SOCIETY OF UNIVERSITY PATENT ADMINISTRATORS

MINUTES OF THE ANNUAL MEETING

Hyatt Regency New Orleans
New Orleans, Louisiana

Tuesday, February 21, 1989

President Katharine Ku convened the meeting at 1:10 p.m. and the following items of business were transacted:

- John Holloway MOVED the approval of the Minutes of the Annual Meeting of SUPA on March 1, 1988 at San Diego, California. The motion was SECONDED and CARRIED.

- Nathan Dinces presented the following Treasurer's Report:

Beginning Balance January 1, 1988	$ 37,365.39
Total Income for 1988	$102,441.58
Total Expenses for 1988	$ 75,569.27
Ending Balance December 31, 1988	$ 64,237.70
Net Income for 1988	$ 26,872.31

- Duke Leahey reported on the Annual Meeting then in progress. Attendance of 335 attendees and 45 accompanied persons. He recognized workshop leaders Jon Sandelin and Marvin Guthrie, with special recognition to Sally Hines and Spencer Blaylock.

- Katharine Ku thanks Duke Leahey.

- Edmund Regina reported on the By-Laws (see Attachment). Page 4, Article IV, paragraph 6 contains the only substantive error. It should read "President-Elect". Edmund Regina MOVED to accept the By-Laws, as so amended by him, and the motion was SECONDED and CARRIED.

- Katharine Ku advises that the new name of the organization is the Association of University Technology Managers (AUTM). Members were invited to submit ideas for a logo.

- Thanks were extended and plaques presented to the current Trustees and Officers who are outgoing/retiring:

John P. Holloway	Secretary
Crystal L. Dingler	Trustee
Edmund G. Regina	Trustee
Edward L. MacCordy	Vice President-Central Region

- Katharine Ku extended thanks to Ray Snyder for a logo search and presented gifts to Duke Leahey, Marvin Guthrie, Spencer Blaylock, Sally Hines and Jon Sandelin.

- Katharine Ku closed the meeting with remarks on the expanded membership, the achievements of the group, its professional, committee and group participation efforts. She expressed a desire to see that the organization maintains its "history" and sees AUTM as a new professional association that has "come of age".

There being no further business, the Annual Meeting was adjourned at 1:45 p.m.

Respectfully submitted,

John P. Holloway
Secretary

AUTM

Association of University Technology Managers

UNIVERSITY™ CONTRACTS REGISTERED ATTENDED = 71

AUTM 1990 ANNUAL MEETING
February 18-20 - Hyatt Regency Hotel, San Antonio, TX

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11 Aggressive Marketing and Licensing Strategy
Carl B. Wootten, Dir., UC Systemwide Patent, Trademark & Copyright Office

12 Valuing Technology-Royalties and Equity
H. S. (Duke) Leahey, Dir., Industrial Contracts and Licensing, Washington University

13 University Technology Development Funds
Ann Faulkner, Asst. Director, Corporate Programs and Technology, Univ. of Pennsylvania

14 Technical Data - Ownership and Licensing
Patricia Brennan, Intellectual Property Administrator, UCLA

15 Software, Courseware and Multimedia Licensing
David Charron, Associate, Technology Licensing, Stanford University

16 University Involvement in Company-Company Conflict
Charles De La Garza, Arnold, White and Durkee;
Lita Nelsen, Associate Director, Technology Licensing Office, MIT

17 Update on Canadian Law and Licensing
Richard J. Hicks, Director, Patents and Licensing, Queens University

18 Liability Protection - Minimizing Risk in Technology Transfer
Glen Klinksiek, Director of Risk Management, University of Chicago

19 Technology Trapped in Licensee Bankruptcy
Eugene K. Schuler, Jr., Dir., Tech. Transfer Office and James T. Dennehey, General Counsel, Research Foundation, SUNY

20 Confidential Agreements - and their Breech
Albin J. Nelson, Merchant, Gould et al ; Kathleen R. Terry, Ass't Director, Office of Patents and Licensing, Univ. of Minnesota

21 Obviousness/Infringement Disputes
Donald Dunner, Finnegan, Henderson, et al; Charles De La Garza, Arnold, White and Durkee

22 Issues in Licensing Foreign Companies
Jon Sandelin, Associate, Technology Licensing, Stanford University

23 Foreign Licensing Through a Unique Venture Capital Group
Richard A. Tropp, CEO, Washington Development Capital Corporation

ACCOMPANYING PERSONS SPECIALLY ARRANGED ACTIVITIES

Monday's tour (1:00-5:00 p.m.)

- ☆ A visit to a beautifully restored homestead in the historic King William District.
- ☆ Tour of Mission San Jose, known as the "Queen of the Missions." Established in 1720, the mission became the most beautiful, prosperous, and best fortified of all Texas missions.
- ☆ A short stay at the Spanish Governor's Palace.
- ☆ The Mexican Market...a shopper's dream with 108,000 square feet of fantastic shopping.

Tuesday's tour (8:30 a.m.-2:00 p.m.)

- ☆ Drive through Brackenridge Park -- a 343-acre garden showplace.
- ☆ Drive through Fort Sam Houston.
- ☆ Visit to the McNay Art Museum, which houses a fine collection of French Impressionist art .
- ☆ Luncheon at The Gazebo in Los Patios, a unique shopping environment along the banks of Salado Creek.
- ☆ Visit to the Institute of Texan Cultures -- a museum for the interpretation and assimilation of Texas history.

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Susan H. Griff
Sarah S. Cabot,
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PLENARY SESSIONS

1 Genome Mapping: Base for New Research/Technology

Dr. David Schlessinger, Professor of Microbiology in Medicine, Professor of Genetics, Dir., Center for Genetics in Medicine, Washington University

Mapping of the human genome has prospects of creating a new revolution in medical and agricultural technology. DNA probes will open new doors in diagnosis of genetic and infectious diseases as well as forensics.

2 Conflict of Interest in Technology Transfer

Martin Rachmeler, Dir., Technology Transfer Office, UC, San Diego

This plenary session will explore the growing interest by Congress, sponsoring agencies and university administrations in actual and perceived conflicts of interest in technology transfer. What is the responsibility of a technology manager for prevention or control of conflict situations?

3 Venture Capital - University Alliances:

A: Startups with External VC Organizations.

A. Grant Heidrich, Partner, Mayfield Fund

B: Startups by University Captured VC Organizations

Brian L. Clevinger, President, A/W Company

The growing use of startup companies to commercialize technology presents a great potential with both benefits and risks. This two part session will explore the necessary changes to

At any time, morning, afternoon or evening, take a stroll along the delightful Riverwalk just outside the hotel's back door. There are plenty of open air restaurants available for coffee or snacks. An intriguing Mexican Market is just a short ride away on San Antonio's old fashioned trolley line (just 10¢ per ride).

HOTEL INFORMATION

The meeting will be held at the beautiful Hyatt Regency in San Antonio, Texas. The Hyatt is located downtown on the banks of the San Antonio river at 123 Losoya Street, just a block from the famous Alamo. Their phone number is **512-222-1234**, and their FAX number is **512-227-4925**.

There is 24-hour shuttle service from the airport for $12 round trip ($7 one way) which can be picked up outside of the baggage claim area. There are also plenty of taxis available. For those of you driving from the airport, take route 281 (McAllister Freeway) south and take the downtown exit. Follow the signs to the Alamo and you will see the hotel! It is about a twenty minute drive.

An outdoor pool and a weight room are located on the eleventh floor. Don't forget your swimming suit! With the Alamo, the Riverwalk and a short trolley trip to the Mexican Market, there should be plenty to do. Also, a list of San Antonio's many *fiestas*

is available from the local Chamber of Commerce. Temperatures can vary so pack accordingly.

AIRLINES

AUTM has arranged discount fares for the trip to San Antonio through American Airlines. The discounts are as follows: For any discounted fare (5%); full coach (40%). To obtain the discount rates when making your reservations (either on your own or through your travel agent), call 800/433-1790, and refer to the AUTM ID #S0120Q8.

2:00 - 3:30 pm
3:30 - 3:45 pm
3:45 - 5:15 pm
5:30 - 7:00 pm
7:00 -

7:45 - 8:45 am
8:45 - 10:15 am
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10:30 - Noon
Noon - 2 pm
2 pm - 3:30

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2 - 5 pm
7 pm

10 am -1 pm

4 - 6 pm