SBDC

SMALL BUSINESS DEVELOPMENT CENTER

UNIVERSITY

+

GOVERNMENT

+

PRIVATE SECTOR

FACT SHEET

The Small Business Development Center (SBDC) program was started in 1977 as a pilot program, and now there are Centers located at 16 Universities in 15 states.

Each Center is headquartered on a University campus and is designed to serve as a focal point for the coordination of Federal, State, local, University, and private resources to aid small businesses within a single area, at no cost to the small business.

These varied resources are utilized to counsel and train small business owners/managers in dealing with financial, marketing, production, organization, engineering, and technical problems. Clients are also assisted in developing feasibility studies, business plans, cash flows, and financial statements.

A business need not have an SBA loan to qualify for assistance at a Small Business Development Center. Requests for assistance may be made either through the District Small Business Administration Office in those states having an SBDC, or directly to the appropriate SBDC listed on the reverse.

WORKING TO HELP SMALL BUSINESS

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Small Business Research Conference

Bentley College, Waltham, MA 02254
(617) 891-3433

CONFERENCE ATTENDEES

Abrahamson, Sherman R.	Control Data	Washington, D.C.
Adamian, Dr. Gregory H.	President, Bentley College	Waltham, MA
Allen, Thomas J.	Massachusetts Institute of Technology	Cambridge, MA
Andrade, Stephen	Philadelphia City Planning Co.	Philadelphia, PA
Angevine, James	Small Business Administration	Boston, MA
Armington, Catherine	The Brookings Institution	Washington, D.C.
Arnold, David	Coalition of Northeastern Governors	Washington, D.C.
Ashton, Peter K.	Putnam, Hayes & Bartlett, Inc.	Cambridge, MA
Ballantine, John	Stevens Institute of Technology	Hoboken, NJ
Barbas, John	Small Business Administration	Boston, MA
Behn, Prescott	The Concord Consulting Group	Concord, MA
Berney, Robert E.	Washington State University	Pullman, WA
Bernstein, Melvin H.	New England Board of Higher Education	Wenham, MA
Birch, David	Medgille College	Buffalo, NY
Bishop, John H.	Bishop Associates	Worthington, OH
Bloomquist, Cynthia C.	Industrial Liaison Program	Cambridge, MA
Brill, Ray	High Technology Institute	Washington, D.C.
Bryden, Norman	Bentley College, Dir. Public Relations	Waltham, MA
Burns, Dean John	Bentley College	Waltham, MA
Burrow, James	University of Northern Iowa	Cedar Falls, IA
Buzzelli, Donald E.	National Science Foundation	Washington, D.C.
Bygrave, William D.	Bryant College	Smithfield, RI
Carrol, Thomas	IDA Ireland	Limerick, IRL
Carter, Mikel-Jon	Bentley College Media	Waltham, MA
Cheng, Doris	Massachusetts Institute of Technology	Cambridge, MA
Chinta, Ravi Ramess	University of Pittsburgh	Pittsburgh, PA
Corman, Joel	Suffolk University	Boston, MA
Coughey, Dianne	New England Council	Boston, MA
Cox, Robert	New England Innovation Group	Providence, RI
Crowley, Robert	Mass. Tech. Dev. Corp.	Boston, MA

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Cruze, Dr. Alvin M.	Research Triangle Institute	Research. Tri NC
Dadkhah, Kamran M.	Northeastern University	Boston, MA
Dalton, James A.	Putnam, Hayes & Bartlett, Inc.	Cambridge, MA
Daniels, Belden H.	Counsel for Community Development, Inc.	Cambridge, MA
Diamond, Daniel	University of Lowell, SBDC	Lowell, MA
Doherty, Edward	Small Business Administration	Boston, MA
Dorfman, Nancy S.	Massachusetts Institute of Technology	Cambridge, MA
Dowling Richard	Suffolk University	Boston, MA
Downey, William T.	Arthur D. Little, Inc.	Cambridge, MA
Drazin, Robert	Columbia University	New York, NY
Elg, Leonard	National Swedish Brd. for Tech. Dev.	Stockholm,Sweden
Elmer, Wally J.	LeMoyne College	Syracuse, NY
Eskesen, Ann	Bentley College SBRDC	Waltham, MA
Espinosa, Jaime	Bentley College SBRDC	Waltham, MA
Fast, Norman	Venture Economics	Wellesley, MA
Faucett, Jack	Jack Faucett Associates Inc.	Chevy Chase, MD
Feigen, Jerry	U.S. Small Business Administration	Washington, D.C.
Feller, Dr. Irwin	Pennsylvania State University	University Park, PA
Finnerty, Joseph E.	Univeristy of Massachusetts	Amherst, MA
Finney, Bartlett	Emporia State University	Emporia, KS
Fishman, Marcia	Bentley College	Waltham, MA
Flynn, Patricia Pannell	Bentley College	Waltham, MA
Freedman, Ann E.	NJ Gov. Commission of Science & Tech.	
Gargan, Anthony P.	Industrial Dev. Authority of Ireland	Boston, MA
Gasse, Yvon	Universite LAVAL	Quebec, Canada
Gellman, Aaron	Gellman Research Associates, Inc.	Jenkintown, PA
George, Samuel L.	Social Scientific Systems, Inc.	Washington, D.C.
Ghazalah, I.A.	Ohio University	Athens, OH

Conference Attendees: page 2

Gibein, Joan M.		
Giesser, Richard	Small Business Foundation of America, Inc.	Waltham, MA
Ginn, Martin	Illinois Institute of Technology	Chicago, IL
Goretti, Sandy	Small Business Administration	Boston, MA
Grubaugh, Stephen G.	Bentley College	Waltham, MA
Guerard, John B., Jr.	Lehigh University	Bethlehem, PA
Gupta, Sharda	Bentley College	Waltham, MA
Haddad, Robert L.	Price Waterhouse	Boston, MA
Hague, Linda	Bentley College Media	Waltham, MA
Hahn, Robert	Hahn Associates	Northboro, MA
Hendel, Carolyn	New England Innovation Group	Providence, RI
Hitch, Leslie P.	Sm. Bus. Foundation of America	Waltham, MA
Horwitz, Bertrand	State University of New York at Binghamton	Binghamton, NY
Horwitz, Ruth	Bentley College Media	Waltham, MA
Hulpke, John F.	Eastern Washington University	Cheney, WA
Iandiorio, Joseph	Esquire	Waltham, MA
Irwin, Manley R.	University of New Hampshire	Durham, NH
Kamm, Judith B.	Bentley Collee	Waltham, MA
Kaplan, Adelle	Rutgers University	Newark, NJ
Kedia, Ben	Louisianna State University	Baton Rouge, LA
Kerester, Thomas	Coopers & Lybrand	Washington, D.C.
Kerr, James	Bentley College	Waltham, MA
King, Albert S.	Northern Illinois University	DeKalb, IL
Koeller, C. Timothy	Stevens Institute of Technology	Hoboken, NJ
Kojabshian, Charles	Foster-Miller Associates	Waltham, MA
Kolari, James W.	Texas A & M University	College Station, TX
Kool, K.L.	Rio Grande College	Rio Grande, OH

Conference Attendees: page 3

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Koshal, Manjulika	Ohio University	Athens, OH
Koshal, R.	Ohio University	Athens, OH
Krzystofik, Anthony	University of Massachusetts	Amherst, MA
Lakhani, Hyder Ali	Social Scientific Systems, Inc.	Washington, D.C.
Latkar, Norman	U.S. Department of Commerce	Washington, D.C.
Leacy, Richard	Georgia Institute of Technology	Atlanta, GA
LeBlanc, Michael	Bentley College	Waltham, MA
Leonard-Barton, Dorothy	Massachusetts Institute of Technology	Cambridge, MA
Lewett, George P.	National Bureau of Standards	Washington, D.C.
Liberty, Anina	U.S. Small Business Administration	Boston, MA
Lippitt, Jeffrey W.	Rensselear Polytechnic Institute	Troy, NY
Maloney, Val	Deputy, IDA Ireland	Limerick, IRL
Marcus, Phyllis	Sm. Bus. Assoc. of New England	Waltaham, MA
Martin, Patrick	Xerox Corporation	Rochester, NY
McCloskey, Judy A.	Bentley College SBRDC	Waltham, MA
McCrea, Joanne	Pacer Systems, Inc.	Burlington, MA
McNally, John J., Jr.	Small Business Administration	Boston, MA
Merenda, Michael J.	University of New Hampshire	Durham, NH
Metzenbaum, Shelley	Harvard University	Cambridge, MA
Meyers, Cara	Small Business Administration	Boston, MA
Mogee, Mary-Ellen	U.S. Patent Office	Washington, D.C.
Moody, JoAnn	New England Brd. of Higher Education	Wenham, MA
Moore, Gwendolyn G.	Cosmos Corporation	Washington, D.C.
Morris, Joseph R.	Jack Faucett Associates, Inc.	Chevy Chase, MD
Murphy, Colleen	Bentley College Media	Waltham, MA
O'Connor, Maryann	Bentley College Media	Waltham, MA
Obermayer, Dr. Arthur S.	Molecular Research Corp.	Cambridge, MA
Obermayer, Judith	Obermayer Associates	Cambridge, MA
Odle, Marjorie	The Brookings Institution	Washington, D.C.
Oliver, Bruce L.	Rensselear Polytechnic Institute	Troy, NY

Conference Attendees: page 4

Olson, Deborah G.		Detroit, MI
Omansky, Martin	Haber Co., Inc.	Tawoco, NJ
Orne, Dan	Rensselear Polytechnic Institute	Troy, NY
Pendergast, Edward	Financial Management & Consulting Co.	Boston, MA
Pennings, Johannes M.	Columbia University	New York, NY
Phelps, Paul B.	Congress of the United States	Washington, D.C.
Phillips, Bruce D.	Small Business Administration	Washington, D.C.
Pramas, Nick	Bentley College Media	Waltham, MA
Provo, Joseph W.	Northeastern University	Boston, MA
Quinn, John	U.S. Senator Paul E. Tsongas' Office	Boston, MA
Ramsey, James	U.S. Small Business Administration	New York, NY
Rapaport, John	Mount Holyoke College	South Hadley, MA
Redmond, David A., Jr.	Ernst & Whinney	Boston, MA
Reitberger, Goran	Massachusetts Institute of Technology	Cambridge, MA
Rennie, Jack	Pacer Systems, Inc.	Burlington, MA
Roessner, Dr. J. David	Georgia Institute of Technology	Atlanta, GA
Romanelli, Elaine	Columbia University	New York, NY
Romeo, Anthony A.	University of Connecticut	Storrs, CT
Rosenberg, Marc H.	National Coalition for Science and Technology	Washington, D.C.
Rourke, Bernice	Bentley College Media	Waltham, MA
Rubin, S. Herbert	Clarkson College	Potsdam, NY
Ryan, Gerald C.	Bentley College	Waltham, MA
Samuelson, Don	Esquire	
Schechter, Debra	Bentley College SBRDC	Waltham, MA
Scheirer, William K.	U.S. Small Business Administration	Washington, D.C.
Schinkel, Thomas	Thomas Schinkel & Associates	Lexington, MA
Schmid, Frederick	Crystal Systems, Inc.	Salem, MA
Schuchman, Hedvah	New Jersey Institute of Technology	Newark, NJ
Schwartz, Carol	Cambridge Systematics	Cambridge, MA

Conference Attendees: page 5

Serotkin, Paul	Sm. Bus. Assoc. of New England	Waltham, MA
Shattuck, Lewis A.	Sm. Bus. Assoc. of New England	Waltham, MA
Shaw, Roberta	Bentley College Public Relations	Waltham, MA
Shea, Edward	Northeastern University	Boston, MA
Siegler, Irene	Bentley College SBRDC	Waltham, MA
Small, Eric L.	Arthur D. Little, Inc.	Cambridge, MA
Smith, Warren	State Street Bank & Trust Co.	Boston, MA
Sotrines, Frank A.	Washburn University	Topeka, KS
Spruill, Nancy L.	Center for Naval Analyses	Alexandria, VA
Stascavage, Bryan	Bentley College Media	Waltham, MA
Stein, Jim	Center for Policy Alternatives	Cambridge, MA
Stretch, Shirley	Texas Technical University	Lubbock, TX
Sussman, Gerald	Bentley College	Waltham, MA
Swain, Frank	Chief Counsel to Advocacy USSBA	Washington, D.C.
Tierney, Terry	Bentley College SBRDC	Waltham, MA
Tietz, Michael	University of California	Berkeley, CA
Timmons, Jeffrey A.	Babson College	Wellesley, MA
Titlebaum, Alan	Bentley College Media	Waltham, MA
Tornatzky, Louis	National Science Foundation	Washington, D.C.
Tushman, Michael	Columbia University	New York, NY
Useem, Elizabeth	University of Massachusetts	Boston, MA
Ussher, Barney	IDA Ireland	Boston, MA
Utterback, James M.	Massachusetts Institute of Technology	Cambridge, MA
Van Vonrhis, Ken R.	University of South Florida	Tampa, FL
Vaughn, Roger	Gallatine Institute	Washington, D.C.
Vaught, Hobson T., Jr.	Peat, Marwick, Mitchell & Company	
Viret, Anne M.	French National Agency for Res. Dev.	Washington, D.C.
Wacholder, Michael	Rensselear Polytechnic Institute	Troy, NY
Walker, Michael E.	Bentley College SBRDC	Waltham, MA

Conference Attendees: page 6

Welling, Bert	Pace Consulting Group	Wellesley, MA
Wetzel, William E., Jr.	University of New Hampshire	Durham, NH
Whitford, Robin	Bentley College SBRDC	Waltham, MA
Wilemon, David	Syracuse University	Syracuse, NY
Williams, Ginny	Bentley College SBRDC	Waltham, MA
Wilson, Ronald	Peat, Marwick, Mitchell & Co.	Boston, MA
Wolf, Sharon	Bentley College SBRDC	Waltham, MA

Conference Attendees: page 7

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Navy	692-7122	~~Morris Questel~~ Richard Ramirez
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