52.1	47.9
	1990	570,761	4.9	6.7	8.5	20.1	19.3	12.7	52.0	48.0
	1991	592,055	4.9	6.6	8.3	19.8	19.2	13.2	52.2	47.8
Wyoming	1988	121,398	10.8	12.0	12.4	35.2	23.5	9.3	68.0	32.0
	1989	126,055	10.3	11.7	12.2	34.2	23.1	10.9	68.2	31.8
	1990	132,052	9.8	11.4	12.3	33.5	22.9	11.7	68.1	31.9
	1991	136,160	9.5	11.3	12.5	33.3	22.9	11.8	68.0	32.0
Region IX	1988	12,448,995	5.6	6.9	8.5	20.9	20.2	14.7	55.8	44.2
	1989	13,088,742	5.4	6.6	8.3	20.3	20.1	14.8	55.3	44.7
	1990	13,522,843	5.3	6.6	8.3	20.2	20.2	14.7	55.1	44.9
	1991	13,237,983	5.5	6.7	8.3	20.5	19.8	14.1	54.4	45.6
Arizona	1988	1,174,785	5.7	7.0	8.7	21.5	19.7	13.4	54.6	45.4
	1989	1,220,236	5.5	6.9	8.2	20.5	19.4	13.6	53.5	46.5
	1990	1,236,131	5.5	6.8	8.2	20.5	18.9	14.0	53.5	46.5
	1991	1,234,203	5.6	6.9	8.2	20.7	18.6	13.8	53.1	46.9
California	1988	10,430,384	5.6	6.8	8.5	20.9	20.4	14.8	56.1	43.9
	1989	10,957,357	5.4	6.6	8.4	20.4	20.3	14.9	55.6	44.4
	1990	11,317,447	5.3	6.6	8.3	20.2	20.5	14.8	55.5	44.5
	1991	11,019,825	5.5	6.7	8.3	20.6	20.0	14.1	54.7	45.3

Oregon	1988	929,206	7.1	8.8	10.3	26.1	21.1	15.3	62.6	37.4
	1989	976,923	6.8	8.6	10.1	25.5	21.5	15.8	62.8	37.2
	1990	1,017,415	6.6	8.4	10.0	25.0	21.9	16.0	62.9	37.1
	1991	1,033,457	6.6	8.4	9.9	24.9	21.2	15.5	61.6	38.4
Washington	1988	1,534,975	6.6	8.3	9.8	24.7	20.7	14.0	59.4	40.6
	1989	1,651,432	6.3	7.9	9.4	23.5	20.4	14.3	58.2	41.8
	1990	1,761,350	6.1	7.8	9.3	23.2	20.9	14.5	58.6	41.4
	1991	1,792,132	6.1	7.8	9.4	23.3	21.0	14.0	58.3	41.7

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Commerce, Bureau of the Census.

Table A.12 *New Business Incorporations by SBA Region and State, 1992 and 1993* —Continued

	1992	1993	Percent Change	Rank
Region VII	**22,545**	**24,221**	**7.4**	
Iowa	4,918	4,804	−2.3	49
Kansas	4,305	4,415	2.6	35
Missouri	10,020	11,544	15.2	8
Nebraska	3,302	3,458	4.7	29
Region VIII	**25,315**	**26,999**	**6.7**	
Colorado	14,876	15,452	3.9	31
Montana	1,948	2,261	16.1	7
North Dakota	984	932	−5.3	50
South Dakota	1,218	1,337	9.8	13
Utah	4,582	5,270	15.0	9
Wyoming	1,707	1,747	2.3	37
Region IX	**62,523**	**70,262**	**12.4**	
Arizona	9,148	11,170	22.1	1
California	36,973	40,072	8.4	19
Hawaii	3,792	3,792	0.0	42
Nevada	12,610	15,228	20.8	2
Region X	**24,949**	**27,266**	**9.3**	
Alaska	1,461	1,437	−1.6	47
Idaho	2,127	2,511	18.1	3
Oregon	8,861	9,874	11.4	12
Washington	12,500	13,444	7.6	22

Note: A business incorporation is a business that files for organization as a corporation with the secretary of state in each jurisdiction; it may reflect an actual startup of a new business; an intention to start a new business; the conversion of an existing sole proprietorship or partnership to the corporate form; or the creation of a subsidiary of an existing corporation. Also, data are not seasonally adjusted.

Source: Adapted by U.S. Small Business Administration, Office of Advocacy, from the Dun and Bradstreet Corporation, *New Business Incorporations*, May 1994.

Table A.13 *New Firms by SBA Region and State, 1992 and 1993*—Continued

	1992	1993	Percent Change	Rank
Region VII	**29,501**	**32,750**	**11.0**	
Iowa	5,617	5,802	3.3	32
Kansas	6,348	7,287	14.8	6
Missouri	13,240	13,698	3.5	31
Nebraska	4,296	5,963	38.8	1
Region VIII	**29,359**	**28,884**	**−1.6**	
Colorado	15,167	13,808	−9.0	49
Montana	2,653	2,977	12.2	11
North Dakota	1,395	1,485	6.5	23
South Dakota	2,069	1,995	−3.6	47
Utah	5,962	6,506	9.1	17
Wyoming	2,113	2,113	0.0	40
Region IX	**137,745**	**141,699**	**2.9**	
Arizona	9,847	10,595	7.6	19
California	119,734	122,253	2.1	34
Hawaii	3,238	3,198	−1.2	41
Nevada	4,926	5,653	14.8	7
Region X	**43,218**	**50,036**	**15.8**	
Alaska	2,472	2,798	13.2	10
Idaho	4,130	4,681	13.3	9
Oregon	10,299	13,487	31.0	2
Washington	26,317	29,070	10.5	14

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration, based upon state employment security agencies' quarterly reports, 1994.

Region IV, Total	**111,072**	**120,412**	**132,510**	**133,842**	**137,936**	**136,484**	**137,709**	**140,172**	**133,857**	**131,501**	**140,573**
Alabama	7,224	7,571	8,729	10,684	9,555	9,512	9,236	9,260	8,737	9,122	9,600
Florida	38,599	43,503	46,921	47,056	48,802	48,092	51,117	48,391	50,357	51,522	54,612
Georgia	16,904	18,630	19,604	19,731	21,975	21,326	20,661	22,309	20,738	22,532	24,569
Kentucky	7,769	7,243	7,406	8,463	8,371	8,480	8,208	7,730	7,550	8,111	7,825
Mississippi	5,388	5,609	5,795	5,542	5,732	5,554	5,712	5,620	5,191	5,654	6,039
North Carolina	14,088	14,871	17,438	18,902	17,728	19,654	19,279	19,652	19,152	21,277	21,395
South Carolina	7,303	8,505	8,929	8,870	10,267	9,655	9,136	9,913	8,706	8,585	8,354
Tennessee	13,797	14,480	17,688	14,594	15,506	14,211	14,360	17,297	13,426	13,820	17,779
Region V, Total	**82,624**	**93,260**	**89,904**	**99,624**	**98,415**	**94,894**	**100,752**	**97,867**	**96,541**	**98,038**	**105,008**
Illinois	25,355	28,771	25,459	37,051	31,669	28,689	29,992	27,952	25,267	26,955	31,938
Indiana	8,250	8,186	9,753	9,419	12,133	10,242	11,755	10,993	13,351	13,239	13,513
Michigan	14,564	18,213	16,429	13,452	13,452	16,395	18,167	16,804	16,730	16,836	18,504
Minnesota	8,309	10,680	10,220	10,590	10,545	10,232	10,257	11,525	10,730	10,828	9,486
Ohio	16,173	17,484	17,969	18,586	20,306	18,582	20,211	20,286	19,737	19,218	20,419
Wisconsin	9,973	9,926	10,074	10,526	10,310	10,754	10,370	10,307	10,726	10,962	11,148
Region VI, Total	**77,079**	**80,349**	**92,850**	**78,673**	**83,825**	**75,407**	**74,236**	**77,014**	**77,569**	**77,221**	**83,068**
Arkansas	5,917	6,985	7,715	7,372	7,230	6,694	6,692	6,484	6,270	7,201	7,084
Louisiana	10,553	11,434	11,780	10,496	9,201	8,814	9,054	8,321	8,484	9,104	9,271
New Mexico	4,514	4,620	4,747	4,543	4,074	4,681	4,565	4,721	4,326	4,562	5,048
Oklahoma	10,617	10,064	10,168	9,562	8,071	8,037	7,806	8,069	8,038	8,070	8,258
Texas	45,478	47,246	58,440	46,700	55,249	47,181	46,119	49,419	50,451	48,284	53,407

Region X, Total	**29,954**	**33,420**	**34,647**	**33,790**	**35,859**	**37,866**	**40,440**	**51,367**	**37,204**	**43,218**	**50,036**
Alaska	3,562	4,107	3,754	3,917	4,544	4,970	3,137	2,688	2,356	2,472	2,798
Idaho	3,259	3,650	3,253	3,072	3,108	3,338	3,414	3,853	3,655	4,130	4,681
Oregon	9,316	10,217	12,116	10,850	10,742	9,870	13,255	15,504	10,521	10,299	13,487
Washington	13,817	15,446	15,524	15,951	17,465	19,688	20,634	29,322	20,672	26,317	29,070

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration, based upon state unemployment security agencies' quarterly reports, 1994.

Table A.15 *Business Bankruptcies by SBA Region and State, 1992 and 1993*—Continued

	1992	1993	Percent Change	Rank
Region VII	**2,644**	**2,110**	**−20.2**	
Iowa	660	489	−25.9	40
Kansas	600	591	−1.5	6
Missouri	1,034	787	−23.9	38
Nebraska	350	243	−30.6	46
Region VIII	**2,537**	**2,104**	**−17.1**	
Colorado	1,143	1,118	−2.2	7
Montana	240	195	−18.8	28
North Dakota	180	164	−8.9	13
South Dakota	284	200	−29.6	45
Utah	551	319	−42.1	51
Wyoming	139	108	−22.3	35
Region IX	**14,968**	**15,269**	**2.0**	
Arizona	2,050	1,642	−19.9	32
California	12,215	12,943	6.0	4
Hawaii	163	190	16.6	3
Nevada	540	494	−8.5	12
Region X	**3,438**	**2,897**	**−15.7**	
Alaska	196	172	−12.2	15
Idaho	515	414	−19.6	30
Oregon	1,105	905	−18.1	25
Washington	1,622	1,406	−13.3	17

Note: A business bankruptcy is the legal recognition that a company is insolvent (i.e., not able to satisfy creditors or discharge liabilities); the company must restructure or completely liquidate. A business bankruptcy culminates with the filing of a bankruptcy petition under Chapter 7, 9, 11, or 12 of the federal bankruptcy law.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy from data collected by the Administrative Office of the U.S. Courts, Statistical Analysis and Reports Division, March 1994.

Table A.16 *Business Bankruptcies by SBA Region and State, 1980–1993*—Continued

Region/State	1980	1981	1982	1983	1984	1985	1986
Region VIII, Total	**2,577**	**3,370**	**3,987**	**3,733**	**4,343**	**5,387**	**7,170**
Colorado	1,088	1,597	1,759	1,492	1,989	2,347	3,659
Montana	194	225	192	269	217	356	438
North Dakota	185	182	316	361	317	357	268
South Dakota	266	285	441	310	340	611	902
Utah	729	938	1,034	935	1,045	1,223	1,388
Wyoming	115	143	245	366	435	493	515
Region IX, Total	**7,311**	**9,898**	**14,370**	**13,849**	**12,169**	**12,358**	**13,990**
Arizona	835	994	1,308	1,464	1,389	1,441	1,936
California	5,893	8,175	12,176	11,531	10,045	9,967	11,066
Hawaii	224	250	254	276	225	266	257
Nevada	359	479	632	578	510	684	731
Region X, Total	**2,874**	**3,438**	**4,074**	**3,629**	**4,077**	**4,725**	**6,201**
Alaska	276	203	212	152	218	277	343
Idaho	464	368	418	602	658	704	609
Oregon	790	1,288	1,531	1,339	1,523	2,046	2,604
Washington	1,344	1,579	1,913	1,536	1,678	1,698	2,645

Table A.16 *Business Bankruptcies by SBA Region and State, 1980 and 1993*—Continued

Region/State	1987	1988	1989	1990	1991	1992	1993	Percent Change 1992–1993
Region VIII, Total	**8,589**	**6,747**	**5,537**	**2,939**	**2,313**	**2,537**	**2,104**	**−17.1**
Colorado	5,291	4,304	3,805	1,088	611	1,143	1,118	−2.2
Montana	484	483	354	223	207	240	195	−18.8
North Dakota	302	197	211	209	191	180	164	−8.9
South Dakota	878	369	320	388	356	284	200	−29.6
Utah	1,265	1,249	723	895	830	551	319	−42.1
Wyoming	369	145	124	136	118	139	108	−22.3
Region IX, Total	**13,070**	**9,577**	**10,030**	**10,196**	**15,046**	**14,968**	**15,269**	**2.0**
Arizona	1,731	1,586	2,401	2,377	2,194	2,050	1,642	−19.9
California	10,763	7,442	7,094	7,391	12,295	12,215	12,943	6.0
Hawaii	183	117	129	74	77	163	190	16.6
Nevada	393	432	406	354	480	540	494	−8.5
Region X, Total	**5,802**	**4,377**	**3,653**	**3,568**	**3,756**	**3,438**	**2,897**	**15.7**
Alaska	356	225	208	164	170	196	172	−12.2
Idaho	717	407	359	365	225	515	414	−19.6
Oregon	1,807	1,111	890	1,061	1,177	1,105	905	−18.1
Washington	2,922	2,634	2,196	1,978	2,184	1,622	1,406	−13.3

Note: A business bankruptcy is the legal recognition that a company is insolvent (i.e., not able to satisfy creditors or dischange liabilities); the company must restructure or completely liquidate. A business bankruptcy culminates in the filing of a bankruptcy petition under Chapter 7, 9, 11, 12, or 13 of the federal bankruptcy laws.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the Administrative Office of the U.S. Courts.

Table A.17 *Business Failures by SBA Region and State, 1992 and 1993*—Continued

	1992	1993	Percent Change	Rank
Region VII	**4,276**	**3,205**	**−25.0**	
Iowa	730	507	−30.5	42
Kansas	1,080	1,069	−1.0	10
Missouri	1,833	1,230	−32.9	44
Nebraska	633	399	−37.0	49
Region VIII	**2,935**	**2,693**	**−8.2**	
Colorado	1,729	1,542	−10.8	21
Montana	211	173	−18.0	26
North Dakota	164	145	−11.6	22
South Dakota	232	175	−24.6	38
Utah	459	568	23.7	1
Wyoming	140	90	−35.7	48
Region IX	**22,825**	**22,415**	**−1.8**	
Arizona	2,302	2,064	−10.3	19
California	19,796	19,695	−0.5	9
Hawaii	290	305	5.2	3
Nevada	437	351	−19.7	29
Region X	**3,702**	**3,452**	**−6.8**	
Alaska	102	108	5.9	2
Idaho	361	350	−3.0	12
Oregon	1,265	969	−23.4	36
Washington	1,974	2,025	2.6	5

Note: A business failure is an enterprise that ceases operation with a loss to one or more creditors.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from the Dun and Bradstreet Corporation, *Business Failure Record* (1992 and 1993).

Region IV	**7,917**	**7,810**	**8,513**	**8,569**	**8,757**	**10,692**	**15,250**	**14,385**	**12,237**	**6.8**	
Alabama	608	376	495	635	490	676	1,022	901	841	8.7	26
Florida	2,793	3,331	3,217	3,135	3,160	3,655	5,180	5,375	5,088	8.7	25
Georgia	954	617	1,234	1,379	1,787	1,937	3,367	2,877	2,350	19.4	16
Kentucky	983	958	965	701	676	1,048	1,221	1,091	841	0.7	42
Mississippi	467	501	591	493	536	457	520	496	322	−2.9	46
North Carolina	665	582	584	672	762	1,030	1,350	1,502	1,194	9.2	24
South Carolina	230	264	279	385	182	415	598	483	392	17.5	17
Tennessee	1,217	1,181	1,148	1,169	1,164	1,474	1,992	1,660	1,209	1.7	39
Region V	**10,501**	**10,310**	**10,275**	**9,603**	**9,145**	**8,830**	**12,240**	**12,460**	**10,003**	**0.5**	
Illinois	3,402	3,308	3,308	3,301	3,382	2,124	3,027	3,101	2,094	−3.2	47
Indiana	1,245	1,094	1,301	923	929	1,164	1,723	1,479	1,091	1.4	40
Michigan	1,465	1,620	1,810	1,799	2,080	2,100	2,273	2,438	2,546	7.3	30
Minnesota	506	639	690	536	323	522	1,566	1,523	921	23.9	11
Ohio	2,456	2,082	1,927	1,936	1,713	2,254	2,751	2,689	2,127	−0.4	43
Wisconsin	1,427	1,567	1,239	1,108	718	666	900	1,230	1,224	0.9	41
Region VI	**8,300**	**13,019**	**12,986**	**10,886**	**8,807**	**10,056**	**10,767**	**10,784**	**9,834**	**4.2**	
Arkansas	622	377	440	363	307	260	477	511	186	−5.5	49
Louisiana	1,384	1,826	1,817	1,438	1,402	1,153	1,101	858	664	−7.4	50
New Mexico	358	271	227	344	393	318	386	457	448	5.5	34
Oklahoma	1,030	2,869	2,135	868	1,266	1,587	1,827	1,419	1,440	19.9	15
Texas	4,906	7,676	8,367	7,873	5,439	6,738	6,976	7,539	7,096	7.3	29

Region X	**3,164**	**3,387**	**2,760**	**2,817**	**2,136**	**1,874**	**3,255**	**3,702**	**3,452**	**4.4**	
Alaska	173	288	305	287	143	123	143	102	108	−0.5	44
Idaho	203	314	451	363	233	309	390	361	350	11.4	19
Oregon	1,151	1,001	712	509	444	588	1,304	1,265	969	5.6	33
Washington	1,637	1,784	1,292	1,658	1,316	854	1,418	1,974	2,025	7.7	28

Note: A business failure is an establishment that ceases operation with a loss to one or more creditors.

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from the Dun and Bradstreet Corporation, *Business Failure Record* (various issues, 1985–1993).

Table A.19 *Business Terminations by SBA Region and State, 1992 and 1993*—Continued

	1992	1993	Percent Change	Rank
Region VII	**37,498**	**37,604**	**0.3**	
Iowa	7,542	7,822	3.7	13
Kansas	7,364	7,609	3.3	14
Missouri	17,022	17,031	0.1	20
Nebraska	5,570	5,142	−7.7	39
Region VIII	**29,705**	**31,468**	**5.9**	
Colorado	13,465	15,207	12.9	6
Montana	3,536	3,421	−3.3	29
North Dakota	2,010	1,964	−2.3	26
South Dakota	2,375	2,135	−10.1	44
Utah	6,122	6,563	7.2	9
Wyoming	2,197	2,178	−0.9	24
Region IX	**146,207**	**149,935**	**2.5**	
Arizona	12,531	13,114	4.7	11
California	124,137	127,500	2.7	17
Hawaii	3,612	3,729	3.2	15
Nevada	5,927	5,592	−5.7	33
Region X	**43,265**	**43,128**	**−0.3**	
Alaska	2,110	2,460	16.6	5
Idaho	4,028	4,019	−0.2	21
Oregon	11,799	12,995	10.1	7
Washington	25,328	23,654	−6.6	36

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration based upon state unemployment security agencies' quarterly reports, 1994.

Florida	37,597	39,043	41,292	49,038	49,044	49,452	51,683	54,009	55,539	55,317	52,320
Georgia	16,502	16,030	17,247	18,630	19,717	21,268	24,136	24,448	24,527	25,481	24,917
Kentucky	9,961	9,598	10,385	11,031	11,368	10,686	11,079	11,276	10,356	10,691	10,020
Mississippi	7,176	6,146	6,761	6,870	7,925	7,131	7,334	7,200	6,768	6,997	6,475
North Carolina	15,424	14,405	16,578	20,323	20,166	21,748	22,153	21,643	22,882	26,103	24,516
South Carolina	8,268	8,496	8,524	9,636	10,750	10,406	10,280	10,736	10,785	10,605	9,320
Tennessee	13,511	13,320	16,672	14,523	15,296	14,052	15,433	18,902	15,051	14,858	17,494
Region V, Total	**104,893**	**100,526**	**117,144**	**111,822**	**103,517**	**100,669**	**116,674**	**117,549**	**104,090**	**105,759**	**100,488**
Illinois	30,110	28,979	44,824	37,159	32,423	28,553	34,661	29,173	26,771	31,250	28,087
Indiana	12,049	10,687	11,817	10,896	8,638	12,636	16,338	10,632	15,919	13,462	11,873
Michigan	18,132	11,170	14,837	16,596	16,596	16,372	21,645	28,676	15,055	18,010	17,527
Minnesota	11,046	11,660	12,177	13,092	13,038	11,829	11,097	13,614	12,500	11,014	10,684
Ohio	22,437	29,461	23,588	21,841	21,617	19,520	20,897	23,863	22,490	20,287	20,642
Wisconsin	11,119	8,569	9,901	12,238	11,205	11,759	12,036	11,591	11,355	11,736	11,675
Region VI, Total	**88,091**	**90,163**	**97,451**	**98,380**	**106,767**	**95,708**	**89,776**	**86,306**	**85,214**	**81,466**	**84,253**
Arkansas	7,645	7,348	7,429	8,179	7,936	8,211	8,771	7,252	7,348	6,982	7,633
Louisiana	13,280	12,252	14,504	13,153	13,975	12,596	12,178	10,883	10,536	10,719	10,910
New Mexico	4,721	4,464	5,515	5,830	5,563	5,459	5,598	4,943	5,242	4,876	4,493
Oklahoma	13,573	12,754	11,273	12,968	12,130	11,321	8,919	9,397	8,856	8,640	7,974
Texas	48,872	53,345	58,730	58,250	67,163	58,121	54,310	53,831	53,232	50,249	53,243
Region VII, Total	**36,330**	**39,566**	**38,917**	**40,423**	**40,836**	**38,592**	**38,769**	**38,577**	**37,772**	**37,498**	**37,604**
Missouri	16,295	18,314	15,717	16,888	17,796	17,294	16,870	16,674	16,764	7,542	7,822
Iowa	7,828	8,395	8,608	8,525	8,503	7,484	7,686	6,971	7,410	7,364	7,609
Kansas	7,730	7,724	8,671	9,054	8,926	8,601	8,958	8,788	8,303	17,022	17,031
Nebraska	4,477	5,133	5,921	5,956	5,611	5,213	5,255	6,144	5,295	5,570	5,142

Table A.20 *Business Terminations by SBA Region and State, 1983–1993*—Continued

	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
Region VIII, Total	**32,176**	**30,699**	**34,320**	**33,369**	**27,729**	**30,001**	**33,299**	**29,626**	**27,209**	**29,705**	**31,468**
Colorado	14,112	11,427	15,224	14,092	8,736	12,625	15,722	12,864	11,236	13,465	15,207
Montana	3,955	4,142	4,415	4,642	4,556	3,813	3,613	3,453	3,345	3,536	3,421
North Dakota	2,552	2,652	2,317	2,607	2,561	2,108	2,297	2,265	1,944	2,010	1,964
South Dakota	2,330	2,337	2,308	2,549	2,368	2,280	2,162	2,370	2,194	2,375	2,135
Utah	6,281	7,025	7,018	6,494	7,171	6,781	6,271	5,774	5,754	6,122	6,563
Wyoming	2,946	3,116	3,038	2,985	2,337	2,394	3,234	2,900	2,736	2,197	2,178
Region IX, Total	**125,029**	**104,608**	**121,319**	**150,634**	**65,246**	**109,033**	**153,940**	**158,275**	**146,170**	**146,207**	**149,935**
Arizona	10,325	10,707	10,455	14,132	13,528	13,250	13,392	14,235	13,011	12,531	13,114
California	106,268	86,215	102,880	128,356	43,894	87,586	132,141	135,767	124,345	124,137	127,500
Hawaii	3,572	3,438	3,478	3,200	3,230	3,633	3,390	3,385	3,486	3,612	3,729
Nevada	4,864	4,248	4,506	4,946	4,594	4,564	5,017	4,888	5,328	5,927	5,592
Region X, Total	**35,718**	**34,982**	**42,621**	**41,017**	**39,484**	**39,885**	**39,676**	**41,727**	**42,380**	**43,265**	**43,128**
Alaska	3,283	3,200	3,712	5,278	5,733	5,781	3,552	3,382	2,581	2,110	2,460
Idaho	3,648	3,778	3,862	4,090	3,710	3,269	3,835	3,337	3,500	4,028	4,019
Oregon	12,451	11,567	13,650	12,792	12,410	11,390	11,792	11,921	13,347	11,799	12,995
Washington	16,336	16,437	21,397	18,857	17,631	19,445	20,497	23,087	22,952	25,328	23,654

Source: Adapted by the U.S. Small Business Administration, Office of Advocacy, from data provided by the U.S. Department of Labor, Employment and Training Administration based upon state employment security agencies' quarterly reports, 1994.

Table A.20 *Business Terminations by SBA Region and State, 1983–1993*

	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
U.S. Total	**716,925**	**685,585**	**754,083**	**814,611**	**730,845**	**769,513**	**837,386**	**844,061**	**820,445**	**819,336**	**802,702**
Region I, Total	**42,258**	**37,200**	**35,124**	**41,762**	**42,037**	**45,158**	**47,238**	**46,838**	**48,274**	**44,509**	**44,605**
Connecticut	9,263	10,078	9,073	9,946	10,481	11,931	11,741	11,994	12,242	12,017	11,946
Maine	7,899	4,078	4,064	4,081	4,392	4,366	4,683	4,737	4,593	3,876	3,496
Massachusetts	17,069	13,815	12,601	18,200	16,063	17,385	18,415	17,539	18,914	17,263	17,994
New Hampshire	3,418	3,576	3,741	3,925	4,666	5,262	5,491	6,018	5,599	5,317	4,591
Rhode Island	2,840	3,859	3,040	3,120	3,671	3,511	3,993	3,863	3,963	3,858	3,681
Vermont	1,769	1,794	2,605	2,490	2,764	2,703	2,915	2,687	2,963	2,178	2,897
Region II, Total	**74,521**	**71,731**	**78,915**	**90,948**	**87,707**	**88,155**	**90,875**	**89,165**	**89,487**	**91,961**	**83,103**
New Jersey	22,087	21,085	22,814	26,504	26,981	25,432	26,645	25,538	27,472	28,961	24,836
New York	52,434	50,646	56,101	64,444	60,726	62,723	64,230	63,627	62,015	63,000	58,267
Region III, Total	**59,733**	**60,704**	**62,479**	**66,014**	**72,379**	**76,395**	**73,637**	**76,857**	**79,463**	**77,204**	**73,262**
Delaware	2,112	1,702	1,912	1,914	2,159	2,206	1,793	1,422	2,490	1,749	2,116
District of Columbia	1,892	3,193	3,320	3,304	3,647	3,620	4,340	3,715	3,998	3,125	4,106
Maryland	11,860	12,955	13,977	14,071	15,539	16,201	16,198	17,945	18,842	18,426	16,975
Pennsylvania	22,791	25,939	24,667	24,978	27,760	29,100	28,019	27,929	29,668	29,731	26,724
Virginia	16,577	12,655	13,261	17,157	18,715	20,527	18,333	21,438	19,820	19,809	18,848
West Virginia	4,501	4,260	5,342	4,590	4,559	4,741	4,954	4,408	4,645	4,364	4,493
Region IV, Total	**118,176**	**115,406**	**125,793**	**140,242**	**145,143**	**145,917**	**153,502**	**159,141**	**160,386**	**161,762**	**154,856**
Alabama	9,737	8,368	8,334	10,191	10,877	11,174	11,404	10,927	14,478	11,710	9,794

Table A.19 *Business Terminations by SBA Region and State, 1992 and 1993*

	1992	1993	Percent Change	Rank
U.S. Total	**819,336**	**802,702**	**−2.0**	
Region I	**44,509**	**44,605**	**0.2**	
Connecticut	12,017	11,946	−0.6	23
Maine	3,876	3,496	−9.8	43
Massachusetts	17,263	17,994	4.2	12
New Hampshire	5,317	4,591	−13.7	49
Rhode Island	3,858	3,681	−4.6	30
Vermont	2,178	2,897	33.0	1
Region II	**91,961**	**83,103**	**−9.6**	
New Jersey	28,961	24,836	−14.2	50
New York	63,000	58,267	−7.5	38
Region III	**77,204**	**73,262**	**−5.1**	
Delaware	1,749	2,116	21.0	3
District of Columbia	3,125	4,106	31.4	2
Maryland	18,426	16,975	−7.9	42
Pennsylvania	29,731	26,724	−10.1	45
Virginia	19,809	18,848	−4.9	31
West Virginia	4,364	4,493	3.0	16
Region IV	**161,762**	**154,856**	**−4.3**	
Alabama	11,710	9,794	−16.4	51
Florida	55,317	52,320	−5.4	32
Georgia	25,481	24,917	−2.2	25
Kentucky	10,691	10,020	−6.3	35
Mississippi	6,997	6,475	−7.5	37
North Carolina	26,103	24,516	−6.1	34
South Carolina	10,605	9,320	−12.1	48
Tennessee	14,858	17,494	17.7	4
Region V	**105,759**	**100,488**	**−5.0**	
Illinois	31,250	28,087	−10.1	46
Indiana	13,462	11,873	−11.8	47
Michigan	18,010	17,527	−2.7	27
Minnesota	11,014	10,684	−3.0	28
Ohio	20,287	20,642	1.7	19
Wisconsin	11,736	11,675	−0.5	22
Region VI	**81,466**	**84,253**	**3.4**	
Arkansas	6,982	7,633	9.3	8
Louisiana	10,719	10,910	1.8	18
New Mexico	4,876	4,493	−7.9	41
Oklahoma	8,640	7,974	−7.7	40
Texas	50,249	53,243	6.0	10

Table A.18 *Business Failures by SBA Region and State, 1985–1993*—Continued

	1985	1986	1987	1988	1989	1990	1991	1992	1993	Annual Average Percent Change 1985–1993	Rank of Annual Average Percent Change
Region VII	**4,147**	**4,361**	**4,165**	**3,157**	**2,594**	**2,886**	**3,393**	**4,276**	**3,205**	**−1.4**	
Iowa	830	672	915	661	560	554	288	730	507	6.0	32
Kansas	1,583	1,689	993	846	668	758	995	1,080	1,069	−2.3	45
Missouri	1,247	1,632	1,573	1,381	1,150	1,216	1,575	1,833	1,230	2.1	38
Nebraska	487	368	684	269	216	358	535	633	399	9.7	23
Region VIII	**3,977**	**4,558**	**4,493**	**3,585**	**2,353**	**3,232**	**3,230**	**2,935**	**2,693**	**−2.7**	
Colorado	2,693	3,274	2,890	2,233	1,516	2,077	1,944	1,729	1,542	−4.5	48
Montana	194	184	324	241	191	191	159	211	173	2.8	37
North Dakota	94	101	111	159	105	145	140	164	145	8.4	27
South Dakota	145	151	278	148	142	270	313	232	175	11.6	18
Utah	577	566	611	599	281	372	513	459	568	4.3	35
Wyoming	274	282	279	205	118	177	161	140	90	−9.4	51
Region IX	**11,607**	**11,555**	**11,244**	**11,128**	**9,465**	**10,386**	**17,293**	**22,825**	**22,415**	**10.9**	
Arizona	694	668	821	1,442	1,250	1,084	2,210	2,302	2,064	20.7	14
California	10,295	10,241	9,969	9,178	7,814	8,902	14,466	19,796	19,695	10.8	21
Hawaii	251	283	171	179	170	147	72	290	305	27.0	8
Nevada	367	363	283	329	231	253	545	437	351	6.1	31

Table A.18 *Business Failures by SBA Region and State, 1985–1993*

	1985	1986	1987	1988	1989	1990	1991	1992	1993	Annual Average Percent Change 1985–1993	Rank of Annual Average Percent Change
U.S. Total	**57,252**	**61,601**	**61,236**	**57,099**	**50,361**	**60,432**	**87,266**	**97,069**	**85,982**	**6.6**	
Region I	**1,228**	**1,109**	**1,039**	**1,051**	**1,282**	**3,057**	**5,590**	**6,214**	**5,330**	**28.2**	
Connecticut	307	202	110	151	147	430	898	1,225	1,093	35.2	3
Maine	80	59	59	84	132	197	392	463	383	27.8	7
Massachusetts	683	725	653	556	771	1,898	2,806	3,031	2,720	26.5	9
New Hampshire	60	56	135	165	125	275	853	721	617	54.1	1
Rhode Island	60	38	34	42	56	183	454	513	344	45.6	2
Vermont	38	29	48	53	51	74	187	261	173	31.5	6
Region II	**2,840**	**2,426**	**2,509**	**3,220**	**2,570**	**4,527**	**8,278**	**10,710**	**9,759**	**22.1**	
New Jersey	990	912	776	860	606	1,246	2,715	2,828	2,843	23.3	12
New York	1,850	1,514	1,733	2,360	1,964	3,281	5,563	7,882	6,916	22.7	13
Region III	**3,571**	**3,066**	**3,252**	**3,083**	**3,252**	**4,892**	**7,970**	**8,778**	**7,054**	**12.0**	
Delaware	46	46	30	64	31	80	158	188	137	34.3	4
District of Columbia	60	65	62	53	44	101	198	208	200	24.9	10
Maryland	450	462	490	424	232	686	1,314	1,708	1,540	32.2	5
Pennsylvania	1,657	1,572	1,561	1,399	1,606	2,209	3,622	4,097	3,124	11.2	20
Virginia	991	693	875	928	1,177	1,585	2,283	2,174	1,738	10.4	22
West Virginia	367	228	234	215	162	231	395	403	315	3.2	36

Table A.17 *Business Failures by SBA Region and State, 1992 and 1993*

	1992	1993	Percent Change	Rank
U.S. Total	**97,069**	**85,982**	**−11.4**	
Region I	**6,214**	**5,330**	**−14.2**	
Connecticut	1,225	1,093	−10.8	20
Maine	463	383	−17.3	25
Massachusetts	3,031	2,720	−10.3	18
New Hampshire	721	617	−14.4	24
Rhode Island	513	344	−32.9	45
Vermont	261	173	−33.7	46
Region II	**10,710**	**9,759**	**−8.9**	
New Jersey	2,828	2,843	0.5	7
New York	7,882	6,916	−12.3	23
Region III	**8,778**	**7,054**	**−19.6**	
Delaware	188	137	−27.1	40
District of Columbia	208	200	−3.8	13
Maryland	1,708	1,540	−9.8	17
Pennsylvania	4,097	3,124	−23.7	37
Virginia	2,174	1,738	−20.1	30
West Virginia	403	315	−21.8	33
Region IV	**14,385**	**12,237**	**−14.9**	
Alabama	901	841	−6.7	16
Florida	5,375	5,088	−5.3	14
Georgia	2,877	2,350	−18.3	27
Kentucky	1,091	841	−22.9	36
Mississippi	496	322	−35.1	47
North Carolina	1,502	1,194	−20.5	31
South Carolina	483	392	−18.8	28
Tennessee	1,660	1,209	−27.2	41
Region V	**12,460**	**10,003**	**−19.7**	
Illinois	3,101	2,094	−32.5	43
Indiana	1,479	1,091	−26.2	39
Michigan	2,438	2,546	4.4	4
Minnesota	1,523	921	−39.5	50
Ohio	2,689	2,127	−20.9	32
Wisconsin	1,230	1,224	−0.5	8
Region VI	**10,784**	**9,834**	**−8.8**	
Arkansas	511	186	−63.6	51
Louisiana	858	664	−22.6	34
New Mexico	457	448	−2.0	11
Oklahoma	1,419	1,440	1.5	6
Texas	7,539	7,096	−5.9	15

Table A.16 *Business Bankruptcies by SBA Region and State, 1980 and 1993*—Continued

Region/State	1987	1988	1989	1990	1991	1992	1993	Percent Change 1992–1993
U.S. Total	**81,463**	**62,845**	**62,449**	**63,912**	**70,605**	**69,848**	**61,799**	**−11.5**
Region I, Total	**1,170**	**1,384**	**2,297**	**3,597**	**3,937**	**3,943**	**3,103**	**−21.3**
Connecticut	190	219	218	445	380	379	310	−18.2
Maine	207	215	205	318	353	398	321	−19.3
Massachusetts	512	587	1,158	1,838	2,073	2,420	1,899	−21.5
New Hampshire	127	186	320	490	598	164	153	−6.7
Rhode Island	80	117	170	327	333	364	266	−26.9
Vermont	54	60	226	179	200	218	154	−29.4
Region II, Total	**3,328**	**2,865**	**3,637**	**3,726**	**5,333**	**6,203**	**5,774**	**−6.9**
New Jersey	1,056	915	1,132	1,120	1,303	1,561	1,870	19.8
New York	2,272	1,950	2,505	2,606	4,030	4,642	3,904	−15.9
Region III, Total	**4,546**	**4,004**	**4,790**	**6,689**	**7,859**	**6,898**	**6,404**	**−7.2**
Delaware	65	50	64	114	126	243	163	−32.9
District of Columbia	78	63	73	129	181	134	119	−11.2
Maryland	965	397	480	1,356	1,633	1,642	1,575	−4.1
Pennsylvania	1,287	1,125	1,310	1,751	2,173	2,448	2,272	−7.2
Virginia	1,680	2,029	2,462	2,958	3,309	1,963	1,971	0.4
West Virginia	471	340	401	381	437	468	304	−35.0
Region IV, Total	**11,059**	**8,641**	**10,031**	**11,134**	**12,419**	**11,231**	**8,830**	**−21.4**
Alabama	1,627	1,211	1,334	1,356	1,431	1,318	1,127	−14.5
Florida	1,837	1,823	2,021	2,842	3,031	2,986	2,599	−13.0
Georgia	2,020	1,627	2,339	2,366	2,941	2,475	1,923	−22.3
Kentucky	1,199	998	1,155	1,324	1,016	692	440	−36.4
Mississippi	936	363	337	288	411	481	346	−28.1
North Carolina	1,270	950	1,005	1,280	1,390	1,179	946	−19.8
South Carolina	330	405	312	404	479	234	186	−20.5
Tennessee	1,840	1,264	1,528	1,274	1,720	1,866	1,263	−32.3
Region V, Total	**12,051**	**9,325**	**9,075**	**9,679**	**9,478**	**10,159**	**9,172**	**−9.7**
Illinois	3,629	2,780	2,397	2,041	2,354	2,586	2,189	−15.4
Indiana	1,550	1,191	1,093	1,090	1,083	1,263	1,056	−16.4
Michigan	1,605	1,512	1,579	1,633	1,571	1,793	1,339	−25.3
Minnesota	1,729	1,414	1,511	1,771	1,797	1,494	2,057	37.7
Ohio	2,220	1,482	1,447	1,778	1,402	1,862	1,546	−17.0
Wisconsin	1,318	946	1,048	1,366	1,271	1,161	985	−15.2
Region VI, Total	**14,426**	**12,022**	**10,327**	**9,187**	**7,589**	**7,827**	**6,136**	**−21.6**
Arkansas	706	552	454	467	497	577	444	−23.1
Louisiana	2,555	1,584	1,372	1,338	1,089	865	743	−14.1
New Mexico	410	405	302	348	333	476	388	−18.5
Oklahoma	2,517	1,932	1,720	1,716	1,258	1,096	1,019	−7.0
Texas	8,238	7,549	6,479	5,318	4,412	4,813	3,542	−26.4
Region VII, Total	**7,422**	**3,903**	**3,072**	**3,197**	**2,875**	**2,644**	**2,110**	**−20.2**
Iowa	2,017	1,148	960	893	748	660	489	−25.9
Kansas	1,421	764	552	560	527	600	591	−1.5
Missouri	2,486	1,423	1,169	1,319	1,216	1,034	787	−23.9
Nebraska	1,498	568	391	425	384	350	243	−30.6

Table A.16 *Business Bankruptcies by SBA Region and State, 1980–1993*

Region/State	1980	1981	1982	1983	1984	1985	1986
U.S. Total	**43,252**	**48,147**	**68,447**	**61,612**	**63,377**	**70,644**	**79,926**
Region I, Total	**1,646**	**1,446**	**2,034**	**1,600**	**1,355**	**1,312**	**1,164**
Connecticut	434	413	474	437	336	347	204
Maine	291	246	294	197	179	184	171
Massachusetts	477	408	657	521	497	441	517
New Hampshire	157	140	214	175	115	140	112
Rhode Island	185	159	256	164	129	131	85
Vermont	102	80	139	106	99	69	75
Region II, Total	**4,188**	**3,562**	**5,035**	**3,700**	**3,864**	**3,589**	**3,673**
New Jersey	990	964	1,557	707	1,259	1,013	1,170
New York	3,198	2,598	3,478	2,993	2,605	2,576	2,503
Region III, Total	**3,400**	**3,217**	**4,865**	**4,094**	**3,885**	**4,302**	**4,158**
Delaware	53	39	72	69	52	47	33
District of Columbia	38	55	80	90	101	97	85
Maryland	431	356	436	477	446	486	457
Pennsylvania	1,283	1,462	2,121	1,624	1,523	1,354	1,341
Virginia	1,291	1,066	1,740	1,416	1,327	1,905	1,769
West Virginia	304	239	416	418	436	413	473
Region IV, Total	**6,030**	**7,378**	**10,001**	**8,179**	**8,439**	**9,089**	**9,904**
Alabama	1,066	1,158	1,277	891	967	949	1,185
Florida	1,049	1,340	1,890	1,620	2,107	2,151	2,065
Georgia	1,124	1,328	1,945	1,672	1,616	1,830	2,229
Kentucky	548	791	1,106	749	932	997	985
Mississippi	183	326	477	357	335	384	580
North Carolina	757	802	1,009	920	835	1,005	960
South Carolina	224	234	323	285	233	299	349
Tennessee	1,079	1,399	1,974	1,685	1,414	1,474	1,551
Region V, Total	**8,410**	**8,303**	**13,068**	**12,082**	**12,131**	**13,029**	**12,250**
Illinois	3,100	1,862	3,644	3,645	3,643	4,009	3,826
Indiana	844	784	1,575	1,283	1,285	1,421	1,576
Michigan	1,399	1,662	1,872	1,632	1,486	1,547	1,684
Minnesota	867	975	1,397	1,366	1,379	1,738	1,727
Ohio	1,346	2,085	2,748	2,442	2,384	2,293	2,080
Wisconsin	854	935	1,832	1,714	1,954	2,021	1,357
Region VI, Total	**3,534**	**4,642**	**6,479**	**7,246**	**8,294**	**10,876**	**14,728**
Arkansas	271	301	506	419	746	604	589
Louisiana	689	791	1,297	1,302	1,317	1,540	2,594
New Mexico	167	161	223	197	278	373	453
Oklahoma	599	642	1,001	1,049	1,059	2,000	2,722
Texas	1,808	2,747	3,452	4,279	4,894	6,359	8,370
Region VII, Total	**3,282**	**2,893**	**4,534**	**3,500**	**4,820**	**5,977**	**6,688**
Iowa	906	940	1,378	1,341	1,560	2,272	2,303
Kansas	744	652	711	550	955	1,234	1,517
Missouri	1,144	907	1,819	1,075	1,644	1,843	1,893
Nebraska	488	394	626	534	661	628	975

Table A.15 *Business Bankruptcies by SBA Region and State, 1992 and 1993*

	1992	1993	Percent Change	Rank
U.S. Total	**69,848**	**61,799**	**−11.5**	
Region I	**3,943**	**3,103**	**−21.3**	
Connecticut	379	310	−18.2	26
Maine	398	321	−19.3	29
Massachusetts	2,420	1,899	−21.5	34
New Hampshire	164	153	−6.7	9
Rhode Island	364	266	−26.9	42
Vermont	218	154	−29.4	44
Region II	**6,203**	**5,774**	**−6.9**	
New Jersey	1,561	1,870	19.8	2
New York	4,642	3,904	−15.9	22
Region III	**6,898**	**6,404**	**−7.2**	
Delaware	243	163	−32.9	48
District of Columbia	134	119	−11.2	14
Maryland	1,642	1,575	−4.1	8
Pennsylvania	2,448	2,272	−7.2	11
Virginia	1,963	1,971	0.4	5
West Virginia	468	304	−35.0	49
Region IV	**11,231**	**8,830**	**−21.4**	
Alabama	1,318	1,127	−14.5	19
Florida	2,986	2,599	−13.0	16
Georgia	2,475	1,923	−22.3	36
Kentucky	692	440	−36.4	50
Mississippi	481	346	−28.1	43
North Carolina	1,179	946	−19.8	31
South Carolina	234	186	−20.5	33
Tennessee	1,866	1,263	−32.3	47
Region V	**10,159**	**9,172**	**−9.7**	
Illinois	2,586	2,189	−15.4	21
Indiana	1,263	1,056	−16.4	23
Michigan	1,793	1,339	−25.3	39
Minnesota	1,494	2,057	37.7	1
Ohio	1,862	1,546	−17.0	24
Wisconsin	1,161	985	−15.2	20
Region VI	**7,827**	**6,136**	**−21.6**	
Arkansas	577	444	−23.1	37
Louisiana	865	743	−14.1	18
New Mexico	476	388	−18.5	27
Oklahoma	1,096	1,019	−7.0	10
Texas	4,813	3,542	−26.4	41

Table A.14 *New Firms by SBA Region and State, 1983–1993* —Continued

	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
Region VII, Total	**26,885**	**29,723**	**30,205**	**30,398**	**30,240**	**30,399**	**30,532**	**29,721**	**29,252**	**29,501**	**32,750**
Missouri	10,914	12,607	13,352	14,106	13,789	14,065	13,976	13,336	12,822	5,617	5,802
Iowa	5,160	5,401	5,260	4,890	5,644	5,479	5,664	5,526	6,041	6,348	7,287
Kansas	6,668	7,170	7,323	7,271	6,801	6,976	6,779	6,716	6,381	13,240	13,698
Nebraska	4,143	4,545	4,270	4,131	4,006	3,879	4,113	4,143	4,008	4,296	5,963
Region VIII, Total	**28,566**	**28,890**	**26,892**	**27,034**	**27,148**	**23,118**	**25,290**	**24,216**	**23,983**	**29,359**	**28,884**
Colorado	14,104	13,952	13,096	14,381	14,293	10,871	12,819	11,962	11,732	15,167	13,808
Montana	3,147	3,009	2,525	2,515	2,482	2,495	2,419	2,295	2,299	2,653	2,977
North Dakota	2,090	1,777	1,552	1,527	1,623	1,587	1,490	1,392	1,335	1,395	1,485
South Dakota	1,744	1,911	1,894	1,890	1,924	1,803	1,967	2,026	1,790	2,069	1,995
Utah	5,241	6,120	5,869	4,812	5,051	4,580	4,457	4,662	5,071	5,962	6,506
Wyoming	2,240	2,121	1,956	1,909	1,775	1,782	2,138	1,879	1,756	2,113	2,113
Region IX, Total	**109,140**	**122,824**	**123,017**	**121,202**	**121,332**	**123,627**	**129,753**	**157,497**	**147,726**	**137,745**	**141,699**
Arizona	8,956	10,152	10,176	11,550	11,423	10,279	9,545	9,832	9,070	9,847	10,595
California	93,463	105,605	105,499	102,327	102,137	104,998	111,674	139,146	130,531	119,734	122,253
Hawaii	3,009	3,206	3,272	3,239	3,453	3,527	3,514	3,585	3,214	3,238	3,198
Nevada	3,712	3,861	4,070	4,086	4,319	4,823	5,020	4,934	4,911	4,926	5,653

Table A.14 *New Firms by SBA Region and State, 1983–1993*

	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
U.S. Total	**632,922**	**690,812**	**714,502**	**724,520**	**748,274**	**733,021**	**744,654**	**769,124**	**726,437**	**727,651**	**770,007**
Region I, Total	**36,101**	**37,364**	**37,808**	**42,600**	**45,175**	**46,752**	**42,692**	**37,435**	**37,534**	**35,669**	**38,041**
Connecticut	8,345	8,762	8,863	9,887	10,650	11,320	10,653	9,399	8,470	8,358	8,899
Maine	2,819	3,453	2,522	4,451	4,571	4,702	4,475	3,978	3,533	13,675	14,360
Massachusetts	17,092	16,348	15,595	17,154	18,506	19,010	17,101	14,697	12,953	3,832	4,057
New Hampshire	3,356	4,029	4,580	5,423	5,594	4,986	4,528	4,278	3,922	3,962	4,774
Rhode Island	2,916	3,258	3,628	3,222	3,679	4,101	3,520	2,900	6,458	3,772	3,681
Vermont	1,573	1,514	2,620	2,463	2,175	2,633	2,415	2,183	2,198	2,070	2,270
Region II, Total	**70,603**	**76,950**	**79,788**	**87,343**	**89,803**	**87,943**	**82,349**	**79,391**	**70,845**	**72,307**	**78,087**
New Jersey	20,554	21,579	24,511	28,544	29,215	27,988	25,603	24,610	21,273	21,560	24,559
New York	50,049	55,371	55,277	58,799	60,588	59,955	56,746	54,781	49,572	50,747	53,528
Region III, Total	**60,898**	**67,620**	**66,881**	**70,014**	**78,541**	**76,531**	**80,901**	**74,444**	**71,926**	**73,092**	**71,861**
Delaware	1,966	1,996	1,882	2,133	2,742	2,587	2,484	2,083	2,731	2,617	2,569
District of Columbia	3,209	3,232	3,215	3,161	3,380	3,388	3,862	3,226	3,202	4,627	4,412
Maryland	14,684	16,353	16,488	17,116	19,934	19,392	19,177	18,923	17,987	17,995	18,323
Pennsylvania	23,274	25,793	26,247	26,936	25,809	27,214	30,857	26,125	25,562	25,255	22,481
Virginia	14,068	16,076	14,821	16,853	22,316	19,898	20,462	19,856	18,354	18,425	19,754
West Virginia	3,697	4,170	4,228	3,815	4,360	4,052	4,059	4,231	4,090	4,173	4,322

Table A.13 *New Firms by SBA Region and State, 1992 and 1993*

	1992	1993	Percent Change	Rank
U.S. Total	**727,651**	**770,007**	**5.8**	
Region I	**35,669**	**38,041**	**6.7**	
Connecticut	8,358	8,899	6.5	22
Massachusetts	13,675	14,360	5.0	29
Maine	3,832	4,057	5.9	26
New Hampshire	3,962	4,774	20.5	4
Rhode Island	3,772	3,681	−2.4	44
Vermont	2,070	2,270	9.7	16
Region II	**72,307**	**78,087**	**8.0**	
New Jersey	21,560	24,559	13.9	8
New York	50,747	53,528	5.5	27
Region III	**73,092**	**71,061**	**−2.8**	
Delaware	2,617	2,569	−1.8	43
District of Columbia	4,627	4,412	−4.6	48
Maryland	17,995	18,323	1.8	37
Pennsylvania	25,255	22,481	−11.0	50
Virginia	18,425	19,754	7.2	20
West Virginia	4,173	4,322	3.6	30
Region IV	**131,501**	**140,573**	**6.9**	
Alabama	9,122	9,600	5.2	28
Florida	51,522	54,612	6.0	25
Georgia	22,532	24,569	9.0	18
Kentucky	8,111	7,825	−3.5	46
Mississippi	5,654	6,039	6.8	21
North Carolina	21,277	21,395	0.6	39
South Carolina	8,585	8,354	−2.7	45
Tennessee	13,820	17,779	28.6	3
Region V	**98,038**	**105,008**	**7.1**	
Illinois	26,955	31,938	18.5	5
Indiana	13,239	13,513	2.1	35
Michigan	16,836	18,504	9.9	15
Minnesota	10,828	9,486	−12.4	51
Ohio	19,218	20,419	6.2	24
Wisconsin	10,962	11,148	1.7	38
Region VI	**77,221**	**83,068**	**7.6**	
Arkansas	7,201	7,084	−1.6	42
Louisiana	9,104	9,271	1.8	36
New Mexico	4,562	5,048	10.7	12
Oklahoma	8,070	8,258	2.3	33
Texas	48,284	53,407	10.6	13

Table A.12 *New Business Incorporations by SBA Region and State, 1992 and 1993*

	1992	1993	Percent Change	Rank
U.S. Total	**666,800**	**706,540**	**6.0**	
Region I	**28,686**	**30,233**	**5.4**	
Connecticut	7,339	7,522	2.5	36
Maine	2,431	2,664	9.6	15
Massachusetts	12,197	12,850	5.4	27
New Hampshire	2,577	2,884	11.9	11
Rhode Island	2,553	2,696	5.6	26
Vermont	1,589	1,617	1.8	39
Region II	**97,486**	**99,438**	**2.0**	
New Jersey	29,983	29,603	−1.3	46
New York	67,503	69,835	3.5	33
Region III	**89,158**	**94,961**	**6.5**	
Delaware	33,582	39,111	16.5	5
District of Columbia	2,256	2,256	0.0	43
Maryland	17,201	17,090	−0.6	45
Pennsylvania	16,947	16,886	−0.4	44
Virginia	16,936	17,212	1.6	40
West Virginia	2,236	2,406	7.6	21
Region IV	**152,366**	**159,223**	**4.5**	
Alabama	7,087	7,179	1.3	41
Florida	86,037	88,048	2.3	38
Georgia	21,046	23,084	9.7	14
Kentucky	7,155	7,758	8.4	18
Mississippi	3,758	4,388	16.8	4
North Carolina	12,580	13,424	6.7	24
South Carolina	6,189	6,483	4.8	28
Tennessee	8,514	8,859	4.1	30
Region V	**102,794**	**111,900**	**8.9**	
Illinois	30,928	32,756	5.9	25
Indiana	11,119	11,542	3.8	32
Michigan	24,726	28,790	16.4	6
Minnesota	10,002	10,848	8.5	17
Ohio	18,730	20,082	7.2	23
Wisconsin	7,289	7,882	8.1	20
Region VI	**60,978**	**62,037**	**1.7**	
Arkansas	6,078	5,410	−11.0	51
Louisiana	10,839	10,656	−1.7	48
New Mexico	2,843	3,232	13.7	10
Oklahoma	7,207	7,832	8.7	16
Texas	34,011	34,907	2.6	34

Table A.11 *Employment Share by Firm Size, SBA Region, and State, 1988–1991*—Continued

SBA Region/State		Employment Total	Employment Size of Firm: Percent of Total							
			1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Hawaii	1988	381,511	5.7	7.7	9.5	22.9	20.8	16.6	60.3	39.7
	1989	410,568	5.4	7.2	9.2	21.8	20.6	16.8	59.2	40.8
	1990	432,663	5.3	7.0	8.8	21.1	20.3	17.4	58.7	41.3
	1991	442,743	5.2	7.1	8.6	20.9	20.1	17.1	58.2	41.8
Nevada	1988	462,315	4.5	6.1	7.2	17.9	16.9	13.6	48.3	51.7
	1989	500,581	4.3	5.9	7.3	17.6	16.9	13.6	48.0	52.0
	1990	536,602	4.2	5.8	7.3	17.3	17.5	13.4	48.1	51.9
	1991	541,212	4.3	5.8	7.5	17.6	16.7	12.9	47.2	52.8
Region X	1988	2,863,901	7.0	8.7	10.1	25.8	20.9	14.4	61.1	38.9
	1989	3,059,574	6.6	8.4	9.8	24.8	20.8	14.9	60.5	39.5
	1990	3,236,726	6.4	8.2	9.8	24.5	21.3	14.9	60.7	39.3
	1991	3,297,904	6.5	8.2	9.7	24.4	21.1	14.5	60.0	40.0
Alaska	1988	134,276	8.7	10.8	11.5	31.0	19.8	18.6	69.4	30.6
	1989	145,300	8.1	10.0	11.3	29.4	20.3	17.7	67.3	32.7
	1990	157,798	7.6	9.6	11.4	28.5	19.5	17.7	65.7	34.3
	1991	163,637	7.4	9.7	10.7	27.7	19.6	16.7	64.1	35.9
Idaho	1988	265,444	8.1	9.8	11.1	29.0	21.6	11.5	62.0	38.0
	1989	285,919	7.4	9.3	10.8	27.6	20.8	13.3	61.7	38.3
	1990	300,163	7.4	9.5	11.1	28.0	22.2	12.8	63.0	37.0
	1991	308,678	7.4	9.2	10.9	27.5	21.7	12.9	62.2	37.8

Table A.11 *Employment Share by Firm Size, SBA Region, and State, 1988–1991*—Continued

SBA Region/State		Employment Total	Employment Size of Firm: Percent of Total							
			1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Nebraska	1988	538,675	7.0	8.4	9.6	25.0	20.0	13.4	58.4	41.6
	1989	563,948	6.7	8.1	9.3	24.1	19.6	13.2	56.9	43.1
	1990	587,044	6.5	7.8	9.2	23.5	20.1	13.2	56.8	43.2
	1991	603,953	6.3	7.7	9.0	22.9	19.5	12.8	55.3	44.7
Region VIII	1988	2,377,387	7.5	8.8	9.8	26.1	20.4	13.1	59.7	40.3
	1989	2,488,799	7.2	8.4	9.6	25.1	20.5	13.1	58.7	41.3
	1990	2,584,184	7.0	8.2	9.6	24.8	20.9	13.1	58.8	41.2
	1991	2,669,177	6.9	8.1	9.4	24.4	20.8	13.2	58.5	41.5
Colorado	1988	1,167,137	6.9	7.9	8.8	23.6	19.3	13.0	55.9	44.1
	1989	1,213,854	6.7	7.6	8.6	22.8	19.4	12.5	54.7	45.3
	1990	1,248,009	6.6	7.6	8.5	22.7	19.7	12.5	54.9	45.1
	1991	1,285,937	6.5	7.5	8.6	22.6	19.6	12.8	54.9	45.1
Montana	1988	203,707	11.2	12.2	13.6	37.1	23.5	12.3	72.9	27.1
	1989	212,323	10.6	11.8	13.1	35.5	24.3	12.8	72.7	27.3
	1990	221,851	10.3	11.4	13.2	34.9	24.8	12.4	72.2	27.8
	1991	226,002	10.2	11.7	12.2	34.1	25.7	12.4	72.2	27.8
North Dakota	1988	184,166	9.2	10.6	11.7	31.5	23.3	15.9	70.8	29.2
	1989	190,571	9.0	9.8	11.3	30.1	23.6	16.6	70.3	29.7
	1990	196,407	8.5	9.9	11.4	29.8	23.9	16.6	70.3	29.7
	1991	201,449	8.2	9.5	11.0	28.7	24.5	16.4	69.7	30.3

Table A.11 *Employment Share by Firm Size, SBA Region, and State, 1988–1991*—Continued

SBA Region/State		Employment Total	Employment Size of Firm: Percent of Total							
			1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Wisconsin	1988	1,796,456	5.4	7.0	8.8	21.2	20.6	16.5	58.3	41.7
	1989	1,888,760	5.2	6.7	8.5	20.4	20.4	16.4	57.3	42.7
	1990	1,948,856	5.1	6.6	8.5	20.2	20.6	16.6	57.3	42.7
	1991	1,958,639	5.1	6.7	8.5	20.2	20.4	16.6	57.2	42.8
Region VI	1988	8,585,055	6.3	7.2	8.3	21.7	18.8	13.5	54.0	46.0
	1989	8,916,648	6.0	6.9	8.1	21.0	18.3	13.5	52.8	47.2
	1990	9,245,742	5.8	6.8	8.1	20.7	18.3	13.7	52.7	47.3
	1991	9,444,971	5.7	6.8	7.9	20.4	18.1	13.6	52.1	47.9
Arkansas	1988	690,803	6.8	7.6	8.5	22.9	18.0	14.5	55.4	44.6
	1989	726,353	6.5	7.3	8.4	22.2	17.5	14.0	53.7	46.3
	1990	750,877	6.3	7.3	8.3	21.9	18.1	13.1	53.0	47.0
	1991	759,511	6.2	7.3	8.4	21.9	17.1	14.0	52.9	47.1
Louisiana	1988	1,181,028	6.3	7.6	8.7	22.7	20.9	14.1	57.7	42.3
	1989	1,223,313	6.0	7.3	8.5	21.7	20.7	14.0	56.4	43.6
	1990	1,271,285	5.8	6.9	8.4	21.1	20.8	14.2	56.0	44.0
	1991	1,305,215	5.6	6.9	8.2	20.8	20.7	14.2	55.7	44.3
New Mexico	1988	386,816	7.6	9.1	11.1	27.8	22.5	13.6	63.9	36.1
	1989	401,516	7.5	8.7	10.4	26.5	22.3	14.1	62.9	37.1
	1990	418,138	7.2	8.6	10.2	26.0	21.9	14.5	62.4	37.6
	1991	427,595	7.1	8.5	9.8	25.5	21.7	14.0	61.2	38.8

Table A.11 *Employment Share by Firm Size, SBA Region, and State, 1988–1991*—Continued

SBA Region/State		Employment Total	Employment Size of Firm: Percent of Total 1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Kentucky	1988	1,092,902	5.9	7.2	8.5	21.6	19.7	13.9	55.2	44.8
	1989	1,154,089	5.6	7.0	8.2	20.8	19.5	14.1	54.4	45.6
	1990	1,185,978	5.5	7.0	8.4	20.8	19.6	14.0	54.5	45.5
	1991	1,194,898	5.5	6.8	8.2	20.4	19.2	14.4	54.0	46.0
Mississippi	1988	674,890	6.8	7.6	8.4	22.7	17.3	14.6	54.7	45.3
	1989	705,700	6.5	7.3	8.1	21.9	17.1	14.5	53.6	46.4
	1990	724,749	6.3	7.2	8.2	21.8	17.4	14.3	53.4	46.6
	1991	729,650	6.3	7.1	8.1	21.5	16.8	14.4	52.8	47.2
North Carolina	1988	2,507,479	5.2	6.2	7.2	18.7	16.5	14.0	49.3	50.7
	1989	2,596,741	5.2	6.2	7.2	18.6	16.3	14.0	48.9	51.1
	1990	2,675,033	5.1	6.2	7.2	18.5	16.4	13.7	48.7	51.3
	1991	2,611,415	5.3	6.2	7.1	18.6	16.0	13.5	48.2	51.8
South Carolina	1988	1,157,629	5.6	6.6	7.6	19.7	16.2	13.3	49.2	50.8
	1989	1,219,341	5.3	6.4	7.3	19.1	16.0	12.8	47.8	52.2
	1990	1,266,293	5.2	6.4	7.4	19.0	16.3	13.0	48.3	51.7
	1991	1,242,746	5.3	6.5	7.4	19.3	16.1	12.4	47.7	52.3
Tennessee	1988	1,761,148	5.1	6.2	7.2	18.4	17.3	14.0	49.7	50.3
	1989	1,829,078	5.0	6.0	7.1	18.2	17.2	13.7	49.1	50.9
	1990	1,868,937	4.9	5.9	7.2	18.0	17.3	13.6	49.0	51.0
	1991	1,867,571	5.0	5.9	7.1	17.9	16.8	13.3	48.1	51.9

Table A.11 *Employment Share by Firm Size, SBA Region, and State, 1988–1991*—Continued

SBA Region/State		Employment Total	Employment Size of Firm: Percent of Total							
			1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Region III	1988	9,409,816	5.1	6.4	7.9	19.5	18.9	15.4	53.8	46.2
	1989	9,773,192	5.0	6.3	7.9	19.2	18.6	15.4	53.1	46.9
	1990	9,951,208	5.0	6.3	7.8	19.2	18.6	15.1	52.9	47.1
	1991	9,716,173	5.2	6.4	7.8	19.3	18.2	14.6	52.1	47.9
Delaware	1988	288,018	4.4	6.3	7.7	18.4	18.3	12.2	48.9	51.1
	1989	301,748	4.5	6.1	7.5	18.1	17.7	11.7	47.5	52.5
	1990	311,016	4.5	6.2	7.7	18.4	17.7	11.6	47.7	52.3
	1991	308,266	4.6	6.1	7.5	18.2	17.0	11.3	46.5	53.5
District of Columbia	1988	409,315	3.5	4.6	6.2	14.3	17.9	18.4	50.6	49.4
	1989	426,982	3.3	4.3	6.0	13.7	17.0	18.0	48.6	51.4
	1990	426,734	3.2	4.2	5.9	13.2	17.0	18.4	48.6	51.4
	1991	402,220	3.5	4.3	5.9	13.6	17.5	17.7	48.8	51.2
Maryland	1988	1,718,051	4.8	6.5	8.7	20.1	20.6	15.8	56.5	43.5
	1989	1,770,837	4.8	6.6	8.7	20.0	20.1	15.6	55.8	44.2
	1990	1,810,872	4.8	6.6	8.6	20.0	20.0	15.3	55.3	44.7
	1991	1,731,154	5.2	6.8	8.5	20.5	19.4	14.9	54.8	45.2
Pennsylvania	1988	4,373,383	5.2	6.3	7.6	19.1	18.7	15.8	53.6	46.4
	1989	4,539,138	5.1	6.2	7.6	18.8	18.5	16.1	53.4	46.6
	1990	4,598,597	5.1	6.2	7.6	18.9	18.7	15.6	53.1	46.9
	1991	4,547,255	5.2	6.2	7.5	18.9	18.3	15.1	52.3	47.7

Table A.11 *Employment Share by Firm Size, SBA Region, and State, 1988–1991*

SBA Region/State		Employment Total	Employment Size of Firm: Percent of Total							
			1–4	5–9	10–19	<20	20–99	100–499	<500	500+
United States	1988	87,844,303	5.7	6.9	8.3	20.9	19.2	14.5	54.5	45.5
	1989	91,626,094	5.5	6.7	8.1	20.3	18.9	14.6	53.9	46.1
	1990	93,469,275	5.5	6.7	8.1	20.2	18.9	14.5	53.7	46.3
	1991	92,307,559	5.6	6.7	8.0	20.3	18.6	14.2	53.1	46.9
Region I	1988	5,927,510	5.4	6.7	8.1	20.2	19.6	15.7	55.4	44.6
	1989	5,927,510	5.4	6.7	8.1	20.2	19.6	15.7	55.4	44.6
	1990	5,728,555	5.5	6.7	8.1	20.3	18.9	15.4	54.7	45.3
	1991	5,446,945	5.7	6.6	7.8	20.1	18.1	15.1	53.3	46.7
Connecticut	1988	1,494,543	5.3	6.6	8.0	20.0	18.9	14.4	53.3	46.7
	1989	1,498,730	5.4	6.7	7.9	20.0	18.9	14.8	53.7	46.3
	1990	1,481,786	5.4	6.6	8.0	20.0	18.2	14.4	52.7	47.3
	1991	1,433,615	5.5	6.4	7.6	19.6	17.3	13.9	50.7	49.3
Maine	1988	414,671	7.2	8.7	9.6	25.5	21.0	17.5	64.1	35.9
	1989	439,298	6.9	8.4	9.7	24.9	21.5	16.2	62.6	37.4
	1990	424,027	7.1	8.4	9.6	25.1	20.5	16.6	62.2	37.8
	1991	401,691	7.4	8.5	9.6	25.5	19.6	16.2	61.4	38.6
Massachusetts	1988	2,810,546	4.7	6.2	7.5	18.4	19.2	15.8	53.4	46.6
	1989	2,896,284	4.7	6.0	7.3	18.0	18.9	15.7	52.5	47.5
	1990	2,772,586	4.8	5.9	7.4	18.1	18.3	15.6	52.0	48.0
	1991	2,615,353	5.0	5.9	7.1	18.0	17.5	15.4	50.9	49.1

Table A.10 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

SBA Region/State	Total	Employment Size of Firm				
		<25	<50	<75	<100	100+
Wyoming						
Number of Firms	13,192	11,805	12,292	12,443	12,511	681
Employment	136,160	50,362	65,449	72,474	76,442	59,718
Annual Payroll	2,689,598	776,395	1,033,103	1,154,135	1,213,691	1,475,907
SBA Region IX						
Number of Firms	748,375	675,271	709,864	721,306	726,875	21,500
Employment	13,237,983	3,089,667	4,243,923	4,896,156	5,330,242	7,907,741
Annual Payroll	331,236,522	70,647,112	95,851,299	164,738,111	120,073,554	211,162,968
Arizona						
Number of Firms	72,271	64,131	67,228	68,297	68,807	3,464
Employment	1,234,203	289,948	391,931	449,409	484,994	749,209
Annual Payroll	25,752,160	5,602,576	7,361,370	8,379,274	9,044,469	16,707,691
California						
Number of Firms	625,080	566,725	595,749	605,311	609,976	15,104
Employment	11,019,825	2,583,991	3,555,497	4,106,558	4,477,536	6,542,289
Annual Payroll	284,200,022	60,405,337	82,173,284	94,739,944	103,257,827	180,942,195
Hawaii						
Number of Firms	24,385	21,413	22,638	23,025	23,199	1,186
Employment	442,743	106,121	146,664	168,726	181,732	261,011
Annual Payroll	9,893,345	2,299,792	3,144,172	2,149,589	3,882,624	6,010,721
Nevada						
Number of Firms	26,639	23,002	24,249	24,673	24,893	1,746

Table A.10 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

SBA Region/State	Total	Employment Size of Firm				
		<25	<50	<75	<100	100+
Oklahoma						
Number of Firms	63,859	57,272	59,840	60,739	61,183	2,676
Employment	967,731	254,366	338,731	387,362	419,788	547,943
Annual Payroll	19,471,650	4,323,054	5,765,071	6,619,160	7,157,547	12,314,103
Texas						
Number of Firms	319,941	289,745	303,539	307,990	310,113	9,828
Employment	5,984,919	1,308,691	1,767,503	2,017,129	2,179,210	3,805,709
Annual Payroll	136,228,579	26,560,540	35,507,214	40,485,755	43,676,419	92,552,160
SBA Region VII						
Number of Firms	264,612	235,690	247,274	251,320	253,343	11,269
Employment	4,508,615	1,084,897	1,463,248	1,684,128	1,831,610	2,677,005
Annual Payroll	91,111,042	18,328,343	25,043,332	29,067,734	31,689,436	59,421,606
Iowa						
Number of Firms	62,007	55,388	58,103	59,099	59,571	2,436
Employment	1,019,661	258,226	346,694	400,669	435,115	584,546
Annual Payroll	19,239,301	4,063,324	5,559,053	6,483,328	7,051,162	12,188,139
Kansas						
Number of Firms	55,549	49,178	51,639	52,503	52,924	2,625
Employment	894,515	226,683	306,155	353,059	383,019	511,496
Annual Payroll	18,161,860	3,811,362	5,195,693	6,055,388	6,589,440	11,572,420
Missouri						
Number of Firms	109,280	97,455	102,265	103,901	104,768	4,512

Table A.10 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

SBA Region/State	Total	Employment Size of Firm				
		<25	<50	<75	<100	100+
South Carolina						
Number of Firms	65,914	58,793	61,649	62,509	62,942	2,972
Employment	1,242,746	269,935	361,725	407,020	438,919	803,827
Annual Payroll	23,888,540	4,467,955	5,964,938	6,768,084	7,304,556	16,583,984
Tennessee						
Number of Firms	92,532	81,775	85,987	87,399	88,128	4,404
Employment	1,867,571	377,684	516,729	594,353	648,213	1,219,358
Annual Payroll	38,058,848	6,722,608	9,411,809	10,897,803	11,860,437	26,198,411
SBA Region V						
Number of Firms	915,009	812,197	857,386	872,372	879,938	35,071
Employment	18,057,535	3,911,333	5,417,121	6,262,656	6,838,915	11,218,620
Annual Payroll	425,266,468	77,525,484	108,234,435	127,142,910	137,739,726	287,526,742
Illinois						
Number of Firms	231,533	205,258	216,699	220,641	222,589	8,944
Employment	4,634,844	963,565	1,342,643	1,559,995	1,704,289	2,930,555
Annual Payroll	116,794,222	21,625,895	30,094,420	36,477,751	38,154,214	78,640,008
Indiana						
Number of Firms	106,054	93,371	98,629	100,356	101,216	4,838
Employment	2,129,157	456,822	630,791	726,369	790,186	1,338,971
Annual Payroll	46,152,986	7,902,672	11,154,445	13,011,335	14,259,368	31,893,618
Michigan						
Number of Firms	176,018	157,956	166,237	168,929	170,297	5,721

Table A.10 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

SBA Region/State	Total	Employment Size of Firm				
		<25	<50	<75	<100	100+
Delaware						
Number of Firms	16,427	13,897	14,637	14,934	15,063	1,364
Employment	308,266	62,966	86,315	101,127	108,588	199,678
Annual Payroll	7,625,270	1,265,160	1,714,376	2,015,294	2,175,368	5,449,902
District of Columbia						
Number of Firms	16,322	13,006	13,986	14,354	14,580	1,742
Employment	402,220	63,900	93,996	110,781	125,106	277,114
Annual Payroll	12,297,347	1,980,323	2,883,273	3,347,071	3,759,002	8,538,345
Maryland						
Number of Firms	94,951	83,796	88,395	89,936	90,664	4,287
Employment	1,731,154	402,602	552,613	636,671	689,938	1,041,216
Annual Payroll	41,035,262	8,622,104	11,801,799	13,661,746	14,826,799	26,208,463
Pennsylvania						
Number of Firms	231,583	206,873	217,975	221,636	223,413	8,170
Employment	4,547,255	975,646	1,345,550	1,554,248	1,690,513	2,856,742
Annual Payroll	103,845,455	19,221,813	26,802,569	31,024,218	33,740,364	70,105,091
Virginia						
Number of Firms	120,036	107,232	112,498	114,192	115,063	4,973
Employment	2,242,860	497,546	669,235	760,008	823,067	1,419,793
Annual Payroll	49,680,296	9,645,774	13,109,746	15,045,072	16,330,465	33,349,831
West Virginia						
Number of Firms	31,746	28,198	29,553	29,947	30,148	1,598
Employment	484,418	127,946	172,021	193,030	206,804	277,614
Annual Payroll	9,889,230	2,030,808	2,810,312	3,161,215	3,382,749	6,506,481

Table A.10 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*

SBA Region/State	Total	Employment Size of Firm				
		<25	<50	<75	<100	100+
U.S. Total						
Number of Firms	5,051,025	4,642,171	4,865,275	4,935,588	4,968,710	82,315
Employment	92,307,559	21,184,366	28,791,006	33,020,563	35,859,223	56,448,336
Annual Payroll	2,145,015,851	431,546,741	587,127,666	674,676,705	733,577,405	1,411,438,446
SBA Region I						
Number of Firms	308,822	275,509	288,733	293,149	295,429	13,393
Employment	5,446,945	1,235,843	1,645,601	1,878,203	2,081,696	3,365,249
Annual Payroll	139,180,757	27,797,351	37,235,819	42,573,990	47,038,931	92,141,826
Connecticut						
Number of Firms	78,417	70,020	73,339	74,421	75,008	3,409
Employment	1,433,615	315,549	425,494	485,294	528,296	905,319
Annual Payroll	41,406,149	8,139,118	10,974,443	12,472,982	13,553,166	27,852,983
Maine						
Number of Firms	29,920	27,159	28,251	28,592	28,760	1,160
Employment	401,691	114,755	124,127	133,069	181,480	220,211
Annual Payroll	8,113,561	2,006,840	2,170,785	2,324,815	3,187,086	4,926,475
Massachusetts						
Number of Firms	130,437	115,805	121,907	123,963	124,990	5,447
Employment	2,615,353	533,190	735,833	850,373	927,838	1,687,515
Annual Payroll	68,127,311	12,342,501	17,056,423	19,743,992	21,558,745	46,568,566
New Hampshire						
Number of Firms	28,179	25,082	26,154	26,563	26,766	1,413

Table A.9 *Enterprises, Establishments, and Employment by Major Industrial Sector and Firm Size, 1990 (Smaller Firms in Five-Employee Increments)*—Continued

	Firms	Percent of Total	Establishments	Percent of Total	Employment	Percent of Total
Wholesale Trade						
Total	**374,283**	**100.00**	**484,619**	**100.00**	**6,332,437**	**100.00**
0–4	186,019	49.70	187,069	38.60	333,939	5.27
5–9	75,610	20.20	77,740	16.04	499,958	7.90
10–14	35,391	9.46	38,006	7.84	411,736	6.50
15–19	19,197	5.13	21,649	4.47	317,124	5.01
20–24	11,906	3.18	14,289	2.95	254,305	4.02
25–29	8,013	2.14	10,113	2.09	208,348	3.29
30–34	5,827	1.56	7,763	1.60	178,276	2.82
35–39	4,302	1.15	5,959	1.23	151,557	2.39
40–44	3,296	0.88	4,970	1.03	130,732	2.06
45–49	2,653	0.71	4,194	0.87	116,270	1.84
50–74	7,381	1.97	12,916	2.67	400,486	6.32
75–99	3,471	0.93	7,487	1.54	253,967	4.01
100+	11,217	3.00	92,464	19.08	3,075,739	48.57
Retail Trade						
Total	**1,109,703**	**100.00**	**1,574,905**	**100.00**	**19,861,604**	**100.00**
0–4	605,787	54.59	611,053	38.80	1,061,152	5.34
5–9	229,751	20.70	237,727	15.09	1,515,594	7.63
10–14	95,197	8.58	103,862	6.59	1,108,022	5.58
15–19	48,977	4.41	56,118	3.56	815,004	4.10
20–24	29,516	2.66	35,710	2.27	637,210	3.21
25–29	19,688	1.77	24,458	1.55	521,399	2.63
30–34	14,390	1.30	18,908	1.20	450,609	2.27
35–39	10,680	0.96	14,430	0.92	387,022	1.95
40–44	8,217	0.74	11,832	0.75	336,769	1.70
45–49	6,492	0.59	10,000	0.63	296,576	1.49
50–74	17,879	1.61	31,937	2.03	1,039,014	5.23
75–99	7,413	0.67	18,011	1.14	604,511	3.04
100+	15,716	1.42	400,859	25.45	11,088,722	55.83
Finance, Insurance, and Real Estate						
Total	**419,963**	**100.00**	**563,761**	**100.00**	**6,983,931**	**100.00**
0–4	298,358	71.04	298,602	52.97	476,299	6.82
5–9	57,674	13.73	57,964	10.28	373,535	5.35
10–14	19,587	4.66	19,866	3.52	227,494	3.26
15–19	9,957	2.37	10,201	1.81	165,888	2.38
20–24	6,190	1.47	6,533	1.16	133,164	1.91
25–29	4,255	1.01	4,484	0.80	112,015	1.60
30–34	3,258	0.78	3,462	0.61	97,971	1.40
35–39	2,331	0.56	2,690	0.48	83,394	1.19
40–44	1,843	0.44	2,191	0.39	74,575	1.07
45–49	1,456	0.35	1,766	0.31	65,395	0.94
50–74	4,465	1.06	6,134	1.09	252,235	3.61
75–99	2,168	0.52	4,036	0.72	165,906	2.38
100+	8,521	2.03	145,832	25.87	4,756,060	68.10

Table A.9 *Enterprises, Establishments, and Employment by Major Industrial Sector and Firm Size, 1990 (Smaller Firms in Five-Employee Increments)*

	Firms	Percent of Total	Establishments	Percent of Total	Employment	Percent of Total
All Industries						
Total	**5,073,795**	**100.00**	**6,175,559**	**100.00**	**93,469,275**	**100.00**
0–4	3,020,935	59.54	3,032,253	49.10	5,116,914	5.47
5–9	952,030	18.76	970,580	15.72	6,251,632	6.69
10–14	372,532	7.34	392,705	6.36	4,355,773	4.66
15–19	190,078	3.75	206,824	3.35	3,187,587	3.41
20–24	115,700	2.28	131,250	2.13	2,523,356	2.70
25–29	77,145	1.52	89,635	1.45	2,070,084	2.21
30–34	55,617	1.10	67,293	1.09	1,771,439	1.90
35–39	41,162	0.81	51,400	0.83	1,517,664	1.62
40–44	32,041	0.63	41,864	0.68	1,341,688	1.44
45–49	25,290	0.50	34,539	0.56	1,186,050	1.27
50–74	72,421	1.43	110,081	1.78	4,355,981	4.66
75–99	34,356	0.68	64,434	1.04	2,943,780	3.15
100+	84,488	1.67	982,701	15.91		
Agricultural Services, Forestry, and Fishing						
Total	**87,939**	**100.00**	**89,206**	**100.00**	**534,125**	**100.00**
0–4	59,421	67.57	59,424	66.61	86,338	16.16
5–9	16,173	18.39	16,183	18.14	105,997	19.84
10–14	5,608	6.38	5,634	6.32	765,061	12.18
15–19	2,490	2.83	2,500	2.80	1,531	7.78
20–24	1,239	1.41	1,259	1.41	26,818	5.02
25–29	704	0.80	718	0.80	18,711	3.50
30–34	427	0.49	442	0.50	13,362	2.50
35–39	324	0.37	344	0.39	11,683	2.19
40–44	222	0.25	229	0.26	8,938	1.67
45–49	190	0.22	206	0.23	8,492	1.59
50–74	448	0.51	484	0.54	25,153	4.71
75–99	191	0.22	213	0.24	14,738	2.76
100+	502	0.57	1,570	1.76	107,303	20.09
Mining						
Total	**24,309**	**100.00**	**30,943**	**100.00**	**723,420**	**100.00**
0–4	13,250	54.51	13,308	43.01	21,593	2.98
5–9	3,925	16.15	3,995	12.91	25,820	3.57
10–14	1,922	7.91	1,990	6.43	22,315	3.08
15–19	1,136	4.67	1,218	3.94	18,910	2.61
20–24	721	2.97	763	2.47	15,466	2.14
25–29	538	2.21	573	1.85	14,111	1.95
30–34	350	1.44	390	1.26	10,717	1.48
35–39	273	1.12	307	0.99	9,676	1.34
40–44	218	0.90	257	0.83	8,524	1.18
45–49	158	0.65	188	0.61	6,970	0.96
50–74	514	2.11	764	2.47	28,013	3.87
75–99	243	1.00	374	1.21	18,128	2.51
100+	1,061	4.36	6,816	22.03	523,177	72.32

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Museums, Art Galleries, and Botanical and Zoological Gardens									
Firms	3,397	1,828	559	387	2,774	482	123	3,379	18
Establishments	3,641	1,835	566	413	2,814	544	248	3,606	35
Employment	66,306	3,038	3,670	5,272	11,980	19,345	23,284	54,609	11,697
Annual Payroll	1,152,841	49,303	50,206	78,436	177,945	312,032	414,988	904,965	247,876
Estimated Receipts	3,533,332	179,856	324,103	215,416	719,375	804,390	1,153,728	2,677,493	855,839
Receipts per Firm	1,040.13	98.39	579.79	556.63	259.33	1,668.86	9,379.90	792.39	47,546.61
Receipts per Employee	53.29	59.20	88.31	40.86	60.05	41.58	49.55	49.03	73.17
Payroll per Employee	17.39	16.23	13.68	14.88	14.85	16.13	17.82	16.57	21.19
Membership Organizations									
Firms	231,336	140,205	47,339	24,334	211,878	17,577	1,646	231,101	235
Establishments	236,402	140,248	47,448	24,630	212,326	18,967	3,406	234,699	1,703
Employment	1,978,409	276,087	306,554	324,309	906,950	640,696	273,390	1,821,036	157,373
Annual Payroll	24,622,969	2,904,003	3,027,877	3,516,581	9,448,461	7,835,300	4,347,392	21,631,153	2,991,816
Estimated Receipts	82,260,740	10,671,211	19,598,393	9,416,550	39,686,154	20,451,028	11,804,431	71,941,613	10,319,127
Receipts per Firm	355.59	76.11	414.00	386.97	187.31	1,163.51	7,171.59	311.30	43,911.18
Receipts per Employee	41.58	38.65	63.93	29.04	43.76	31.92	43.18	39.51	65.57
Payroll per Employee	12.45	10.52	9.88	10.84	10.42	12.23	15.90	11.88	19.01
Engineering, Accounting, Research, Management, and Related Services									
Firms	205,486	136,242	32,751	17,928	186,921	13,902	3,149	203,972	1,514
Establishments	221,949	136,477	33,166	18,848	188,491	17,129	6,993	212,613	9,336
Employment	2,601,072	215,861	212,717	237,166	665,744	515,418	444,910	1,626,072	975,000
Annual Payroll	85,959,968	6,797,521	5,991,006	7,554,386	20,342,913	16,670,473	13,381,945	50,395,331	35,564,637
Estimated Receipts	207,225,138	19,630,486	14,753,029	17,607,193	51,990,708	38,652,220	31,017,426	121,660,354	85,564,784

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Miscellaneous Repair Services									
Firms	66,685	46,709	11,534	5,184	63,427	2,610	358	66,395	290
Establishments	71,272	46,749	11,657	5,392	63,798	3,179	892	67,869	3,403
Employment	405,297	79,605	74,467	67,735	221,807	84,141	29,613	335,561	69,736
Annual Payroll	9,190,435	1,359,017	1,377,208	1,463,101	4,199,326	2,076,496	801,205	7,077,027	2,113,408
Estimated Receipts	30,058,926	5,708,127	4,626,031	4,574,528	14,908,686	6,259,359	2,381,270	23,549,315	6,509,611
Receipts per Firm	450.76	122.21	401.08	882.43	235.05	2,398.22	6,651.59	354.69	22,446.93
Receipts per Employee	74.17	71.71	62.12	67.54	67.21	74.39	80.41	70.18	93.35
Payroll per Employee	22.68	17.07	18.49	21.60	18.93	24.68	27.06	21.09	30.31
Motion Pictures									
Firms	29,631	19,457	5,301	2,792	27,550	1,684	255	29,489	142
Establishments	37,885	19,618	5,532	3,244	28,394	2,991	1,562	32,947	4,938
Employment	428,286	29,211	34,393	36,826	100,430	58,492	38,583	197,505	230,781
Annual Payroll	8,729,065	1,468,238	487,656	588,079	2,543,973	1,158,996	749,611	4,452,580	4,276,485
Estimated Receipts	40,198,623	4,682,165	2,040,928	2,359,230	9,082,323	4,589,643	3,868,369	17,540,335	22,658,288
Receipts per Firm	1,356.64	240.64	385.01	845.00	329.67	2,725.44	15,170.07	594.81	159,565.41
Receipts per Employee	93.86	160.29	59.34	64.06	90.43	78.47	100.26	88.81	98.18
Payroll per Employee	20.38	50.26	14.18	15.97	25.33	19.81	19.43	22.54	18.53
Amusement and Recreation Services									
Firms	77,091	45,802	11,728	8,798	66,328	9,074	1,353	76,755	336
Establishments	82,000	45,931	11,890	9,036	66,857	9,881	2,356	79,094	2,906
Employment	1,081,938	59,572	77,703	119,144	256,419	357,061	216,711	830,191	251,747
Annual Payroll	18,014,755	2,219,349	1,117,368	1,433,781	4,770,498	5,000,371	4,177,817	13,948,686	4,066,069
Estimated Receipts	57,694,994	7,941,453	4,484,794	5,220,867	17,647,114	15,519,072	11,314,137	44,480,323	13,214,671
Receipts per Firm	748.40	173.39	382.40	593.42	266.06	1,710.28	8,362.26	579.51	39,329.38
Receipts per Employee	53.33	133.31	57.72	43.82	68.82	43.46	52.21	53.58	52.49
Payroll per Employee	16.65	37.25	14.38	12.03	18.60	14.00	19.28	16.80	16.15

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	20.99	20.16	18.85	20.10	19.75	19.81	21.20	20.06	25.96
Holding and other Investment Offices									
Firms	25,393	16,922	2,208	1,340	20,470	1,995	1,416	23,881	1,512
Establishments	26,955	16,948	2,240	1,445	20,633	2,248	1,592	24,473	2,482
Employment	251,246	21,137	13,961	15,608	50,706	41,992	49,505	142,203	109,043
Annual Payroll	9,814,490	846,828	419,243	516,838	1,782,909	1,336,433	1,726,665	4,846,007	4,968,483
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	39.06	40.06	30.03	33.11	35.16	31.83	34.88	34.08	45.56
Services									
Firms	1,817,024	1,157,288	342,271	167,345	1,666,904	117,261	24,299	1,808,464	8,560
Establishments	1,996,174	1,160,733	347,963	177,188	1,685,884	146,704	56,181	1,888,769	107,405
Employment	25,798,269	2,019,122	2,219,165	2,207,077	6,445,364	4,457,060	4,122,979	15,025,403	10,772,866
Annual Payroll	581,645,441	53,583,696	49,425,105	52,029,086	155,037,887	96,981,998	81,842,908	333,862,793	247,782,648
Estimated Receipts	1,552,785,649	176,158,448	145,825,569	131,654,927	453,638,944	245,326,746	209,480,528	908,446,218	644,339,431
Receipts per Firm	854.58	152.22	426.05	786.73	272.14	2,092.14	8,620.95	502.33	75,273.30
Receipts per Employee	60.19	87.25	65.71	59.65	70.38	55.04	50.81	60.46	59.81
Payroll per Employee	22.55	26.54	22.27	23.57	24.05	21.76	19.85	22.22	23.00
Hotels, Rooming Houses, Camps, and other Lodging Places									
Firms	46,242	24,512	6,666	5,906	37,084	6,680	1,958	45,722	520
Establishments	54,372	24,584	6,762	6,055	37,401	7,269	3,054	47,724	6,648

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Receipts per Employee	103.22	119.89	88.86	90.25	98.69	95.93	108.62	99.32	110.08
Payroll per Employee	14.41	13.89	12.55	13.69	13.34	14.66	15.40	13.93	15.25
Finance, Insurance, and Real Estate									
Firms	398,583	282,979	53,326	26,820	363,125	24,491	6,515	394,131	4,452
Establishments	557,408	283,917	54,484	31,578	369,979	43,870	27,416	441,265	116,143
Employment	6,460,254	450,007	343,617	352,147	1,145,771	888,170	786,100	2,820,041	3,640,213
Annual Payroll	172,784,464	10,090,366	7,454,628	8,373,251	25,918,245	20,935,549	19,512,480	66,366,274	106,418,190
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	26.75	22.42	21.69	23.78	22.62	23.57	24.82	23.53	29.23
Depository Institutions									
Firms	24,806	7,371	3,432	4,135	14,938	7,508	1,787	24,233	573
Establishments	100,744	7,463	3,530	5,161	16,154	17,443	14,687	48,284	52,460
Employment	2,220,359	15,489	23,211	57,583	96,283	317,776	331,511	745,570	1,474,789
Annual Payroll	54,522,891	337,175	472,588	1,239,231	2,048,994	6,790,503	7,526,530	16,366,027	38,156,864
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	24.56	21.77	20.36	21.52	21.28	21.37	22.70	21.95	25.87
Nondepository Credit Institutions									
Firms	17,533	10,888	2,737	1,349	14,974	1,468	521	16,963	570
Establishments	39,322	10,939	2,828	1,813	15,580	3,500	1,948	21,028	18,294
Employment	470,407	18,605	17,520	17,661	53,786	50,731	44,544	149,061	321,346
Annual Payroll	14,477,370	560,323	481,079	516,980	1,558,382	1,438,985	1,387,228	4,384,595	10,092,775
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
General Merchandise Stores									
Firms	12,760	7,768	2,429	1,244	11,441	865	237	12,543	217
Establishments	39,525	7,815	2,507	1,401	11,723	1,386	1,392	14,501	25,024
Employment	2,337,581	13,494	15,741	15,974	45,209	31,087	35,937	112,233	2,225,348
Annual Payroll	29,349,174	148,879	146,234	159,089	454,202	366,059	438,616	1,258,877	28,090,297
Estimated Receipts	201,012,601	1,553,385	1,292,769	1,268,480	4,114,634	2,842,598	3,369,888	10,327,120	190,685,481
Receipts per Firm	15,753.34	199.97	532.22	1,019.68	359.64	3,286.24	14,218.94	823.34	878,734.94
Receipts per Employee	85.99	115.12	82.13	79.41	91.01	91.44	93.77	92.02	85.69
Payroll per Employee	12.56	11.03	9.29	9.96	10.05	11.78	12.21	11.22	12.62
Food Stores									
Firms	133,027	72,918	26,622	17,764	117,304	13,193	1,932	132,429	598
Establishments	192,491	73,277	27,159	19,009	119,445	18,521	10,045	148,011	44,480
Employment	3,286,920	124,870	176,073	235,423	536,366	484,324	304,262	1,324,952	1,961,968
Annual Payroll	42,825,026	1,435,267	1,520,486	2,110,339	5,066,092	5,101,631	3,588,751	13,756,474	29,068,552
Estimated Receipts	446,432,856	16,933,295	15,263,480	19,162,436	51,359,211	49,354,547	37,275,948	137,989,706	308,443,150
Receipts per Firm	3,355.96	232.22	573.34	1,078.72	437.83	3,740.96	19,293.97	1,041.99	515,791.22
Receipts per Employee	135.82	135.61	86.69	81.40	95.75	101.90	122.51	104.15	157.21
Payroll per Employee	13.03	11.49	8.64	8.96	9.45	10.53	11.79	10.38	14.82
Automotive Dealers and Gasoline Service Stations									
Firms	151,182	76,241	32,414	20,371	129,026	19,471	2,357	150,854	328
Establishments	207,685	76,899	33,568	22,763	133,230	28,288	13,395	174,913	32,772
Employment	2,047,358	144,125	213,170	267,101	624,396	754,864	315,415	1,694,675	352,683
Annual Payroll	40,519,066	2,418,560	3,073,795	4,375,065	9,867,420	17,571,389	7,542,282	34,981,091	5,537,975
Estimated Receipts	489,038,057	33,405,599	35,092,806	50,439,075	118,937,480	214,939,664	90,515,844	424,392,988	64,645,069
Receipts per Firm	3,234.76	438.16	1,082.64	2,476.02	921.81	11,038.96	38,402.99	2,813.27	197,088.63
Receipts per Employee	238.86	231.78	164.62	188.84	190.48	284.74	286.97	250.43	183.30
Payroll per Employee	19.79	16.78	14.42	16.38	15.80	23.28	23.91	20.64	15.70

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	35.16	44.26	17.24	16.40	19.69	22.49	28.63	23.93	37.55
Electric, Gas, and Sanitary Services									
Firms	10,287	5,944	1,520	900	8,364	1,265	335	9,964	323
Establishments	20,361	5,959	1,538	981	8,478	1,880	1,130	11,488	8,873
Employment	949,283	10,547	9,844	11,909	32,300	51,580	51,554	135,434	813,849
Annual Payroll	38,199,385	206,825	201,188	302,089	710,102	1,549,615	1,728,596	3,988,313	34,211,072
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	40.24	19.61	20.44	25.37	21.98	30.04	33.53	29.45	42.04
Wholesale Trade									
Firms	378,818	191,686	76,225	53,673	321,584	45,697	7,977	375,258	3,560
Establishments	487,757	192,786	78,367	58,538	329,691	65,885	27,753	423,329	64,428
Employment	6,225,619	343,341	503,636	715,619	1,562,596	1,643,395	944,185	4,150,176	2,075,443
Annual Payroll	183,066,346	9,940,660	12,460,450	18,323,597	40,724,707	43,320,191	26,123,581	110,168,479	72,897,867
Estimated Receipts	2,463,571,178	184,636,548	185,837,668	232,212,693	602,686,909	527,474,284	349,262,092	1,479,423,285	984,147,893
Receipts per Firm	6,503.31	963.22	2,438.01	4,326.43	1,874.12	11,542.86	43,783.64	3,942.42	276,446.04
Receipts per Employee	395.72	537.76	368.99	324.49	385.70	320.97	369.91	356.47	474.19
Payroll per Employee	29.41	28.95	24.74	25.61	26.06	26.36	27.67	26.55	35.12
Wholesale Trade—Durable Goods									
Firms	241,175	121,319	50,241	35,106	206,666	28,037	4,466	239,169	2,006
Establishments	311,001	122,078	51,674	38,499	212,251	42,199	18,069	272,519	38,482
Employment	3,689,253	221,123	332,213	468,509	1,021,845	1,002,204	523,048	2,547,097	1,142,156

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Local and Suburban Transit and Interurban Highway Passenger Transportation									
Firms	14,257	7,156	2,088	1,891	11,135	2,547	456	14,138	119
Establishments	16,474	7,162	2,099	1,973	11,234	3,120	986	15,340	1,134
Employment	338,124	10,481	13,876	26,063	50,420	103,488	75,903	229,811	108,313
Annual Payroll	5,149,667	154,700	134,954	275,950	565,604	1,337,448	1,171,377	3,074,429	2,075,238
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	15.23	14.76	9.73	10.59	11.22	12.92	15.43	13.38	19.16
Motor Freight Transportation and Warehousing									
Firms	94,720	57,630	15,230	10,532	83,392	9,218	1,496	94,106	614
Establishments	108,519	57,727	15,316	10,811	83,854	10,565	4,109	98,528	9,991
Employment	1,566,539	90,484	99,874	141,480	331,838	347,051	216,828	895,717	670,822
Annual Payroll	38,052,180	1,888,441	1,844,305	2,872,164	6,604,910	7,694,556	5,008,101	19,307,567	18,744,613
Estimated Receipts	145,671,249	9,117,417	7,951,339	11,208,150	28,276,906	30,008,657	18,893,979	77,179,542	68,491,707
Receipts per Firm	1,537.91	158.21	522.08	1,064.20	339.08	3,255.44	12,629.67	820.13	111,550.01
Receipts per Employee	92.99	100.76	79.61	79.22	85.21	86.47	87.14	86.17	102.10
Payroll per Employee	24.29	20.87	18.47	20.30	19.90	22.17	23.10	21.56	27.94
Water Transportation									
Firms	6,805	3,846	1,180	730	5,756	696	207	6,659	146
Establishments	7,801	3,852	1,201	755	5,808	817	468	7,093	708
Employment	167,103	5,611	7,779	9,623	23,013	26,128	31,172	80,313	86,790
Annual Payroll	5,353,641	190,643	174,515	230,218	595,376	675,104	942,869	2,213,349	3,140,292
Estimated Receipts	23,862,918	1,150,103	1,129,704	1,102,000	3,381,807	3,082,730	4,273,702	10,738,239	13,124,679
Receipts per Firm	3,506.67	299.04	957.38	1,509.59	587.53	4,429.21	20,645.90	1,612.59	89,895.06

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Industrial and Commercial Machinery and Computer Equipment									
Firms	50,786	18,563	10,364	9,179	38,106	9,523	2,110	49,739	1,047
Establishments	54,831	18,564	10,368	9,199	38,131	9,904	2,966	51,001	3,830
Employment	2,024,062	35,163	69,757	124,890	229,810	370,414	317,646	917,870	1,106,192
Annual Payroll	66,288,567	926,064	1,660,543	3,290,346	5,876,953	10,711,247	9,535,742	26,123,942	40,164,625
Estimated Receipts	242,192,900	3,051,413	5,002,108	9,999,980	18,053,501	34,091,546	34,765,391	86,910,438	155,282,462
Receipts per Firm	4,768.89	164.38	482.64	1,089.44	473.77	3,579.92	16,476.49	1,747.33	148,311.81
Receipts per Employee	119.66	86.78	71.71	80.07	78.56	92.04	109.45	94.69	140.38
Payroll per Employee	32.75	26.34	23.80	26.35	25.57	28.92	30.02	28.46	36.31
Electronic and other Electrical Equipment and Components, except Computer Equipment									
Firms	14,888	4,782	2,166	2,099	9,047	3,722	1,396	14,165	723
Establishments	18,089	4,785	2,167	2,103	9,055	3,817	1,840	14,712	3,377
Employment	1,611,550	7,891	14,686	28,803	51,380	161,866	235,015	448,261	1,163,289
Annual Payroll	50,651,975	328,909	359,892	718,805	1,407,606	4,096,751	5,979,813	11,484,170	39,167,805
Estimated Receipts	191,893,040	1,405,369	1,453,642	2,749,672	5,608,683	15,032,735	22,926,516	43,567,934	148,325,106
Receipts per Firm	12,889.11	293.89	671.12	1,309.99	619.95	4,038.89	16,423.01	3,075.75	205,152.29
Receipts per Employee	119.07	178.10	98.98	95.46	109.16	92.87	97.55	97.19	127.50
Payroll per Employee	31.43	41.68	24.51	24.96	27.40	25.31	25.44	25.62	33.67
Transportation Equipment									
Firms	9,389	3,349	1,528	1,392	6,269	1,959	714	8,942	447
Establishments	11,292	3,349	1,530	1,398	6,277	2,013	936	9,226	2,066
Employment	1,773,511	5,691	10,226	19,074	34,991	81,883	119,794	236,668	1,536,843
Annual Payroll	67,194,628	165,928	202,850	412,372	781,150	1,963,210	2,970,654	5,715,014	61,479,614
Estimated Receipts	311,745,348	894,191	982,354	1,844,203	3,720,748	8,300,303	13,150,492	25,171,543	286,573,805

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Receipts per Employee	292.93	325.81	228.02	212.35	233.42	198.78	217.20	213.32	310.45
Payroll per Employee	40.67	36.16	27.06	27.40	28.57	29.97	30.91	30.20	42.97
Petroleum Refining and Related Industries									
Firms	1,298	356	180	182	718	288	142	1,148	150
Establishments	2,725	358	180	186	724	413	391	1,528	1,197
Employment	159,866	585	1,210	2,423	4,218	9,893	12,078	26,189	133,677
Annual Payroll	7,472,892	25,768	40,791	85,594	152,153	341,391	458,996	952,540	6,520,352
Estimated Receipts	121,005,342	460,261	591,052	973,281	2,024,594	4,128,888	5,568,297	11,721,779	109,283,563
Receipts per Firm	93,224.45	1,292.87	3,283.62	5,347.70	2,819.77	14,336.42	39,213.36	10,210.61	728,557.09
Receipts per Employee	756.92	786.77	488.47	401.68	479.99	417.35	461.03	447.58	817.52
Payroll per Employee	46.74	44.05	33.71	35.33	36.07	34.51	38.00	36.37	48.78
Rubber and Miscellaneous Plastics Products									
Firms	13,045	3,513	1,863	2,082	7,458	3,688	1,229	12,375	670
Establishments	16,102	3,514	1,864	2,089	7,467	3,832	2,002	13,301	2,801
Employment	880,076	6,120	12,717	28,853	47,690	157,291	204,110	409,091	470,985
Annual Payroll	22,732,322	183,484	268,604	638,775	1,090,863	3,536,901	4,690,568	9,318,332	13,413,990
Estimated Receipts	102,858,710	927,647	1,403,195	2,845,741	5,176,583	15,856,474	21,483,661	42,516,718	60,341,992
Receipts per Firm	7,884.91	264.06	753.19	1,366.83	694.10	4,299.48	17,480.60	3,435.69	90,062.67
Receipts per Employee	116.87	151.58	110.34	98.63	108.55	100.81	105.26	103.93	128.12
Payroll per Employee	25.83	29.98	21.12	22.14	22.87	22.49	22.98	22.78	28.48
Leather and Leather Products									
Firms	1,855	697	260	251	1,208	422	154	1,784	71
Establishments	2,129	697	261	253	1,211	439	227	1,877	252
Employment	115,398	1,196	1,742	3,412	6,350	18,465	28,772	53,587	61,811
Annual Payroll	2,071,899	26,825	28,165	56,724	111,714	326,364	513,560	951,638	1,120,261

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Employment	649,053	2,707	4,212	10,079	16,998	59,925	115,645	192,568	456,485
Annual Payroll	13,398,441	86,415	84,000	198,691	369,106	1,168,929	2,314,444	3,852,479	9,545,962
Estimated Receipts	58,664,635	488,204	443,413	1,068,548	2,000,165	5,476,055	10,666,962	18,143,182	40,521,453
Receipts per Firm	11,157.21	298.23	699.39	1,459.77	666.06	4,077.48	17,807.95	3,669.00	129,461.51
Receipts per Employee	90.38	180.35	105.27	106.02	117.67	91.38	92.24	94.22	88.77
Payroll per Employee	20.64	31.92	19.94	19.71	21.71	19.51	20.01	20.01	20.91
Apparel and other Finished Products Made from Fabrics and Similar Materials									
Firms	22,705	8,637	3,378	3,423	15,438	5,463	1,418	22,319	386
Establishments	24,790	8,642	3,380	3,436	15,458	5,570	1,914	22,942	1,848
Employment	1,008,632	12,747	22,874	47,205	82,826	238,235	259,410	580,471	428,161
Annual Payroll	15,916,378	384,945	339,331	677,263	1,401,539	3,434,198	3,850,648	8,686,385	7,229,993
Estimated Receipts	67,813,584	2,099,305	1,881,081	3,572,078	7,552,464	15,287,932	15,489,595	38,329,991	29,483,593
Receipts per Firm	2,986.72	243.06	556.86	1,043.55	489.21	2,798.45	10,923.55	1,717.37	76,382.37
Receipts per Employee	67.23	164.69	82.24	75.67	91.18	64.17	59.71	66.03	68.86
Payroll per Employee	15.78	30.20	14.83	14.35	16.92	14.42	14.84	14.96	16.89
Lumber and Wood Products, except Furniture									
Firms	33,363	15,997	6,716	5,095	27,808	4,422	842	33,072	291
Establishments	35,679	16,002	6,719	5,110	27,831	4,628	1,471	33,930	1,749
Employment	652,099	27,499	44,764	68,335	140,598	171,612	130,634	442,844	209,255
Annual Payroll	13,717,984	550,868	689,785	1,153,066	2,393,719	3,233,622	2,726,639	8,353,980	5,364,004
Estimated Receipts	69,604,605	3,132,497	3,564,368	5,547,110	12,243,975	15,420,250	13,954,295	41,618,520	27,986,085
Receipts per Firm	2,086.28	195.82	530.73	1,088.74	440.30	3,487.17	16,572.80	1,258.42	96,172.11
Receipts per Employee	106.74	113.91	79.63	81.18	87.08	89.86	106.82	93.98	133.74
Payroll per Employee	21.04	20.03	15.41	16.87	17.03	18.84	20.87	18.86	25.63

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Receipts per Employee	122.72	148.98	94.35	100.64	112.80	115.59	138.16	117.67	158.38
Payroll per Employee	26.28	23.03	20.33	23.26	22.22	26.90	30.78	25.16	34.21
Building Construction—General Contractors and Operative Builders									
Firms	182,547	128,724	29,336	14,200	172,260	9,019	966	182,245	302
Establishments	183,719	128,735	29,354	14,229	172,318	9,181	1,224	182,723	996
Employment	1,196,073	194,007	190,087	188,014	572,108	323,196	142,872	1,038,176	157,897
Annual Payroll	30,752,232	4,607,799	3,794,101	4,270,508	12,672,408	8,570,079	4,199,012	25,441,499	5,310,733
Estimated Receipts	241,913,016	46,411,192	28,195,049	30,320,480	104,926,721	63,360,033	33,401,252	201,688,006	40,225,010
Receipts per Firm	1,325.21	360.55	961.11	2,135.25	609.12	7,025.17	34,576.87	1,106.69	133,195.40
Receipts per Employee	202.26	239.22	148.33	161.27	183.40	196.04	233.78	194.27	254.75
Payroll per Employee	25.71	23.75	19.96	22.71	22.15	26.52	29.39	24.51	33.63
Heavy Construction other than Building Construction—Contractors									
Firms	30,943	14,731	5,566	4,509	24,806	5,021	885	30,712	231
Establishments	32,085	14,742	5,569	4,532	24,843	5,108	1,193	31,144	941
Employment	691,230	23,848	37,190	61,188	122,226	194,649	144,576	461,451	229,779
Annual Payroll	22,896,398	846,224	1,040,515	1,894,328	3,781,067	6,254,962	4,963,945	14,999,974	7,896,424
Estimated Receipts	98,488,142	4,693,342	4,544,367	8,355,172	17,592,881	27,603,205	22,108,402	67,304,488	31,183,654
Receipts per Firm	3,182.89	318.60	816.45	1,853.00	709.22	5,497.55	24,981.25	2,191.47	134,994.17
Receipts per Employee	142.48	196.80	122.19	136.55	143.94	141.81	152.92	145.85	135.71
Payroll per Employee	33.12	35.48	27.98	30.96	30.94	32.13	34.33	32.51	34.37
Construction—Special Trade Contractors									
Firms	369,325	234,387	68,589	38,806	341,782	24,976	2,231	368,989	336
Establishments	372,740	234,416	68,632	38,890	341,938	25,433	2,934	370,305	2,435

Table A.8 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1991 (Payroll and Receipts in Thousands of Dollars)*

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
U.S. Total									
Firms	5,051,025	3,036,304	941,296	551,299	4,528,899	439,811	68,338	5,037,048	13,977
Establishments	6,200,859	3,048,830	961,391	593,302	4,603,523	593,248	260,595	5,457,366	743,493
Employment	92,307,559	5,151,143	6,174,730	7,386,939	18,712,812	17,146,411	13,143,390	49,002,613	43,304,946
Annual Payroll	2,145,015,851	118,233,813	116,794,212	146,516,583	381,544,608	352,032,797	279,436,898	1,013,014,303	1,132,001,548
Estimated Receipts	9,102,735,464	579,844,965	530,725,077	632,834,059	1,743,404,101	1,583,189,132	1,192,514,277	4,519,107,510	4,583,627,954
Receipts per Firm	1,802.16	190.97	563.82	1,147.90	384.95	3,599.70	17,450.24	897.17	327,940.76
Receipts per Employee	98.61	112.57	85.95	85.67	93.17	92.33	90.73	92.22	105.85
Payroll per Employee	23.24	22.95	18.91	19.83	20.39	20.53	21.26	20.67	26.14
Mining									
Firms	24,285	13,214	4,051	2,973	20,238	2,963	668	23,869	416
Establishments	30,863	13,283	4,101	3,130	20,514	3,501	1,751	25,766	5,097
Employment	716,425	22,138	26,695	39,939	88,772	109,763	95,764	294,299	422,126
Annual Payroll	26,218,161	664,142	639,236	981,632	2,285,010	2,994,958	3,037,995	8,317,963	17,900,198
Estimated Receipts	180,945,283	5,069,156	3,970,228	5,228,274	14,267,658	16,286,062	18,402,396	48,956,116	131,989,167
Receipts per Firm	7,450.91	383.62	980.06	1,758.59	704.99	5,496.48	27,548.50	2,051.03	317,281.65
Receipts per Employee	252.57	228.98	148.73	130.91	160.72	148.37	192.16	166.35	312.68
Payroll per Employee	36.60	30.00	23.95	24.58	25.74	27.29	31.72	28.26	42.40
Metal Mining									
Firms	732	425	78	52	555	76	33	664	68
Establishments	1,122	425	78	56	559	87	87	733	389
Employment	54,828	551	519	645	1,715	2,779	5,205	9,699	45,129
Annual Payroll	2,093,568	20,164	14,897	18,606	53,667	88,382	183,619	325,668	1,767,900
Estimated Receipts	10,855,267	74,219	40,100	51,135	165,454	349,943	1,057,886	1,573,283	9,281,984
Receipts per Firm	14,829.60	174.63	514.10	983.37	298.12	4,604.51	32,057.15	2,369.40	136,499.76
Receipts per Employee	197.99	134.70	77.26	79.28	96.47	125.92	203.24	162.21	205.68
Payroll per Employee	38.18	36.60	28.70	28.85	31.29	31.80	35.28	33.58	39.17

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Museums, Art Galleries, and Botanical and Zoological Gardens									
Firms	3,153	1,633	535	382	2,550	471	114	3,135	18
Establishments	3,394	1,640	545	412	2,597	523	242	3,362	32
Employment	63,805	2,778	3,481	5,140	11,399	19,472	21,384	52,255	11,550
Annual Payroll	1,079,317	42,207	48,658	73,938	164,803	299,399	377,466	841,668	237,649
Estimated Receipts	3,355,377	153,686	315,467	194,544	663,697	757,004	1,077,136	2,497,837	857,540
Receipts per Firm	1,064.19	94.11	589.66	509.28	260.27	1,607.23	9,448.56	796.76	47,641.11
Receipts per Employee	52.59	55.32	90.63	37.85	58.22	38.88	50.37	47.80	74.25
Payroll per Employee	16.92	15.19	13.98	14.38	14.46	15.38	17.65	16.11	20.58
Membership Organizations									
Firms	225,800	137,225	46,107	23,608	206,940	17,053	1,580	225,573	227
Establishments	230,673	137,266	46,211	23,935	207,412	18,350	3,373	229,135	1,538
Employment	1,923,815	270,008	298,947	314,786	883,741	619,096	264,287	1,767,124	156,691
Annual Payroll	23,088,719	2,756,521	2,854,228	3,295,137	8,905,886	7,285,370	4,036,718	20,227,974	2,860,745
Estimated Receipts	77,466,612	10,117,715	18,504,475	8,670,226	37,292,416	18,702,976	10,993,359	66,988,751	10,477,861
Receipts per Firm	343.08	73.73	401.34	367.26	180.21	1,096.76	6,957.82	296.97	46,157.98
Receipts per Employee	40.27	37.47	61.90	27.54	42.20	30.21	41.60	37.91	66.87
Payroll per Employee	12.00	10.21	9.55	10.47	10.08	11.77	15.27	11.45	18.26
Engineering, Accounting, Research, Management, and Related Services									
Firms	192,720	124,643	31,746	17,996	174,385	13,742	3,079	191,206	1,514
Establishments	208,856	124,835	32,127	18,894	175,856	16,976	6,737	199,569	9,287
Employment	2,506,145	202,235	207,163	237,942	647,340	505,555	430,986	1,583,881	922,264
Annual Payroll	81,213,525	6,264,803	5,621,548	7,342,918	19,229,269	15,932,464	12,819,827	47,981,560	33,231,965
Estimated Receipts	199,143,501	18,097,391	13,805,616	17,036,962	48,939,969	36,641,935	29,613,322	115,195,226	83,948,275

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Miscellaneous Repair Services									
Firms	66,022	45,687	11,651	5,332	62,670	2,696	367	65,733	289
Establishments	70,408	45,741	11,755	5,536	63,032	3,245	934	67,211	3,197
Employment	409,088	78,363	75,413	69,756	223,532	85,652	31,061	340,245	68,843
Annual Payroll	8,903,756	1,297,265	1,348,292	1,471,680	4,117,237	2,030,928	842,449	6,990,614	1,913,142
Estimated Receipts	29,498,446	5,451,948	4,520,716	4,582,383	14,555,047	6,073,494	2,436,206	23,064,747	6,433,699
Receipts per Firm	446.80	119.33	388.01	859.41	232.25	2,252.78	6,638.16	350.89	22,261.93
Receipts per Employee	72.11	69.57	59.95	65.69	65.11	70.91	78.43	67.79	93.45
Payroll per Employee	21.76	16.55	17.88	21.10	18.42	23.71	27.12	20.55	27.79
Motion Pictures									
Firms	29,378	19,188	5,263	2,762	27,213	1,757	261	29,231	147
Establishments	37,289	19,363	5,519	3,203	28,085	3,059	1,442	32,586	4,703
Employment	426,788	28,911	34,457	36,241	99,609	61,051	38,843	199,503	227,285
Annual Payroll	8,685,682	1,543,765	479,363	535,526	2,558,654	1,133,086	758,272	4,450,012	4,235,670
Estimated Receipts	38,669,491	4,877,214	2,024,002	2,153,488	9,054,704	4,513,895	4,597,009	18,165,608	20,503,883
Receipts per Firm	1,316.27	254.18	384.57	779.68	332.73	2,569.09	17,613.06	621.45	139,482.20
Receipts per Employee	90.61	168.70	58.74	59.42	90.90	73.94	118.35	91.05	90.21
Payroll per Employee	20.35	53.40	13.91	14.78	25.69	18.56	19.52	22.31	18.64
Amusement and Recreation Services									
Firms	73,978	43,734	11,175	8,552	63,461	8,847	1,340	73,648	330
Establishments	78,967	43,829	11,332	8,833	63,994	9,679	2,294	75,967	3,000
Employment	1,051,302	57,257	74,006	115,236	246,499	348,431	212,661	807,591	243,711
Annual Payroll	16,837,853	2,218,271	977,940	1,358,497	4,554,708	4,705,452	3,620,672	12,880,832	3,957,021
Estimated Receipts	56,124,145	7,918,449	3,932,476	4,941,985	16,792,910	14,474,479	9,697,803	40,965,192	15,158,953
Receipts per Firm	758.66	181.06	351.90	577.87	264.62	1,636.09	7,237.17	556.23	45,936.22
Receipts per Employee	53.39	138.30	53.14	42.89	68.13	41.54	45.60	50.73	62.20
Payroll per Employee	16.02	38.74	13.21	11.79	18.48	13.50	17.03	15.95	16.24

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	20.82	20.73	18.34	19.55	19.67	19.30	20.61	19.76	26.81
Holding and other Investment Offices									
Firms	25,341	16,844	2,592	1,525	20,961	1,802	1,250	24,013	1,328
Establishments	26,289	16,849	2,603	1,537	20,989	1,854	1,330	24,173	2,116
Employment	279,016	22,648	16,833	19,631	59,112	49,627	58,773	167,512	111,504
Annual Payroll	10,553,421	1,079,450	511,243	618,275	2,208,968	1,586,577	1,855,176	5,650,721	4,902,700
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	37.82	47.66	30.37	31.49	37.37	31.97	31.57	33.73	43.97
Services									
Firms	1,928,962	1,200,650	363,554	186,893	1,751,097	138,457	29,553	1,919,107	9,855
Establishments	2,135,627	1,204,139	369,571	197,827	1,771,537	177,148	75,475	2,024,160	111,467
Employment	28,880,444	2,098,685	2,364,281	2,472,307	6,935,273	5,283,645	5,003,879	17,222,797	11,657,647
Annual Payroll	601,553,639	54,417,414	49,459,256	53,307,079	157,183,749	103,701,939	90,119,588	351,005,276	250,548,363
Estimated Receipts	1,651,346,680	178,334,029	149,729,809	134,679,852	462,743,690	262,285,907	236,325,835	961,355,432	689,991,248
Receipts per Firm	856.08	148.53	411.85	720.63	264.26	1,894.35	7,996.68	500.94	70,014.33
Receipts per Employee	57.18	84.97	63.33	54.48	66.72	49.64	47.23	55.82	59.19
Payroll per Employee	20.83	25.93	20.92	21.56	22.66	19.63	18.01	20.38	21.49
Hotels, Rooming Houses, Camps, and other Lodging Places									
Firms	45,541	24,228	6,438	5,708	36,374	6,693	1,966	45,033	508
Establishments	53,512	24,304	6,544	5,857	36,705	7,324	3,052	47,081	6,431

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Receipts per Employee	99.00	113.08	84.68	85.12	93.26	90.70	104.15	94.04	108.12
Payroll per Employee	13.95	13.14	12.02	13.09	12.72	14.18	15.05	13.39	14.99
Finance, Insurance and Real Estate									
Firms	423,262	298,377	57,707	29,604	385,688	26,289	6,604	418,581	4,681
Establishments	563,761	298,602	57,964	30,067	386,633	31,296	22,209	440,138	123,623
Employment	6,983,931	476,299	373,535	393,382	1,243,216	984,655	864,224	3,092,095	3,891,836
Annual Payroll	198,342,124	11,472,515	8,371,080	9,617,129	29,460,724	23,967,871	22,487,793	75,916,388	122,425,736
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	28.40	24.09	22.41	24.45	23.70	24.34	26.02	24.55	31.46
Depository Institutions									
Firms	20,316	4,476	2,438	3,906	10,820	7,147	1,751	19,718	598
Establishments	82,710	4,476	2,465	3,931	10,872	9,185	11,732	31,789	50,921
Employment	2,202,533	8,343	16,959	55,107	80,409	302,095	327,990	710,494	1,492,039
Annual Payroll	53,707,721	280,911	361,913	1,178,838	1,821,662	6,240,593	7,289,846	15,352,101	38,355,620
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	24.38	33.67	21.34	21.39	22.65	20.66	22.23	21.61	25.71
Nondepository Credit Institutions									
Firms	23,693	14,055	4,112	2,192	20,359	2,177	569	23,105	588
Establishments	43,142	14,068	4,133	2,215	20,416	2,695	1,484	24,595	18,547
Employment	532,063	26,827	26,586	29,444	82,857	83,629	57,343	223,829	308,234
Annual Payroll	14,940,778	651,306	623,797	704,163	1,979,266	1,984,513	1,587,247	5,551,026	9,389,752
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
General Merchandise Stores									
Firms	13,026	7,913	2,481	1,280	11,674	870	248	12,792	234
Establishments	39,364	7,963	2,546	1,426	11,935	1,443	1,313	14,691	24,673
Employment	2,385,659	13,926	16,051	16,621	46,598	30,904	37,366	114,868	2,270,791
Annual Payroll	28,860,833	163,509	136,569	154,964	455,042	358,454	424,654	1,238,150	27,622,683
Estimated Receipts	204,850,938	1,645,662	1,200,760	1,214,725	4,061,147	2,760,635	3,360,434	10,182,216	194,668,722
Receipts per Firm	15,726.31	207.97	483.98	949.00	347.88	3,173.14	13,550.14	795.98	831,917.62
Receipts per Employee	85.87	118.17	74.81	73.08	87.15	89.33	89.93	88.64	85.73
Payroll per Employee	12.10	11.74	8.51	9.32	9.77	11.60	11.36	10.78	12.16
Food Stores									
Firms	133,567	72,481	27,015	17,984	117,480	13,523	1,963	132,966	601
Establishments	194,263	72,991	27,586	19,237	119,814	18,924	10,166	148,904	45,359
Employment	3,299,236	123,583	178,825	237,954	540,362	494,580	305,130	1,340,072	1,959,164
Annual Payroll	41,001,112	1,434,775	1,464,240	2,033,544	4,932,559	4,974,168	3,517,972	13,424,699	27,576,413
Estimated Receipts	367,298,302	16,940,958	14,637,682	18,359,255	49,937,895	47,828,212	34,818,290	132,584,397	234,713,905
Receipts per Firm	2,749.92	233.73	541.84	1,020.87	425.08	3,536.80	17,737.28	997.13	390,538.94
Receipts per Employee	111.33	137.08	81.85	77.15	92.42	96.70	114.11	98.94	119.80
Payroll per Employee	12.43	11.61	8.19	8.55	9.13	10.06	11.53	10.02	14.08
Automotive Dealers and Gasoline Service Stations									
Firms	156,111	77,499	33,423	21,650	132,572	20,654	2,542	155,768	343
Establishments	212,689	78,050	34,493	24,029	136,572	29,533	13,482	179,587	33,102
Employment	2,146,133	146,526	220,425	284,666	651,617	803,057	345,017	1,799,691	346,442
Annual Payroll	41,365,158	2,385,434	2,999,063	4,368,671	9,753,168	18,198,672	8,081,723	36,033,563	5,331,595
Estimated Receipts	508,176,404	33,122,100	34,191,771	49,854,988	117,168,859	221,193,863	97,862,381	436,225,103	71,951,301
Receipts per Firm	3,255.22	427.39	1,023.00	2,302.77	883.81	10,709.49	38,498.18	2,800.48	209,770.56
Receipts per Employee	236.79	226.05	155.12	175.14	179.81	275.44	283.65	242.39	207.69
Payroll per Employee	19.27	16.28	13.61	15.35	14.97	22.66	23.42	20.02	15.39

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	33.41	45.45	17.60	16.33	19.92	22.21	28.47	23.70	35.53
Electric, Gas, and Sanitary Services									
Firms	11,309	6,306	1,839	1,060	9,205	1,443	333	10,981	328
Establishments	20,661	6,308	1,841	1,066	9,215	1,650	961	11,826	8,835
Employment	957,644	11,424	12,002	14,332	37,758	58,491	52,516	148,765	808,879
Annual Payroll	36,853,102	249,581	238,018	346,128	833,727	1,665,599	1,663,129	4,162,455	32,690,647
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	38.48	21.85	19.83	24.15	22.08	28.48	31.67	27.98	40.41
Wholesale Trade									
Firms	375,550	186,041	75,648	54,673	316,362	47,197	8,300	371,859	3,691
Establishments	484,619	187,069	77,740	59,655	324,464	67,691	28,337	420,492	64,127
Employment	6,332,437	333,939	499,958	728,860	1,562,757	1,693,941	977,453	4,234,151	2,098,286
Annual Payroll	181,249,158	9,758,638	12,018,618	18,170,863	39,948,119	43,541,669	26,398,140	109,887,928	71,361,230
Estimated Receipts	2,376,941,961	181,668,717	178,880,303	227,740,397	588,289,417	522,887,058	366,240,731	1,477,417,206	899,524,755
Receipts per Firm	6,329.23	976.50	2,364.64	4,165.50	1,859.55	11,078.82	44,125.39	3,973.06	243,707.60
Receipts per Employee	375.36	544.02	357.79	312.46	376.44	308.68	374.69	348.93	428.70
Payroll per Employee	28.62	29.22	24.04	24.93	25.56	25.70	27.01	25.95	34.01
Wholesale Trade—Durable Goods									
Firms	238,341	117,169	49,667	35,683	202,519	29,043	4,696	236,258	2,083
Establishments	308,003	117,888	51,030	39,128	208,046	43,261	18,579	269,886	38,117
Employment	3,769,949	213,345	328,613	475,981	1,017,939	1,037,179	550,285	2,605,403	1,164,546

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Local and Suburban Transit and Interurban Highway Passenger Transportation									
Firms	14,594	7,290	2,100	1,965	11,355	2,662	458	14,475	119
Establishments	15,778	7,292	2,106	1,972	11,370	2,722	667	14,759	1,019
Employment	331,451	10,733	14,012	26,826	51,571	107,331	77,593	236,495	94,956
Annual Payroll	4,785,936	150,348	133,787	266,437	550,572	1,344,413	1,138,113	3,033,098	1,752,838
Estimated Receipts	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Firm	NA	NA	NA	NA	NA	NA	NA	NA	NA
Receipts per Employee	NA	NA	NA	NA	NA	NA	NA	NA	NA
Payroll per Employee	14.44	14.01	9.55	9.93	10.68	12.53	14.67	12.83	18.46
Motor Freight Transportation and Warehousing									
Firms	93,532	56,278	15,130	10,447	81,855	9,517	1,508	92,880	652
Establishments	107,638	56,355	15,232	10,771	82,358	10,810	3,970	97,138	10,500
Employment	1,618,123	88,509	99,773	141,070	329,352	358,402	220,340	908,094	710,029
Annual Payroll	39,879,583	1,826,763	1,783,635	2,738,182	6,348,580	7,742,768	4,930,336	19,021,684	20,857,899
Estimated Receipts	141,563,591	8,791,008	7,681,259	10,654,454	27,126,721	29,936,202	18,161,843	75,224,766	66,338,825
Receipts per Firm	1,513.53	156.21	507.68	1,019.86	331.40	3,145.55	12,043.66	809.91	101,746.66
Receipts per Employee	87.49	99.32	76.99	75.53	82.36	83.53	82.43	82.84	93.43
Payroll per Employee	24.65	20.64	17.88	19.41	19.28	21.60	22.38	20.95	29.38
Water Transportation									
Firms	6,463	3,527	1,115	757	5,399	705	209	6,313	150
Establishments	7,384	3,533	1,129	785	5,447	826	420	6,693	691
Employment	162,346	5,257	7,447	9,863	22,567	26,676	31,816	81,059	81,287
Annual Payroll	5,019,848	196,109	160,377	219,387	575,873	685,730	890,751	2,152,354	2,867,494
Estimated Receipts	21,407,921	1,188,379	1,040,432	1,040,250	3,269,061	3,108,360	3,989,974	10,367,395	11,040,526
Receipts per Firm	3,312.38	336.94	933.12	1,374.17	605.49	4,409.02	19,090.78	1,642.23	73,603.51

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Industrial and Commercial Machinery and Computer Equipment									
Firms	49,583	17,406	10,087	9,061	36,554	9,796	2,170	48,520	1,063
Establishments	53,496	17,407	10,090	9,078	36,575	10,137	2,973	49,685	3,811
Employment	2,090,950	33,326	68,076	123,705	225,107	383,186	324,399	932,692	1,158,258
Annual Payroll	65,944,146	954,813	1,588,753	3,229,725	5,773,291	10,877,431	9,542,600	26,193,322	39,750,824
Estimated Receipts	231,095,640	3,340,193	4,775,854	9,814,192	17,930,239	34,603,261	35,781,661	88,315,161	142,780,479
Receipts per Firm	4,660.78	191.90	473.47	1,083.12	490.51	3,532.39	16,489.24	1,820.18	134,318.42
Receipts per Employee	110.52	100.23	70.15	79.34	79.65	90.30	110.30	94.69	123.27
Payroll per Employee	31.54	28.65	23.34	26.11	25.65	28.39	29.42	28.08	34.32
Electronic and other Electrical Equipment and Components, except Computer Equipment									
Firms	15,267	4,912	2,281	2,139	9,332	3,737	1,447	14,516	751
Establishments	18,512	4,912	2,283	2,144	9,339	3,823	1,887	15,049	3,463
Employment	1,675,779	8,050	15,271	29,579	52,900	164,402	250,221	467,523	1,208,256
Annual Payroll	49,870,563	361,897	370,752	743,525	1,476,174	3,969,454	6,060,524	11,506,152	38,364,411
Estimated Receipts	191,734,859	1,580,552	1,470,660	2,830,119	5,881,331	14,614,377	23,515,896	44,011,604	147,723,255
Receipts per Firm	12,558.78	321.77	644.74	1,323.10	630.23	3,910.72	16,251.48	3,031.94	196,702.07
Receipts per Employee	114.42	196.34	96.30	95.68	111.18	88.89	93.98	94.14	122.26
Payroll per Employee	29.76	44.96	24.28	25.14	27.90	24.14	24.22	24.61	31.75
Transportation Equipment									
Firms	9,618	3,279	1,533	1,494	6,306	2,068	763	9,137	481
Establishments	11,457	3,280	1,534	1,497	6,311	2,126	959	9,396	2,061
Employment	1,930,956	5,468	10,283	20,465	36,216	86,613	127,709	250,538	1,680,418
Annual Payroll	69,808,634	173,973	193,823	420,713	788,509	1,984,243	3,062,310	5,835,062	63,973,572
Estimated Receipts	303,138,848	955,826	927,904	1,884,480	3,768,210	8,410,208	13,478,791	25,657,209	277,481,639

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Receipts per Employee	225.67	336.63	217.07	208.13	229.82	185.00	217.21	207.84	229.80
Payroll per Employee	39.14	37.16	25.70	27.17	28.21	28.21	30.37	29.26	41.42
Petroleum Refining and Related Industries									
Firms	1,359	358	202	192	752	289	161	1,202	157
Establishments	2,546	364	203	201	768	406	422	1,596	950
Employment	144,259	616	1,346	2,527	4,489	10,256	12,737	27,482	116,777
Annual Payroll	217,624	29,948	42,114	87,603	159,665	351,870	461,482	973,017	5,244,607
Estimated Receipts	90,180,946	680,270	635,288	980,712	2,296,270	3,884,480	4,630,019	10,810,769	79,370,177
Receipts per Firm	66,358.31	1,900.20	3,144.99	5,107.88	3,053.55	13,441.11	28,757.88	8,993.98	505,542.53
Receipts per Employee	625.13	1,104.33	471.98	388.09	511.53	378.75	363.51	393.38	679.67
Payroll per Employee	43.10	48.62	31.29	34.67	35.57	34.31	36.23	35.41	44.91
Rubber and Miscellaneous Plastics Products									
Firms	12,945	3,377	1,809	2,028	7,214	3,749	1,290	12,253	692
Establishments	15,925	3,380	1,811	2,032	7,223	3,885	2,022	13,130	2,795
Employment	920,997	5,752	12,272	28,121	46,145	158,913	215,153	420,211	500,786
Annual Payroll	22,665,020	207,919	247,395	589,494	1,044,808	3,353,588	4,679,885	9,078,281	13,586,739
Estimated Receipts	100,971,583	1,045,130	1,292,779	2,627,351	4,965,260	15,035,794	21,693,515	41,694,569	59,277,014
Receipts per Firm	7,800.05	309.48	714.64	1,295.54	688.28	4,010.61	16,816.68	3,402.80	85,660.42
Receipts per Employee	109.63	181.70	105.34	93.43	107.60	94.62	100.83	99.22	118.37
Payroll per Employee	24.61	36.15	20.16	20.96	22.64	21.10	21.75	21.60	27.13
Leather and Leather Products									
Firms	1,880	689	253	256	1,198	433	169	1,800	80
Establishments	2,155	689	255	257	1,201	457	235	1,893	262
Employment	126,384	NA	NA	NA	6,414	19,524	30,957	56,895	69,489
Annual Payroll	2,128,286	NA	NA	NA	108,524	325,869	509,747	944,140	1,184,146

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Employment	680,763	2,373	4,292	10,217	16,882	64,464	120,715	202,061	478,702
Annual Payroll	13,029,139	77,112	78,779	177,508	333,399	1,127,651	2,281,798	3,742,848	9,286,291
Estimated Receipts	56,573,389	432,777	416,381	951,050	1,800,208	5,245,536	10,330,751	17,376,495	39,196,894
Receipts per Firm	10,821.23	296.02	647.56	1,290.43	633.43	3,673.34	16,450.24	3,547.67	118,778.47
Receipts per Employee	83.10	182.38	97.01	93.09	106.63	81.37	85.58	86.00	81.88
Payroll per Employee	19.14	32.50	18.35	17.37	19.75	17.49	18.90	18.52	19.40
Apparel and other Finished Products Made from Fabrics and Similar Materials									
Firms	23,051	8,539	3,539	3,319	15,397	5,730	1,519	22,646	405
Establishments	25,221	8,544	3,548	3,325	15,417	5,848	2,008	23,273	1,948
Employment	1,060,957	12,227	23,867	45,973	82,067	248,851	273,639	604,557	456,400
Annual Payroll	15,786,282	367,796	326,851	626,468	1,321,115	3,406,657	3,861,562	8,589,334	7,196,948
Estimated Receipts	67,046,844	2,001,594	1,807,695	3,290,178	7,099,467	15,114,488	15,317,627	37,531,582	29,515,262
Receipts per Firm	2,908.63	234.41	510.79	991.32	461.09	2,637.78	10,084.02	1,657.32	72,877.19
Receipts per Employee	63.19	163.70	75.74	71.57	86.51	60.74	55.98	62.08	64.67
Payroll per Employee	14.88	30.08	13.69	13.63	16.10	13.69	14.11	14.21	15.77
Lumber and Wood Products, except Furniture									
Firms	33,945	15,774	6,779	5,260	27,813	4,858	952	33,623	322
Establishments	36,297	15,775	6,781	5,271	27,827	5,038	1,601	34,466	1,831
Employment	723,985	27,042	45,415	71,014	143,471	190,062	149,996	483,529	240,456
Annual Payroll	14,669,188	528,340	679,650	1,127,876	2,335,866	3,458,404	2,991,575	8,785,845	5,883,343
Estimated Receipts	77,848,698	3,014,668	3,534,279	5,455,217	12,004,164	16,529,495	15,523,410	44,057,069	33,791,629
Receipts per Firm	2,293.38	191.12	521.36	1,037.11	431.60	3,402.53	16,306.10	1,310.33	104,942.95
Receipts per Employee	107.53	111.48	77.82	76.82	83.67	86.97	103.49	91.12	140.53
Payroll per Employee	20.26	19.54	14.97	15.88	16.28	18.20	19.94	18.17	24.47

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*—Continued

Industry and Data Type	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Receipts per Employee	117.29	146.82	90.67	96.55	108.55	111.21	133.65	113.80	142.91
Payroll per Employee	25.29	22.61	19.42	22.14	21.36	25.80	29.31	24.32	32.42
Building Construction—General Contractors and Operative Builders									
Firms	186,829	126,086	32,312	16,228	174,626	10,646	1,217	186,489	340
Establishments	188,044	126,095	32,322	16,259	174,676	10,783	1,512	186,971	1,073
Employment	1,369,681	197,101	209,734	214,867	621,702	386,663	184,333	1,192,698	176,983
Annual Payroll	34,171,782	4,599,661	3,994,447	4,661,029	13,255,137	9,845,625	5,355,926	28,456,688	5,715,094
Estimated Receipts	266,094,619	46,329,452	29,669,608	33,074,642	109,073,702	72,884,659	42,787,979	224,746,340	41,348,279
Receipts per Firm	1,424.27	367.44	918.22	2,038.12	624.61	6,846.20	35,158.57	1,205.15	121,612.59
Receipts per Employee	194.27	235.05	141.46	153.93	175.44	188.50	232.12	188.44	233.63
Payroll per Employee	24.95	23.34	19.05	21.69	21.32	25.46	29.06	23.86	32.29
Heavy Construction other than Building Construction—Contractors									
Firms	31,747	14,544	5,571	4,822	24,937	5,555	1,015	31,507	240
Establishments	32,819	14,551	5,575	4,836	24,962	5,655	1,330	31,947	872
Employment	741,949	23,548	37,134	65,519	126,201	216,931	166,325	509,457	232,492
Annual Payroll	23,767,808	819,451	1,023,800	1,939,867	3,783,118	6,671,919	5,629,864	16,084,901	7,682,907
Estimated Receipts	99,888,633	4,544,789	4,468,911	8,554,421	17,568,121	29,447,130	25,032,590	72,047,841	27,840,792
Receipts per Firm	3,146.40	312.49	802.17	1,774.04	704.50	5,301.01	24,662.65	2,286.72	116,003.30
Receipts per Employee	134.63	193.00	120.35	130.56	139.21	135.74	150.50	141.42	119.75
Payroll per Employee	32.03	34.80	27.57	29.61	29.98	30.76	33.85	31.57	33.05
Construction—Special Trade Contractors									
Firms	379,221	232,059	72,749	42,283	347,091	28,963	2,790	378,844	377
Establishments	382,671	232,086	72,787	42,364	347,237	29,399	3,508	380,144	2,527

Table A.7 *Various Statistics by Industry (Two-Digit SIC Code) and Firm Size, 1990 (Payroll and Receipts in Thousands of Dollars)*

		Employment Size of Firm							
Industry and Data Type	Total	1–4	5–9	10–19	<20	20–99	100–499	<500	500+
U.S. Total									
Firms	5,073,795.0	3,020,935	952,030	562,610	4,535,575	453,732	70,465	5,059,772	14,023
Establishments	6,175,559.0	3,032,253	970,580	599,529	4,602,362	590,496	254,747	5,447,605	727,954
Employment	93,469,275	5,116,914	6,251,632	7,543,360	18,911,906	17,710,042	13,544,849	50,166,797	43,302,478
Annual Payroll	2,103,971,179	116,856,518	114,006,469	144,450,673	375,313,660	352,390,861	279,451,864	1,007,156,385	1,096,814,794
Estimated Receipts	9,450,655,960	625,836,290	569,639,860	681,191,539	1,877,510,013	1,715,442,516	1,316,747,423	4,909,699,952	4,540,956,008
Receipts per Firm	1,862.64	207.17	598.34	1,210.77	413.95	3,780.74	18,686.55	970.34	323,822.01
Receipts per Employee	101.11	122.31	91.12	90.30	99.28	96.86	97.21	97.87	104.87
Payroll per Employee	22.51	22.84	18.24	19.15	19.85	19.90	20.63	20.08	25.33
Mining									
Firms	24,464	13,250	3,926	3,060	20,236	3,022	649	23,907	557
Establishments	30,943	13,308	3,995	3,208	20,511	3,616	1,714	25,841	5,102
Employment	723,420	21,593	25,820	41,225	88,638	111,605	87,423	287,666	435,754
Annual Payroll	26,671,410	714,999	615,773	1,026,685	2,357,457	3,072,475	2,868,747	8,298,679	18,372,731
Estimated Receipts	196,609,124	5,365,186	3,793,899	5,413,527	14,572,612	16,735,465	17,052,208	48,360,285	148,248,839
Receipts per Firm	8,036.67	404.92	966.35	1,769.13	720.13	5,537.88	26,274.59	2,022.85	266,155.90
Receipts per Employee	271.78	248.47	146.94	131.32	164.41	149.95	195.05	168.11	340.21
Payroll per Employee	36.87	33.11	23.85	24.90	26.60	27.53	32.81	28.85	42.16
Metal Mining									
Firms	811	457	97	72	626	75	39	740	71
Establishments	1,190	457	99	73	629	95	101	825	365
Employment	56,518	624	632	950	2,206	3,097	6,271	11,574	44,944
Annual Payroll	2,079,444	26,488	16,933	25,427	68,848	91,605	224,697	385,150	1,694,294
Estimated Receipts	10,755,652	100,322	45,578	69,734	215,634	364,008	1,407,284	1,986,926	8,768,726
Receipts per Firm	13,262.21	219.52	469.88	968.53	344.46	4,853.44	36,084.21	2,685.04	123,503.18
Receipts per Employee	190.30	160.77	72.12	73.40	97.75	117.54	224.41	171.67	195.10
Payroll per Employee	36.79	42.45	26.79	26.77	31.21	29.58	35.83	33.28	37.70

Table A.6 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Wyoming									
Number of Firms	13,192	7,897	2,366	1,303	11,566	945	219	12,730	462
Employment	136,160	12,981	15,367	16,952	45,300	31,142	16,101	92,543	43,617
Annual Payroll	2,689,598	205,377	225,123	265,225	695,725	517,966	279,240	1,492,931	1,196,667
Region IX									
Number of Firms	748,375	440,449	135,057	82,286	657,792	69,083	13,198	740,073	8,302
Employment	13,237,983	726,786	886,824	1,099,019	2,712,629	2,617,613	1,869,291	7,199,533	6,038,450
Annual Payroll	331,236,522	21,225,399	18,320,017	23,100,247	62,645,663	57,427,891	43,721,656	163,795,210	167,441,312
Arizona									
Number of Firms	72,271	41,986	12,915	7,611	62,512	6,295	1,564	70,371	1,900
Employment	1,234,203	69,581	84,888	101,068	255,537	229,457	170,650	655,644	578,559
Annual Payroll	25,752,160	1,654,895	1,524,069	1,802,621	4,981,585	4,062,884	3,143,532	12,188,001	13,564,159
California									
Number of Firms	625,080	370,814	112,570	68,780	552,164	57,812	10,398	620,374	4,706
Employment	11,019,825	610,602	739,010	919,341	2,268,953	2,208,583	1,553,288	6,030,824	4,989,001
Annual Payroll	284,200,022	18,323,140	15,560,996	19,682,205	53,566,341	49,691,486	37,531,764	140,789,591	143,410,431
Hawaii									
Number of Firms	24,385	13,170	4,770	2,847	20,787	2,412	545	23,744	641
Employment	442,743	23,178	31,297	38,205	92,680	89,052	75,747	257,479	185,264
Annual Payroll	9,893,345	611,899	625,577	799,241	2,036,717	1,845,907	1,671,604	5,554,228	4,339,117
Nevada									
Number of Firms	26,639	14,479	4,802	3,048	22,329	2,564	691	25,584	1,055
Employment	541,212	23,425	31,629	40,405	95,459	90,521	69,606	255,586	285,626
Annual Payroll	11,390,995	635,465	609,375	816,180	2,061,020	1,827,614	1,374,756	5,263,390	6,127,605
Region X									
Number of Firms	222,779	129,674	41,168	24,236	195,078	19,114	4,076	218,268	4,511
Employment	3,297,904	212,828	270,686	321,468	804,982	694,435	479,055	1,978,472	1,319,432
Annual Payroll	75,330,272	4,467,055	4,873,571	5,976,980	15,317,606	13,830,389	10,259,099	39,407,094	35,923,178
Alaska									
Number of Firms	13,050	7,709	2,436	1,327	11,472	911	240	12,623	427

Table A.6 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

		Employment Size of Firm							
	Total	1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Region VI									
Number of Firms	534,187	314,376	98,076	56,406	468,858	45,814	10,156	524,828	9,359
Employment	9,444,971	539,835	640,733	749,983	1,930,551	1,706,849	1,281,447	4,918,847	4,526,124
Annual Payroll	203,973,460	11,728,890	11,324,422	13,648,812	36,702,124	31,645,253	25,165,691	93,513,068	110,460,392
Arkansas									
Number of Firms	46,067	27,105	8,454	4,813	40,372	3,593	875	44,840	1,227
Employment	759,511	47,039	55,215	63,786	166,040	129,831	106,074	401,945	357,566
Annual Payroll	13,559,819	789,536	824,621	1,022,953	2,637,110	2,115,997	1,671,244	6,424,351	7,135,468
Louisiana									
Number of Firms	73,186	40,953	13,845	8,078	62,876	7,047	1,536	71,459	1,727
Employment	1,305,215	72,590	90,678	107,639	270,907	269,886	185,624	726,417	578,798
Annual Payroll	6,710,906	1,466,803	1,495,126	1,862,723	4,824,652	4,739,966	3,478,610	13,043,228	13,667,678
New Mexico									
Number of Firms	31,134	18,139	5,584	3,167	26,890	2,598	628	30,116	1,018
Employment	427,595	30,470	36,529	41,871	108,870	92,868	59,794	261,532	166,063
Annual Payroll	8,002,506	523,966	547,319	654,570	1,725,855	1,469,831	1,043,035	4,238,721	3,763,785
Oklahoma									
Number of Firms	63,859	37,945	11,594	6,424	55,963	5,220	1,173	62,356	1,503
Employment	967,731	65,735	75,683	85,069	226,487	193,301	139,302	559,090	408,641
Annual Payroll	19,471,650	1,188,947	1,224,983	1,430,284	3,844,214	3,313,333	2,518,609	9,676,156	9,795,494
Texas									
Number of Firms	319,941	190,234	58,599	33,924	282,757	27,356	5,944	316,057	3,884
Employment	5,984,919	324,001	382,628	451,618	1,158,247	1,020,963	790,653	2,969,863	3,015,056
Annual Payroll	136,228,579	7,759,638	7,232,373	8,678,282	23,670,293	20,006,126	16,454,193	60,130,612	76,097,967
Region VII									
Number of Firms	264,612	153,056	48,213	28,492	229,761	23,582	5,197	258,540	6,072
Employment	4,508,615	264,746	315,273	378,173	958,192	873,418	618,321	2,449,931	2,058,684
Annual Payroll	91,111,042	4,485,617	5,029,919	6,524,699	16,040,235	15,649,201	11,349,628	43,039,064	48,071,978
Iowa									
Number of Firms	62,007	35,634	11,526	6,851	54,011	5,560	1,151	60,722	1,285

Table A.6 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991 (Annual Payroll in Thousands of Dollars)*—Continued

	Total	Employment Size of Firm							
		1–4	5–9	10–19	<20	20–99	100–499	<500	500+
West Virginia									
Number of Firms	31,746	18,372	5,920	3,223	27,515	2,633	647	30,795	951
Employment	484,418	32,496	38,554	42,476	113,526	93,278	66,044	272,848	211,570
Annual Payroll	9,889,230	499,302	577,787	697,580	1,774,669	1,608,080	1,196,854	4,579,603	5,309,627
Region IV									
Number of Firms	907,448	537,441	165,935	93,913	797,289	74,923	17,514	889,726	17,722
Employment	16,038,542	915,928	1,084,578	1,244,024	3,244,530	2,776,284	2,134,178	8,154,992	7,883,550
Annual Payroll	323,461,449	18,279,117	18,732,573	22,554,339	59,566,029	50,661,518	38,852,238	149,079,785	174,381,664
Alabama									
Number of Firms	71,638	40,347	13,673	7,839	61,859	6,472	1,484	69,815	1,823
Employment	1,351,465	70,315	89,830	104,022	264,167	240,905	184,415	689,487	661,978
Annual Payroll	26,533,920	1,199,228	1,411,339	1,799,281	4,409,848	4,276,599	3,211,556	11,898,003	14,635,917
Florida									
Number of Firms	304,040	189,373	54,532	29,695	273,600	22,531	4,623	300,754	3,286
Employment	4,570,752	311,890	355,739	393,119	1,060,748	846,949	598,347	2,506,044	2,064,708
Annual Payroll	91,691,994	7,198,981	6,758,330	7,518,248	21,475,559	15,739,870	11,011,377	48,226,806	43,465,188
Georgia									
Number of Firms	128,197	73,796	23,548	13,606	110,950	11,116	3,025	125,091	3,106
Employment	2,470,045	124,800	154,174	179,865	458,839	404,466	317,253	1,180,558	1,289,487
Annual Payroll	54,103,916	2,852,151	2,821,429	3,502,430	9,176,010	7,788,199	6,203,828	23,168,037	30,935,879
Kentucky									
Number of Firms	66,335	37,271	12,334	7,365	56,970	6,173	1,453	64,596	1,739
Employment	1,194,898	65,352	80,901	97,501	243,754	229,372	171,671	644,797	550,101
Annual Payroll	23,251,852	1,076,669	1,253,666	1,584,440	3,914,775	3,910,367	2,970,563	10,795,705	12,456,147
Mississippi									
Number of Firms	44,256	26,405	7,910	4,475	38,790	3,376	858	43,024	1,232
Employment	729,650	46,213	51,601	59,298	157,112	122,711	105,226	385,049	344,601
Annual Payroll	12,842,014	673,672	720,326	907,916	2,301,914	1,974,572	1,664,871	5,941,357	6,900,657
North Carolina									
Number of Firms	134,536	79,179	24,808	14,030	118,017	11,288	2,690	131,995	2,541

Table A.6 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1991*
(Annual Payroll in Thousands of Dollars)

		Employment Size of Firm							
	Total	1–4	5–9	10–19	<20	20–99	100–499	<500	500+
United States									
Number of Firms	5,051,025	3,036,304	941,296	551,299	4,528,899	439,811	68,338	5,037,048	13,977
Employment	92,307,559	5,151,143	6,174,730	7,386,939	18,712,812	17,146,411	13,143,390	49,002,613	43,304,946
Annual Payroll	2,145,015,851	118,233,813	116,794,212	146,516,583	381,544,608	352,032,797	279,436,898	1,013,014,303	1,132,001,548
Region I									
Number of Firms	308,822	181,688	55,109	32,170	268,967	26,462	6,589	302,018	6,804
Employment	5,446,945	309,514	359,151	427,129	1,095,794	985,902	823,734	2,905,430	2,541,515
Annual Payroll	139,180,757	7,690,370	7,557,207	9,412,289	24,659,866	22,379,065	19,421,725	66,460,656	72,720,101
Connecticut									
Number of Firms	78,417	46,037	14,061	8,272	68,370	6,638	1,673	76,681	1,736
Employment	1,433,615	78,954	91,748	109,600	280,302	247,994	199,052	727,348	706,267
Annual Payroll	41,406,149	2,251,724	2,186,229	2,803,593	7,241,546	6,311,620	5,112,350	18,665,516	22,740,633
Maine									
Number of Firms	29,920	18,475	5,220	2,897	26,592	2,168	499	29,259	661
Employment	401,691	29,763	34,150	38,657	102,570	78,910	65,032	246,512	155,179
Annual Payroll	8,113,561	577,273	543,652	679,757	1,800,682	1,386,404	1,188,940	4,376,026	3,737,535
Massachusetts									
Number of Firms	130,437	75,339	23,511	14,031	112,881	12,109	3,049	128,039	2,398
Employment	2,615,353	130,817	153,190	186,467	470,474	457,364	403,936	1,331,774	1,283,579
Annual Payroll	68,127,311	3,395,984	3,350,371	4,155,182	10,901,537	10,657,208	9,892,463	31,451,208	36,676,103
New Hampshire									
Number of Firms	28,179	16,598	5,072	2,822	24,492	2,274	577	27,343	836
Employment	416,792	27,556	33,015	37,309	97,880	81,035	61,594	240,509	176,283
Annual Payroll	9,393,668	603,657	635,716	739,080	1,978,453	1,665,560	1,329,542	4,973,555	4,420,113
Rhode Island									
Number of Firms	24,277	14,365	4,176	2,448	20,989	2,027	513	23,529	748
Employment	373,833	24,197	27,081	32,685	83,963	74,978	61,698	220,639	153,194
Annual Payroll	8,035,616	543,911	526,437	656,452	1,726,800	1,531,445	1,253,721	4,511,966	3,523,650
Vermont									
Number of Firms	17,592	10,874	3,069	1,700	15,643	1,246	278	17,167	425

Table A.5 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1990 (Annual Payroll in Thousands of Dollars)*—Continued

		Employment Size of Firm							
	Total	1–4	5–9	10–19	<20	20–99	100–499	<500	500+
North Dakota									
Number of Firms	16,615	9,918	2,984	1,695	14,597	1,282	298	16,177	438
Employment	196,407	16,767	19,388	22,464	58,619	47,000	32,522	138,141	58,266
Annual Payroll	3,273,308	232,462	258,789	333,432	824,683	734,690	511,625	2,070,998	1,202,310
South Dakota									
Number of Firms	18,258	10,988	3,179	1,864	16,031	1,449	316	17,796	462
Employment	215,104	17,998	20,753	24,736	63,487	51,692	34,125	149,304	65,800
Annual Payroll	3,396,357	254,940	277,499	345,491	877,930	772,167	562,348	2,212,445	1,183,912
Utah									
Number of Firms	30,891	16,757	5,796	3,638	26,191	2,963	644	29,798	1,093
Employment	570,761	28,031	38,060	48,442	114,533	109,904	72,428	296,865	273,896
Annual Payroll	11,061,370	599,827	584,437	754,784	1,939,048	1,835,872	1,229,512	5,004,432	6,056,938
Wyoming									
Number of Firms	12,962	7,850	2,306	1,234	11,390	920	208	12,518	444
Employment	132,052	12,930	15,055	16,283	44,268	30,194	15,436	89,898	42,154
Annual Payroll	2,567,253	203,445	220,104	246,191	669,740	496,277	274,464	1,440,481	1,126,772
Region IX									
Number of Firms	750,562	437,698	136,066	83,508	657,272	71,338	13,779	742,389	8,173
Employment	13,522,843	717,926	895,488	1,115,821	2,729,235	2,733,341	1,990,179	7,452,755	6,070,088
Annual Payroll	328,664,188	21,894,529	18,022,629	22,735,546	62,652,704	58,352,633	44,828,652	165,833,989	162,830,199
Arizona									
Number of Firms	71,586	41,255	12,861	7,703	61,819	6,336	1,567	69,722	1,864
Employment	1,236,131	67,817	84,303	101,761	253,881	234,000	173,369	661,250	574,881
Annual Payroll	24,947,945	1,634,381	1,446,530	1,751,416	4,832,327	3,962,914	3,105,712	11,900,953	13,046,992
California									
Number of Firms	628,547	368,886	113,875	70,001	552,762	60,097	11,014	623,873	4,674
Employment	11,317,447	604,710	749,814	936,884	2,291,408	2,317,811	1,669,878	6,279,097	5,038,350
Annual Payroll	283,208,683	18,980,042	15,380,956	19,446,765	53,807,763	50,761,562	38,723,411	143,292,736	139,915,947

Table A.5 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1990 (Annual Payroll in Thousands of Dollars)*—Continued

		Employment Size of Firm							
	Total	1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Ohio									
Number of Firms	200,705	110,531	38,658	23,543	172,732	20,471	4,419	197,622	3,083
Employment	4,246,402	193,602	253,679	314,933	762,214	786,013	613,020	2,161,247	2,085,155
Annual Payroll	93,908,597	3,855,925	4,461,241	5,873,357	14,190,523	15,261,518	12,048,714	41,500,755	52,407,842
Wisconsin									
Number of Firms	104,271	57,779	19,655	12,304	89,738	10,563	2,150	102,451	1,820
Employment	1,948,856	99,087	129,468	165,014	393,569	400,579	322,622	1,116,770	832,086
Annual Payroll	40,277,358	1,837,232	2,066,901	2,836,267	6,740,400	7,210,548	6,234,573	20,185,521	20,091,837
Region VI									
Number of Firms	529,934	313,029	96,452	55,942	465,423	45,423	9,914	520,760	9,174
Employment	9,245,742	536,470	630,411	744,284	1,911,165	1,695,586	1,265,276	4,872,027	4,373,715
Annual Payroll	194,799,621	11,541,521	10,768,518	13,116,789	35,426,828	30,228,097	24,243,948	89,898,873	104,900,748
Arkansas									
Number of Firms	45,984	27,118	8,411	4,711	40,240	3,743	812	44,795	1,189
Employment	750,877	47,061	54,853	62,484	164,398	135,602	98,318	398,318	352,559
Annual Payroll	13,079,962	776,877	782,845	960,904	2,520,626	2,097,869	1,520,409	6,138,904	6,941,058
Louisiana									
Number of Firms	73,204	41,608	13,493	8,007	63,108	6,897	1,502	71,507	1,697
Employment	1,271,285	73,309	88,146	106,533	267,988	264,364	179,985	712,337	558,948
Annual Payroll	25,522,526	1,462,900	1,415,315	1,799,816	4,678,031	4,541,876	3,262,934	12,482,841	13,039,685
New Mexico									
Number of Firms	30,730	17,861	5,499	3,246	26,606	2,556	587	29,749	981
Employment	418,138	30,093	36,012	42,745	108,850	91,605	60,501	260,956	157,182
Annual Payroll	7,639,003	495,502	520,559	646,261	1,662,322	1,422,361	1,018,719	4,103,402	3,535,601
Oklahoma									
Number of Firms	63,152	37,861	11,306	6,303	55,470	5,062	1,122	61,654	1,498
Employment	940,800	65,379	73,880	83,771	223,030	186,068	130,773	539,871	400,929
Annual Payroll	18,719,222	1,217,648	1,189,634	1,383,559	3,790,841	3,159,758	2,371,317	9,321,916	9,397,306

Table A.5 *Enterprises, Employment, and Annual Payroll by Firm Size, SBA Region, and State, 1990 (Annual Payroll in Thousands of Dollars)*—Continued

		Employment Size of Firm							
	Total	1–4	5–9	10–19	<20	20–99	100–499	<500	500+
Virginia									
Number of Firms	121,339	68,364	23,038	13,754	105,156	11,151	2,626	118,933	2,406
Employment	2,321,472	117,227	151,241	183,061	451,529	408,734	327,774	1,188,037	1,133,435
Annual Payroll	49,191,018	2,356,207	2,619,072	3,363,415	8,338,694	8,031,549	6,538,110	22,908,353	26,282,665
West Virginia									
Number of Firms	31,849	18,533	5,856	3,244	27,633	2,652	642	30,927	922
Employment	482,517	32,390	38,090	42,998	113,478	94,408	67,468	275,354	207,163
Annual Payroll	9,677,011	477,527	550,470	685,203	1,713,200	1,607,176	1,171,211	4,491,587	5,185,424
Region IV									
Number of Firms	908,274	531,844	168,178	95,977	795,999	77,081	17,643	890,723	17,551
Employment	16,168,273	907,602	1,100,873	1,273,248	3,281,723	2,873,259	2,181,834	8,336,816	7,831,457
Annual Payroll	314,194,727	17,795,627	18,132,566	22,066,489	57,994,682	50,319,943	38,240,103	146,554,728	167,639,999
Alabama									
Number of Firms	71,450	40,065	13,673	7,915	61,653	6,532	1,474	69,659	1,791
Employment	1,340,644	70,487	89,687	104,621	264,795	243,160	185,352	693,307	647,337
Annual Payroll	25,620,230	1,136,430	1,350,062	1,710,059	4,196,551	4,184,757	3,098,577	11,479,885	14,140,345
Florida									
Number of Firms	302,847	185,212	55,593	30,515	271,320	23,521	4,694	299,535	3,312
Employment	4,607,903	306,376	363,494	405,006	1,074,876	888,348	613,789	2,577,013	2,030,890
Annual Payroll	89,566,848	6,986,194	6,586,373	7,441,654	21,014,221	15,803,534	10,996,151	47,813,906	41,752,942
Georgia									
Number of Firms	128,054	72,742	23,795	13,948	110,485	11,407	3,073	124,965	3,089
Employment	2,498,736	124,246	155,943	184,201	464,390	415,431	325,652	1,205,473	1,293,263
Annual Payroll	52,463,307	2,758,366	2,735,451	3,431,484	8,925,301	7,740,151	6,254,011	22,919,463	29,543,844
Kentucky									
Number of Firms	66,604	37,138	12,591	7,470	57,199	6,284	1,424	64,907	1,697
Employment	1,185,978	64,861	82,614	99,346	246,821	233,010	166,494	646,325	539,653
Annual Payroll	22,553,766	1,039,995	1,207,375	1,527,011	3,774,381	3,833,406	2,744,912	10,352,699	12,201,067